PARIS, SATURDAY-SUNDAY, OCTOBER 17-18, 1987

ESTABLISHED 1887

U.S. Charges Iran 'Aggression' After Ship Is Hit Near Kuwait

By John Kifner

DUBAI, United Arab Emirates A missile, believed to be Iranian, A mission oranged tanker in Kn-in waters Friday, drastically ising the stakes in the mounting afrontation in the Gulf between e United States and Iran.

In Washington a White House okesman, Marlin Fitzwater, arged: "Iran has committed an urageous act of aggression amst a homeon and a United States-flag seel operating peacefully and mmercially in the Persian Gulf." President Ronald Reagan, asked w he could let Iran "get away" ih the attack, on the 81,283-ion a Isle City, said: "I think you are imping to conclusions here. I can-

not and will not discuss what our future action may be."

strike back at Iran's missile batter- gets in Iran. ies or other targets.

told a prayer gathering in Tehran that an American-flag ship had been hit by a missile, but he did not claim responsibility, adding: Where the missile came from,

the Almighty knows best.'
The attack came after incidents in which American helicopters captured an Iranian landing craft sow-ing mines and seized two Revolutionary Guard speedboats and

It also came amid a step-up in the Gulf War, with Iran hitting a It was the first direct attack on a school in Baghdad on Tuesday with merchant ship under the protection a long-range missile, killing 36 perof the growing American fleet in the Gulf, raising the question of whether the United States would arraids on civilian economic tar-

The Sea Isle City, one of 11 Ku-President Ali Khamenei of Iran waiti oil ships now flying the U.S. flag under a Reagam administration plan to protect Gulf oil shipping. was hit at 5:50 A.M. as it was riding at anchor five miles (eight kilome-ters) off the port of Shuaiba, where it was to berth and take on cargo. Because the tanker was in Kuwaiti territorial waters, it was not under actual American escort when

> Eighteen members of the cree See GULF, Page 6

Saudis Seek Arab Front Against Iran

By Youssef M. Ibrahim New York Times Service

RIYADH - Saudi Arabia is iding an effort to forge a united rab front against Iran at an Arab ague summit meeting scheduled at month in Jordan.

The Saudis hope to rally the oth-Arab nations behind a resolution at would condemn Iran for refusg to accept a cease-fire in its war th Iraq, Saudi officials said. The ir has been going on for seven

This would put the Sandis, who have he usually rejuctant to take the ad on controversial issues, in dict confrontation with Syria, nch wants the summit meeting to re priority to the long-standing nfrontation between Israel and ` ≥ Arab countries.

The Saudi goal at the Amman zeting, which is scheduled to be-Nov. 7, is a new Arab alliance in the Middle East.

By David K. Shipler

ANSCO

The Saudis, in another move likely to infuriate the Syrians, have Arab will to oppose Iran. encouraged their allies, including

Knwait, Bahrain, the United Arab Emirates and Qatar, to cultivate ties with Egypt, which ranks after Iraq as Syria's most bitter Arab There is talk around the Arab world of inviting Egypt to attend

the Amman meeting. Egypt was expelled from the Arab League in 1979 after it signed a peace treaty with Israel against the wishes of other Arab countries. Saudi Arabia has been quietly

seeking to arrange a package of financial aid to Egypt with the help of Kuwaii and the United Arab Emirates. Their representatives are scheduled to meet on Oct. 24 to discuss the package, which was broached at a secret meeting a few

weeks ago.

The Saudis intend this realignment of Arab nations to close Arab ranks against Tehran and to pre-

sent the United States with a united

Saudi Arabia would prefer not to confront Iran militarily, several Saudi officials said, but it will not shy away if a confrontation be-

However, the Sandi officials said, Sandi Arabia wants the smpport of the other Arabs and the reassurance of an American guarantee that the Arabs will not suffer Iranian retaliation in the Gulf or

In talks and interviews, Saudis

worried over how close they were to a war with Iran and how sincere the Americans were in their support. There is palpable discomfort in Riyadh about the rush of events ce hundreds died in a confrontation between Iranian pilgrims and the Saudi police in Mecca on July

Saudi forces have gone on a high See SAUDIS, Page 6

Shultz Holds Separate Talks in Israel With Shamir and Peres

"The scandal has now gone be-yond Greek borders," said the con-servative opposition daily newspa-per, Kathimerini, "It has become one of the main stories worldwide this wife after one of the main stories worldwide this wife after

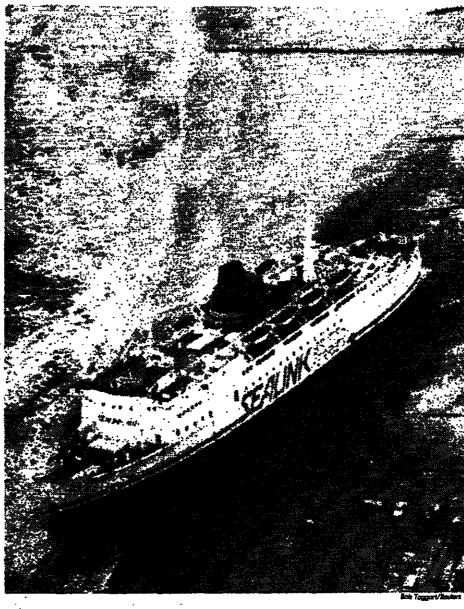
after the Greek Socialist leader canceled plans to attend ceremonist in late August marking the first appropriate of an earth marking the first appropriate of an earth marking the ment might fall?

stomach and blood. That led most second autopsy, which a Swiss armehair sleuths to conclude that magistrate said had not yet been

authorized.

with water.

ment might fall."



British Ferry Is Victim of Severe Atlantic Storm

The cross-channel car ferry Hengist was blown aground at Folkestone, England, on Friday by hurricane-force winds. The storm caused death and destruction in Britain, northwestern France, Spain and Portugal, leaving at least 21 persons dead. London was blacked out for the first time since World War II, and wind damage throughout southern England was extensive. Page 2.

Wall Street Hit Again by Wave Of Selling as Dow Falls 108

NEW YORK - Prices on the New York Stock Exchange plunged

NEW YORK — Prices on the New York Stock Exchange plunged Friday as panic selling hit Wall Street. The Dow Jones industrial average fell by a record 108.35 points in massive trading, continuing a slide that began Wednesday after a report on the U.S. trade deficit.

The Dow, an index of stock prices of the leading 30 U.S corporations, closed at 2,246.74 points. Trading volume was a record 338.48 million shares, the second time in history it has surpassed 300 million shares.

The previous record loss of 95.46 points was set Wednesday, when the U.S. government said that the August deficit in U.S. merchandise trade failed to narrow as much as anafailed to narrow as much as ana-

Slide Triggers

'Massacre'

By Lawrence J. De Maria New York Times Service NEW YORK — As "October

Massacres" go, the stock market's

slide is daunting.

And nerve-racking. Economists,

money managers and analysts are

scrambling to explain what the de-

cline means, and — more impor-tant — where it will end.

A consensus is growing that the five-year-old bull market may be at

a critical juncture. The level of un-

certainty has easily surpassed that

NEWS ANALYSIS

of the spring, when the stock mar-ket meandered for six weeks as the

dollar weakened and interest rates rose. The market fortified itself

over the summer on reports of solid corporate earnings and expecta-

tions of more to come.

Fear About

lysts expected. In percentage terms, the Dow fell about 4.6 percent Friday and 9.5 percent for the week. That is still less than the index's 12.9 percent plunge on Oct. 28, 1929, the day of its historic crash.

Since reaching a high of 2,722.42 on Aug. 25, the Dow index has lost 17.5 percent of its value.

Analysts estimate the total value of all shares on the New York Stock Exchange at more than \$2.2 trillion. An overall drop of nearly 10 percent would cut the market's by more than \$200 billion.

"The market is in a capitulation stage," said Dennis Jarrett, an analyst at Kidder, Peabody & Co. "We

saw across-the-board selling." At one point Friday the average was off as much as 130 points be-fore recovering in the final minutes of trading. No section of the market escaped

the downward spiral Friday. Seventeen stocks lost value for each one that posted a gain. Shares of auto, oil and computer companies

Large institutions were major sellers. Mutual funds contributed to the selling fervor and computerized programs accelerated the

signed to leave the United States Mr. Shultz had been informed of Wall Street professionals said margin calls on individual investors and redemptions in mutual funds could fuel selling pressure when the markets open Monday. The debacle has come in a cli-

mate of swiftly rising interest rates. Marine Midland Bank on Friday raised its prime lending rate half a percentage point to 9.75 percent. The move followed the lead of See MARTS, Page 12

After continued disappointment over the U.S. trade deficit, worries about the dollar and interest rates

have soared, and rumblings are heard that earnings may not be as high as expected. That has pro-voked an uneasiness that the downturn may be more than just a short "It could last longer than people anticipate, well into the first quar-

ter of next year," said Hugh A. Johnson, an economist at First Al-bany Corp. Mr. Johnson said he heard talk of "a bear market" stock market is signaling the economy could get in trouble in 1988."

The Dow Jones industrial aver-

age plunged 108.35 points to 2,246.74 on Friday, after falls of 57.61 points Thursday and 95.46 points Wednesday. Its historic high of 2,722.42 was less than two months ago, on Aug. 25.

The two previous biggest point drops in the Dow have occurred in October. In addition to the 95.46point decline on Wednesday, the Dow plummeted 91.55 points on Oct. 6. (The two previous "October Massacres" were in 1978 and 1979. when the market was also hit by interest rate concerns; the current one, with half of October left to go,

tinians in East Jersualem closed Personal Scandal Perils Papandreou

concerning Greece."

load was too heavy.

BONN — The mysterious death he had committed suicide, despon-

of a West German state premier dent because the scandal had

who had been at the center of a wrecked his promising political calocal political scandal has made reer at age 43.

Accounts of a relationship be-

tween Mr. Papandreou, 68, and Di-mitra Liani, 33, began to emerge after the Greek Socialist leader

first anniversary of an earthquake in the town of Kalamata that killed

22 persons. His office explained his absence by saying that his work-

Newspapers later reported, how-

ever, that he had been seen during

Angst, Intrigue in German's Demise

Mr. Barschel was premier of the German state of Schleswig-Hol-

stein until he was forced to resign

Sept. 25 amid allegations of politi-

A Swiss police spokesman said Friday that the investigation was

not complete, but he emphasized

that "everything points to a sui-

Mr. Barschel's wife and brother

five different kinds of sleeping pills said they believed that someone and tranquilizers found in his killed him, and they requested a See MYSTERY, Page 6

cal dirty tricks.

Cancer Tests

For Mrs. Reagan

d Ad Quickly and K WASHINGTON - Nancy ald Reagan, is to undergo tests I HERALD TRIBUIN will have her left breast removed if doctors confirm pre-* liminary evidence of malignan-

ey, the White House said The White House said that a mammogram had showed "a Suspicious lesion that might represent an early stage of malignancy," and that doctors



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Nancy Reagan

GENERAL NEWS

Indian troops overran a major I amil stronghold in Sri Lanka, killing 111 rebels. Page 6. British officials are strength-

ming gun control laws after ampages by two killers that left 20 dead Page 2. JUSINESS/FINANCE

U.S. wholesale prices limbed a moderate 0.3 percent n September. Page 11.

Fashion / 1987

aris is once again the capital of ashion. The dominant new orce: Christian Lacroix, whose Riest showing scored yet anoth-Thit A Special Report, pages

19. The review, page 10.

NEW TEACH Now close: DOWN 108.35 he dollar in New York: DM £ Yen FF .798 1.6665 142.40 6.0845

New York Times Service ings highlighted the deep divisions JERUSALEM — In an effort to that have paralyzed the Israeli coevent a sense of stagnation from alition government over how to West Bank and the Gaza Strip to protest his arrival.

Time over Middle East peace et - reach direct negotiations with Jor-boycott the session. Consequently, Answering trues ts, the U.S. secretary of state, dan on the future of the Braefi he may be able to fall only with torge P. Shultz, arrived here Fri- occupied West Bank.

Palestinians who are pro-lordan, occupied West Bank. Neither Mr. Shultz nor the aides

and held separate talks with ael's two chief political rivals, ime Minister Yitzhak Shamir traveling with him have expressed any optimism about the prospects. Mr. Shultz has invited Palestined Foreign Minister Shimon

By Alan Cowell
New York Times Service

ATHENS - Prime Minister Andreas Papandreou's reported rela-tionship with a former Olympic

Airways flight attendant has es-tranged him from his American-

born wife and called his political

By the norms of Greek political behavior, extramarital haisons are

not generally held to be dangerous.

But some commentators contend that the prime minister has broken

the imwritten rules on three counts:

by showing contempt for the public

and for his family and by subject-

ing Greece to international ridi-

By Robert J. McCarmey

Washington Post Service

amateur detectives of West Ger-

mans and triggered a round of soul-

searching about the health of their

political culture.
The tangled circumstances sur-

rounding the discovery of Uwe

Barschel's body in the bathtub of

his Geneva hotel room on Oct. 11

rivaled those of a Sherlock Holmes

An autopsy showed showed that Mr. Barschel died of the effects of

future into question.

which would omit an important part of the Arab political spectrum. Arab opposition to Mr. Shultz's visit was dramatized when Pales-

The unusual format for the meetings highlighted the deep divisions Palestine Liberation Organization were following a call by Palestinian has instructed its supporters in the nationalists for a two-day strike to

Answering questions after land-ing at Ben Gurion International Airport, Mr. Shultz carefully avoided taking a combative stand on the Iranian missile attack on an American-flagged ship berthed in Kuwait, calling it an attack on Kuwait. This portrayal seemed de-

abandoned earthquake-stricken

Kalamata for the sake of a private

cruise and private pleasure that might cost him his leadership."

The prognostications contrasted

with earlier suggestions by Greek commentators and Western diplo-mats that the disclosures would not

cause the kind of damage that Gary

See GREECE, Page 6

Mr. Barschel's body was found fully clothed in a bathtub filled

Liquid from a broken glass

found in the bathroom was being

analyzed by the police. No suicide

note or empty medicine bottle was

· A bottle of Beaujolais wine,

ordered from room service by Mr. Barschel on the night before he

• A taxi driver who took Mr. Barschel on Saturday evening to

found. Also not found were:

room to refrain from retaliating. "I think it's important to recog-nize that the ship was in Kuwait," "It is obviously a serious matter,

particularly when you have two days running of attacks on a nonerent country." The State Department spokes-man, Charles E. Redman, said that

Mr. Shultz had said that he has no new ideas for restoring momen-Mr. Shultz said, not in internation-al waters under U.S. naval escort going to the Middle East to sell any particular thing," he said aboard his plane, "except the notion that it is important to try to move toward bilateral negotiations." Using a metaphor of frustration

the attack while aboard his plane.

See SHULTZ, Page 6



PRESIDENT KILLED IN BURKINA FASO COUP - Captain Blaise Compaore, right, who took power in a coup in Burkina Faso, at a national celebration in August with Captain Thomas Sankara, the leader he overthrew. Captain Sankara and nearly 100 other people died when troops stormed the presidential palace in Ouagadougou. Page 6.

Its Image Stained, Harvard Ponders Rebuttal to a Muckraker

By Eric N. Berg New York Times Service

NEW YORK - Lawyers have briefed faculty members of the Harvard Business School about libel law as part of a counterattack on a new book that paints an unflattering portrait of the school and its faculty, according to faculty sources.

The book, "The Empire Builders," was written

by J. Paul Mark, a former researcher at the business school who is now a business consultant in Boston. It is being published by William Morrow & Co., and distribution to bookstores has already begun. Initial sales have been brisk.

In the book, Mr. Mark contends that the school is less an educational institution than a commercial enterprise dedicated to financially enriching itself and its professors.

Among other things, the book contends that leading scholars at the school lack adequate qualifications and behave unethically by stealing ideas from one another and from students. It also contends that Harvard's famed case-study method of teaching is a Trojan horse, allowing professors to insinuate themselves into the inner sanctums of corporations to win lucrative consulting contracts.

Among the school's faculty and administrators.

outrage has been turning into action. In a memo to professors, the school's dean, John H. McArthur. has accused Mr. Mark of making up quotations, inventing anecdotes and failing to speak with any of the professors mentioned. In recent days, the faculty has been briefed by Harvard lawyers rearding what they would need to prove to win a libel suit against Morrow or Mr. Mark.

According to Bruce Scott, a professor criticized in "The Empire Builders," the lawyers told the professors that "if somebody wants advice on bringing a lawsuit they were there for the first round." Harvard will also advise the professors on the best outside libel lawyers.

Some of the professors may already be close to bringing a suit. Thomas Rice, a finance professor accused in the book of using his position as a director of the Marriott Corp. to win big donations to the school from Marriott, said in an interview that he had consulted a lawyer "to find out what my options are." He declined to comment further.

Michael Porter, a leading professor in business strategy, said through his secretary that he, too, had consulted legal counsel. Mr. Porter was accused in the book of stealing students' ideas for his own consulting work.

In New York, Morrow officials who asked not to be named said they had received a number of letters from lawyers hired by professors complaining about the book's purported inaccuracies. According to the Morrow officials, the lawyers want Morrow to withdraw the book from stores and have implied that lawsuits will follow if publica-

Morrow does not appear to be backing down. According to the officials, Morrow's lawyers reviewed "The Empire Builders" before it was published and found the book not libelous. The publisher has begun an investigation of the book's accuracy, but so far it has found no merit in the complaints of Mr. McArthur or the professors, according to the officials.

"We have no question about publishing this book vigorously, one Morrow official said.
There clearly is a difference of opinion here."

Mr. Mark is standing by his book. In a telephone interview Thursday he said that if anyone was making up facts it was the business school by saying that he never met with faculty.

"I certainly did interview current faculty members, but it doesn't surprise me that they do not let on that they met with me," Mr. Mark said. "It wouldn't enhance their standing at the school."

could dwarf those.) Laszlo Birinyi, head of market research at Salomon, has computed stock market advances and de-See SLIDE, Page 17

Vote Delayed By UNESCO

By Barry James International Herald Tribune

PARIS - Final voting in the closely contested balloting to nominate a candidate for director-general of the United Nations Educational, Scientific and Cultural Organization was postponed for 24 hours Friday night.

A spokesman for one of the two remaining contenders, Federico Mayor Zaragoza of Spain, said, "We are extremely comfortable, we have no worries." Mr. Mayor, 53, is trying to wrest the \$170,000-a-year post from Amadou Mahtar M'Bow of Senegal.

Mr. M'Bow, 66, led each of the first four rounds of voting by UNESCO's 50-member executive board, but failed to win the 26 votes needed for nomination.

The fifth and final round calls for a run-off between the two leading candidates.

On Wednesday, Mr. Mayor closed the gap, winning 19 votes to Mr. M'Bow's 21. UNESCO sources said he now hoped to capture the four votes controlled by the Soviet Union, which supported the Bulgarian candidate, Nikolai Todorov, in earlier rounds. They said he also hopes to win some supporters away from the M'Bow camp.

Some UNESCO sources said the 24-hour delay, urged by Mr. M'Bow's supporters, was intended to allow him time to bow out grace-

One West European delegate See UNESCO, Page 6

INTERNATIONAL HERALD TRIBUNE, FRIDAY, OCTOBER 16, 1987

Pressure Grows on British Leaders to Strengthen Controls on Guns and TV Violence

By Howell Raines New York Times Service

LONDON - The second multiple killing in two months in Britain has increased pressure on the govern-ment of Prime Minister Margaret Thatcher to strengthen

controls on gun ownership and television violence.
Four persons were killed Wednesday in Bristol. A man carrying three shotguns and 500 shells shot and killed two persons after bludgeoning his mother and sister to death. On Aug. 19, a man firing a semiautomatic rifle in Hungerford, west of London, killed 16 persons.

There were demands for Home Secretary Douglas Hurd, who is responsible for domestic affairs, to speed up the changes he has already announced in gun control and the policing of broadcasting in response to what has been called the "Hungerford Massacre."

Mr. Hurd said Thursday that he was moving as rapidly

as possible to tighten gun laws by putting legislation before Parliament next month. But he said there was no "guarantee against the citizen who fills in every form,

The Police Federation, which represents 120,000 law enforcement officers, and the Labor Party leadership called for faster and stronger action. Mr. Hurd has already banned machine guns and military-style automatic rifles like that used by Michael Ryan, the Hungerford killer. He also has proposed making shotguns subject to the more stringent licensing requirements that

apply to semiautomatic sporting rifles and pistols. Leslie Curtis, chairman of the Police Federation, said these steps "do not go far enough" to control the 840,000 shotguns already licensed in Britain. Labor leaders said they want to make it harder for anyone to secure a gun force and gain strength just as it has done in the United permit for any reason. The British Shooting Sports States," Ms. Taylor said Thursday. permit for any reason. The British Shooting Sports Council announced a \$160,000 publicity campaign to fight any change in gun laws based on the behavior of what the organization's leaders call "nut cases."

Kevin Weaver, 24, who has been accused in the Bristol killings, had his gun license temporarily revoked last

he was fit to own guns.

Mr. Weaver's situation has fueled the argument over licenses. Under Mr. Hurd's plan, licenses would continue to be available at the discretion of the local police. But Ann Taylor, the Labor spokeswoman on home affairs, called for licensing procedures that would remove the onns of such decisions from the police and require individuals to show a "genuine need! for a shotgun."

pressure from the gun lobby, and what I'm afraid of is that the gun lobby in this country may start to gather

Her remark underscored the degree to which the image of America as a violent, gun-owning society colors the debate on guns and violence in Britain. Mr. Ryan, pressure to introduce legislation to limit violence on who killed himself after terrorizing a peaceful Berkshire television, a step that Mrs. Thatcher has favored in the town, was depicted as a would-be "Rambo"—after the past. Fearful of such laws, broadcasters have reluctantly

satisfies every requirement, obeys every law until the moment comes when he commits a terrible crime."

The Police Federation, which represents 120 000 law.

Year. His license and weapons were restored after his mother, a friend and a physician told the authorines that mother, a friend and a physician told the authorines that mother, a friend and a physician told the authorines that mother and Mr. Weaver on Thursday was portrayed as having group called the Broadcasting Standards Council mother, a friend and a physician told the authorines that mother and many properties are restored after his mother, a friend and a physician told the authorines that mother and many properties are restored after his mother, a friend and a physician told the authorines that mother and moth been influenced by violent American videotapes.

Mary Whitehouse, leader of the 100,000-member Na-tional Viewers and Listeners Association, said the mass killings would lend force to her group's anti-violence campaign, and recent regulatory developments seem to

As a direct result of Hungerford, the Independent Broadcasting Authority, which oversees the main com-"I think that the home secretary is under a lot of mercial channels, has reduced the amount of American programming from five and a half to four hours. It also increased its staff of monitors, who review programs for violent content, from 80 to 135. The British Broadcasting Corp. is restricting its use of American programs and

canceling or delaying some of its own action programs.

Since Hungerford, Mr. Hurd also has been under

content of broadcasting, and Mr. Hurd describes it as an attempt to avoid "heavy-handed authoritarianism." But Home Office and broadcast officials candidly call it a pressure group that broadcasters have to accept as an alternative to outright censorship.

"It won't be able to tell broadcasters what to do at all." a Home Office spokesman said. "What it will be able to do is focus public concern and be a pressure group, if you like. It will just be a pressure group voice that broadcasters can ignore, but the broadcasters would have to answer to the public why they would not be responsive."

The official said that Mr. Hurd would appoint a "high profile chairman" of the group sometime next year, in the past, Ms. Whitehouse and other critics of television have pressed to have broadcasting brought under the Obscene-Publications Act, a seldom-enforced but tough law that covers films and books.

Winds Leave 21 Dead And Black Out London

International Herald Tribune

Hurricane-force winds blacked out London on Friday for the first time since the World War II blitz and caused widespread dammain markets until Monday beage in southern England, northwestern France, Spain and Portugal. The storm left at least 21

The heaviest devastation was in England, where winds of up to 110 to other European destinations. mph (170 kph) were registered, the highest on record. The storm dis-rupted transportation and halted ferries that were forced to wait off trading on London financial mar-

In some places the winds were too strong for monitoring equip-ment to measure peak gusts. They ripped down power lines trees and demolished several buildings, including the Queen's Hotel in Hastings on the Sussex coast, where one guest was killed and two were

A third of the trees in the renowned botanical gardens at Kew near London were uprooted.

"It is probably reasonable to assume that more damage has been done today than in any other single incident since the war," said Chief Inspector John Brewer of the Lon-

A spokesman for the London Four persons were killed in Weather Center described the France, 15 were injured and there

London and the southern counties of Sussex, Surrey and Kent blacked out, including Brest, Quimper and Lorient.

Electrical power was restored to parts of London three hours later. but a spokesman for the Central Electricity Generating Board said it was "going to be a very big uphill battle" to restore supplies in other

home. They called on the army for help and in some areas asked for Norway, losing much of their strength along the way.

fallen trees and debris.

WEST STANDED TO DE THE STANDARD STANDAR

don were served breakfast by can-

dlelight.

Late in the morning, the Bank of England suspended trading on all transportation system and severe munications problems.

Incoming flights to Heathrow and Gatwick airports were diverted Harbors were closed, and 800 passengers were stranded on two

Dover and Harwich. The authorities said that at least 13 persons had been killed in Brit-

feared loss of two lives and a crosschannel ferry that blown aground in Folkestone harbor. In the North Sea, 21 men were airlifted to safety from an oil rig. In Spain, one person was killed,

another was missing and about a dozen were injured when the storm swept across the province of Gali-cia, driving nearly 7,000 people from their flooded homes. Two building workers were killed in Oporto, Portugal, when the winds blew down scaffolding on which they were working.

The storm then battered the Atlantic and Channel coasts of France, Belgium and the Netherlands as it surged northward from the Bay of Biscay.

storm as "a southwesterly air was extensive property damage. A stream, a depression that formed in the mid-Atlantic and just got deep-dam by a tree branch that fell on

Scores of roads were blocked by falling trees, and in Morlaix, the entire roof of a supermarket disap-

Rail traffic between Caen and Paris and Rouen and Paris was temporarily disrupted.

British weather forecasters, who Many roads were blocked, and had not predicted the intensity of

"It looks as if it will stay out over Trains and subways were halted the water," a meteorological office by power failures and obstructions spokesman said, adding that no on the tracks. Those commuters more damage was expected in Britwho did succeed in reaching Lon- ain.



Soldiers telling a crowd of Nicaragnans on Thursday that major highway connecting eastern and western Nicaragna, they cannot return to their homes because of fighting along a Contra guerrillas raided villages along the road Thursday.

Contras Seek Negotiations With Sandinists

WASHINGTON - The Nicaraguan rebels have announced that they would send a delegation to Managua to negotiate directly with the Sandinist government, but President Daniel Saavedra Ortega said they would be jailed unless they first asked for a government amnesty and agreed to lay down

These developments were the latest indications that a widely acclaimed peace plan for Central America was running into trouble. The difficulties were underscored by a series of new attacks in Nicaragua by the U.S.-backed rebels. The rebels announced in Wash-

ington on Thursday that they would send a delegation to Managua to force the government into talks on a cease-fire. In what appeared to be a move to strengthen the bargaining position of the re-bels, guerrilla forces inside Nicara-

A RARE PUBLIC MOMENT IN A LONG

to prison—even if they are accomdor, who is visiting Washington,
panied by U.S. congressmen. The
each called this week for direct nesandinists, one of five Central
gottations between the Sandinists
with the United States.

In an interview late Wednesday, rebels. dinists and rebels, known in Nica- cease-fire now applicable in four bels, guerrilla forces inside Nicaradinists and rebels, known in Nicacagua raided four villages along a ragua as the contrarevolucionarios areas of Nicaragua and have initiated approaches to local contra closed Friday. (AP, WP, Renters)

plan for talks.

who on Tuesday was awarded the ruled out a general amnesty for all "If they arrive without accepting the amnesty," he said, "they will go José Napoleon Duarte of El Salva-Nicaragua has rejected direct

Sandinists, one of five Central American governments to sign a peace agreement on Aug. 7, consistently have rejected direct talks with the rebels.

Meanwhile, President José Azcona said Nicaraguan's Nicaraguan defense minister and the combinance must include "anlegot" brother of the president saft of the president saft of the president saft of the president of the president saft of the preside

Coast in one of the biggest strikes since the war started in 1981.

Mr. Ortega rejected the rebel plan for talks.

President Oscar Arias Sanchez of field commanders to urge acceptosta Rica, the architect of the tance of a limited amnesty. The Central American peace accord Sandinists up to now also have who on Tuesday was awarded the ruled out a general amnesty for all

United States to suspend aid to the the only highway connecting eastem and western Nicaragua and the Mr. Azcona joined other Central
American leaders in demanding direct peace talks between the Sanhave declared a limited unilateral

Rather than negotiate a truce main supply route for arms and the main supply route for arms are real for a main supply route for arms and the main supply route for arms are real for a main supply route for arms are real for a main supply route for arms are real for a main supply route for arms are real for a main supply route for arms are real for a main supply route for arms are real for a main supply route for arms are real for a main supply route for arms are real for a main supply route for arms are real for a main supply route for a main supply route for arms are real for

WORLD BRIEFS

Kim Dae Jung Declares His Candidacv

SEOUL (AFP) — Kim Dae Jung formally declared himself a candidate Friday in South Korea's first direct presidential elections in 16 years, officially dividing the ranks of the opposition that he seeks to lead.

The country's other key opposition leader, Kim Young Sam, declared his candidacy on Sunday, despite warnings from other leading opposition figures that the split will allow the ruling party to win the mid-December

Kim Dae Jung said in an interview with the Munhwa Broadcasting Corp.: "If and when I am convinced that the opposition will lose if we both run or that the people will give more support to Mr. Kim Young Sam, I will be prepared to leave the field in favor of him."

Kim Dae Jung, 63, has been vying as a candidate of the opposition with Kim Young Sam, 59, head of the Reunification Democratic Party. Both had earlier pledged to agree on a single candidate to lead the opposition.

Algeria Tops Morocco for UN Seat

UNITED NATIONS, New York (AP) — Algeria, which has been engaged in a dispute with Morocco for 12 years over the Western Sahara. has been elected over its North African neighbor as a nonpermanent member of the United Nations Security Council.

Brazil, Yugoslavia, Nepal and Senegal also were chosen Thursday to serve two-year terms starting Jan. 1. Algeria, which has strong ties to Iran won the fifth and final seat in a runoff election against Morocco in voting by the 158 General Assembly members who cast ballots. South Africa

The Algerian-backed Polisario guerrilla movement has been fighting for independence of the Western Sahara since most of the former Spanish colony was occupied and annexed by Morocco in 1975.

No Survivors in Italian Plane Crash

ASSO, Italy (Reuters) — Searchers reached the wreckage Friday of an airliner that slammed into mountains in northern Italy during a storm, but they found no survivors.

Ivano Acerboni, one of the first to reach the area, said: "It was an awin! sight. It's impossible that anyone could be alive. There were no hodies

The twin turboprop aircraft of the Italian airline ATI crashed into mountains above Lake Lecco shortly after taking off from Milan on Thursday night. It was carrying a crew of three plus 34 passengers, 29 of them German, on a regular flight to Cologne. The cause of the crash was not known, but officials said the flight recorder had been found.

3d Game of Chess Match Ends in Draw

SEVILLE, Spain (Reuters) — The third game of the world cheans championship ended in a draw Friday after 29 moves at the suggestion of the titleholder, Garri Kasparov.

The challenger, Anatoli Karpov, now leads the 24-game series by two

GRUENFELD-SLAV DEFENSE Black Kasparov Qd7 Nr5 Nd6 Rc8 h6 g5 Qe8 Br8 8-4 Warpov 11. Be3 12. Bf2 13. a4 14. Qb3 15. Rfc1 16. Nb5 17. e3 18. Nxd6 19. Be1 20. Bf1 21. Nf3 22. Qc2 23. Bd2 24. b3 25. Qd1 26. Be1 27. Ra2 28. Rac2 29. Bd3 30. Draw

Commonwealth Says Coup Means Fiji Has Forfeited Its Membership

nation following a second coup there, led by Colonel Sitiveni Ra-

could be restored and that he want-

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The colonel said that he regretcomp leader declared a republic ted the resignation of Ratu Sir Pen- in the Commonwealth as the best there, Prime Minister Brian Mul-roney of Canada said Friday. and crown representative but that there was no other way to solve the leaders, he said the association country's constitutional and politi-

"For a while, we will not have Queen Elizabeth as our queen," Colonel Rabuka said, "We hope that we will be able to work out an arrangement in which she will

knowledge that on the basis of estions, Fiji's membership of the Commonwealth lapsed with the emergence of a republic on 15 Oc-

Colonel Rabuka staged a coup are marginally outnumbered by is-landers of Indian descent.

Prime Minister Rajiv Gandhi of India has criticized Colonel Rabuka's action, and his dissenting vote alone would be enough to prevent

with Fiji would be able to be maintained. "Fiji has far more chance of coming out of the deeply disturbing situation if she keeps the Commonwealth link," she said. Colonel Rabuka said, "I hope

Ratu Sir Penaia Ganilau will become our first president," adding: "I am pretty sure the Great Council of Chiefs will press for it when they meet soon."

Fiji's 300 traditional chiefs, who wield considerable power among the indigenous population, are expected to meet in Suva later this

casting Corp. radio that Britain sees Fiji's continued membership means of restoring democratic gov-

Fiji's Indian residents, descen-dants of indentured workers brought to the islands in colonial times, regard the Commonwealth as a lifetime, and members of the Indian community say many are fearful about their future.

Colonel Rabuka first took control of Fiji on May 14 when he overthrew the coalition govern-ment of Timoci Bavadra, the first government to give the Indian community a political majority.

Colonel Rabuka, 39, has promised elections under a new constitu-

tion in a year. The colonel says the new consti-tution will favor ethnic Fijians. Voting will be on racial lines rather than the nationwide general voting that allowed Mr. Bavadra to come

WASHINGTON - Nancy Rea-

The chief White House spokes-

He said doctors would proceed

Mr. Fitzwater quoted Mrs. Rea-

For the Record The Soviet Union carried out an underground nuclear test Friday at the Semipalatinsk test site in Central Asia "in the aim of perfecting military

Tests confirm that an interruption of electrical power prevented any alarm from sounding on a Northwest Airlines jet that crashed near. Detroit after taking off with its flaps set improperly, the National Transportation Safety Board said Friday. The accident, on Aug. 16, killed [44]

technology," the official Tass news agency said. It was the ninth military test by the Soviet Union since February. (Reuters)

More than 1,000 new cases of acquired immune deficiency syndrome, or AIDS, have been reported to the World Health Organization in the last week, the agency said Friday in Geneva.

Albania and Uruguay have set up diplomatic relations at the level of ambassador, the Albanian news agency, ATA, said in a dispatch month.

TRAVEL UPDATE

U.K. Airline Offers Suits in 1st Class

NEW YORK (LAT) - British Caledonian Airways, competing with NEW YORK (LAT) — British Caledonian Airways, competing win airlines that offer frequent flyer bonuses, is giving men's suits to passengers who fly first-class round-trip to London from Atlanta, Houston of Dallas. The promotional offer is good through Oct. 31.

A British Caledonian spokesman said the airline had made no provision in the campaign for women because 97 percent of the airline's first class passengers are men. "We have received no complaints," he added.

El Al, the Israeli national airline, is to begin direct flights to Warsaw of Thursday, an El Al spokesman said in Tel Aviv. (Reaters)

Mrs. Reagan to Undergo Cancer Test

tored in Vienna on Friday.

gan, who has "a suspicious lesion," is to undergo tests Saturday for his colon removed in a cancer operbreast cancer and will have her left ation and has had bits of skin rebreast removed if doctors confirm cy, the White House said Friday.

man, Marlin Fitzwater, said a routine mammogram turned up "a suspicious lesion that might represent an early stage of malignancy in President Ronald Reagan's wife.

with a "modified radical mastectomy" if evidence of cancer is found. The procedure involves removal of the breast but not the underlying

turn," when doctors advised her that she may have cancer. Mr. Reagan has had a portion of

moved from his nose in procedures for skin cancer. Mr. Fitzwater said Mrs. Reagan is in good spirits and feeling well, adding. I think she has some anxi-

ety, as anyone would," Mr. Fitzwater said the president would accompany Mrs. Reagan when she entered Bethesda Naval Hospital on Friday and would return to the White House for the

Mr. Fitzwater said Mrs. Reagan had undergone a routine mammogram, a test for possible cancer, and doctors decided on the followup procedures on the basis of the

"If there is microscopic evidence of malignancy," the spokesman said, "the physicians will proceed with the surgical extirpation of the left breast and remove nodes from the left axilla, a procedure known as a modified radical mastectomy." Mr. Fitzwater said that "all other alternatives of management of cur-

discussed with the first lady, and she accepts the procedure recommended for her circumstance." Soviet Holds Talks in Beijing

cinoma of the breast have been

Agence France-Presse BEIJING — Igor Rogachev, the Soviet vice foreign minister, letter friday after the 11th round of normalization talks between China and the Soviet Union, which began



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REACH FOR MORE. OMEGA, FOR ALL YOUR SIGNIFICANT MOMENTS.



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Reuters ed the former governor-general to KELOWNA, Canada — Fiji forbecome president of the new Fiji Geoffrey Howe, told British Broad-

feited its membership in the British republic Commonwealth this month when a

Speaking for the Commonwealth would be prepared to consider Fi- cal crisis. ji's status if it applied for readmission. Mr. Mulroney is chairman of the weeklong Commonwealth sum-mit meeting being held in British

On Thursday, Queen Elizabeth
Il said she had accepted the resignation of Fiji's governor-general, ending the British monarch's sovereignty over the tiny Pacific Ocean

Earlier Friday in Fiji, Colonel Rabuka said that he hoped his country's break with the crown

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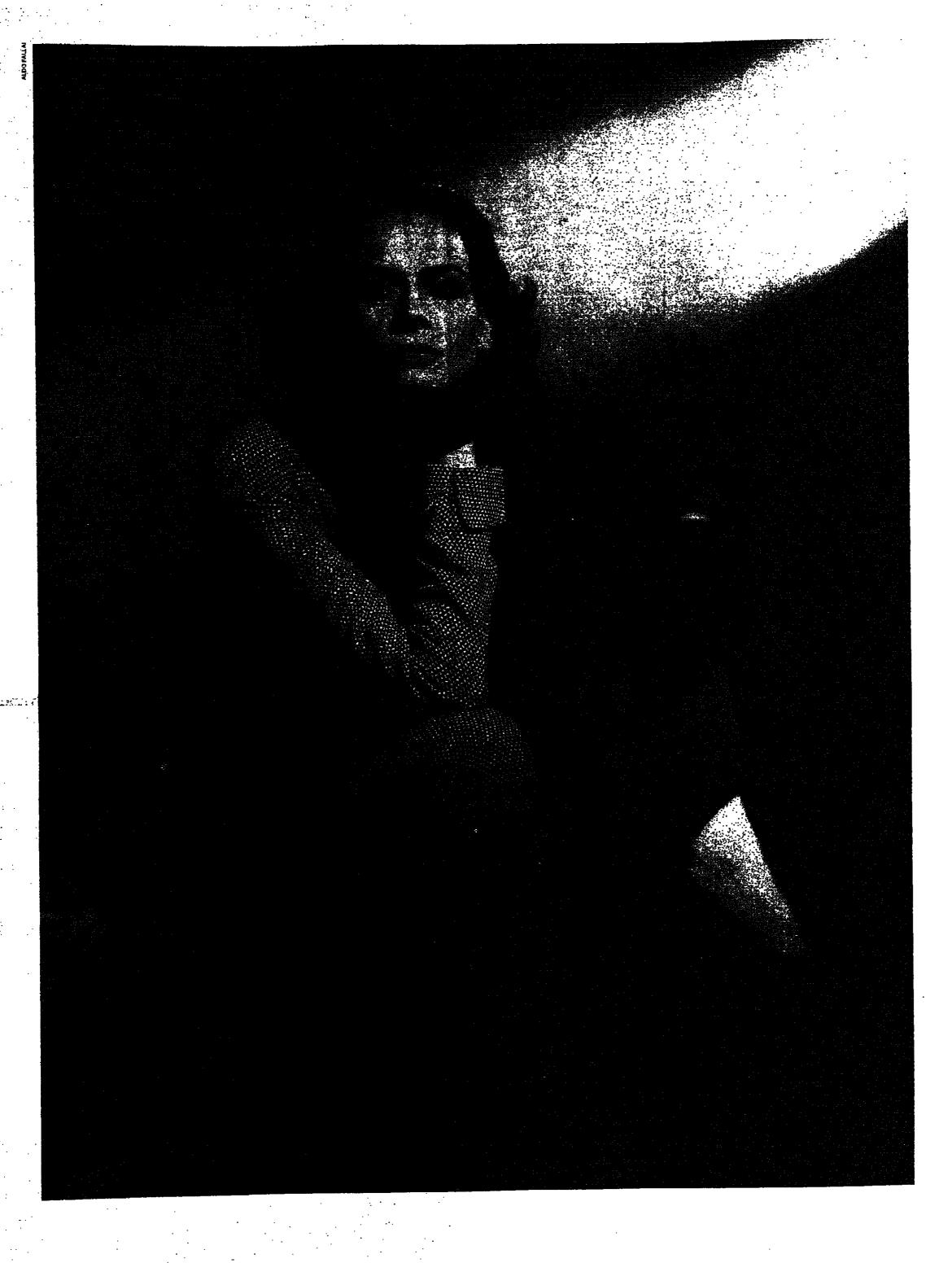
again be our queen." In Canada, Mr. Mulroney said:
"The Commonwealth leaders actablished Commonwealth conven-

It will take a unanimous vote of all 48 members of the Commonwealth for Fiji to be readmitted. on Sept. 25 for the second time in five months, demanding political supremacy for native Fijians, who

Fiji from gaining readmission to the Commonwealth. On Thursday, Prime Minister Margaret Thatcher of Britain said. she hoped the Commonwealth ties preliminary evidence of malignan-

gan, 66, as saying, "I guess it's my res

LD BRIEFS Declares His Can Morocce for US in Italian Plane (n ness Match Endside greater agency 建業権 しょうしゅうけい エカロ・カム学学 <u>1.15.00</u> GANE I NAFIDASIAS BEEDSE VEL I PDATE



GIORGIO ARMANI

6, Place Vendôme, Paris

Herald Tribune.

Why the Bull Took a Fall

Through most of this year, the stock mar-ket and the foreign exchange market have been marching to very different music. The stock market has been full of pep and optimism, stepping smartly along to drums and bugles. The foreign exchange market, in great contrast, has limped along in constant fear of pitfalls and ambushes. Now, for the past couple of days, the two markets have been converging in spirit and outlook — at the expense, unfortunately, of stock prices. It started with the publication of the U.S.

August trade deficit, a much higher figure than most people expected. Foreign exchange traders saw that there was no real improvement in the imbalance that is flooding their markets with the dollars being earned by other countries' exports to the United States. If foreigners do not buy those dollars for investment purposes, the law of supply and demand will take over, and the dollar's exchange rate will drop once again. Since people in the markets know that the U.S. government has promised to prevent that drop, they assume it will have to do what it can to make the dollar more attractive to those foreign investors. That means raising interest rates. Higher interest rates mean falling profits for business, and that is the prospect to

which the stock market has been reacting. Why didn't it happen earlier, when the even higher trade deficit for July was announced? Monthly statistics are notoriously unreliable, and perhaps people were waiting for confirmation. On Tuesday they got it.

These numbers also give ominous weight to the warnings of some experienced watchers that devaluing the dollar will not alone cure the U.S. trade deficit. If the dollar is not to fall much further, America will have to use other methods to control that deficit.

U.S. consumption levels will have to come down. The Reagan administration's great consumption boom, fed by its budget deficit, will have to end. If the country does it purposefully, the pain will be slight and widely distributed. If involuntary, the result will be what is known as a recession.

For all the tremendous losses that the falling market represents, it may serve one deeply useful purpose. It may succeed in persuading many influential Americans that the domestic economy cannot be insulated from the international markets, that the American deficits are a real and imminent threat to American prosperity, and that remedies cannot safely be postponed until another president has taken office.

- THE WASHINGTON POST.

Gorbachev Finds the UN

If his words have meaning, Mikhail Gorbachev is recasting Soviet policy toward the United Nations. Oratorically at least, he has seized the high ground once virtuously held by the United States. He talks of invigorating the Security Council and the World Court, of using peacekeeping forces in regional conflicts and establishing a UN tribunal on terrorism. And Thursday, Moscow declared it would pay all its overdue UN bills, including \$197 million for peace-

keeping operations it long opposed.

These moves are of a piece with Mr.
Gorbachev's dextrous probes on other fronts. Astutely, he is pushing these ideas just when Congress is behaving like the sour Soviet scrooge of years past, slashing its agreed UN dues and berating the world

organization for being a world organization.
The United States is now the outstanding delinquent, owing \$414 million, which includes \$61 million for peacekeeping. For all its past UN-bashing, the Reagan administration is not principally to blame. The culprit is a Democratic Congress.

Regrettably, this gives America little basis for pressing Mr. Gorbachev to give content to his glittering but nebulous proposals. It sounds line to propose an international force in the Gulf, but Soviet diplomats decline to say what authority its commander would have if attacked by, say, Iranians. Equally vague is Mr. Gorbachev's call for "a compre-hensive system of international security" to

protect all countries from outside interference. Does that mean Moscow would cease arming Sandinists if Nicaragua's borders were sealed by an international force? How would this work in Afghanistan?

Experience argues powerfully for skepticism. Nikita Khrushchev bitterly opposed UN peacekeeping in the Congo and refused to contribute a kopek to a 1960 military operation he accused of favoring Western interests. Over and again, the Soviet Union — as well as the United States — has intervened in Third World conflicts. Yet Mr. Gorbachev now seems to be saying it is

wrong for superpowers to meddle.

Can he be serious? What does he mean in saying the Security Council's permanent members could become guarantors of regional security? Or when he proposes a drastic expansion of global cooperation to uproot terrorism under the aegis of an international tribunal? It could be so much eyewash.

Still, a Soviet Union intent on domestic reform may be eager to find face-saving ways to get out of foreign quicksands. Southern Africa's impoverished front-line states, where Pretoria is the main beneficiary of superpower rivalry, might be the most prom-ising focus for testing Mr. Gorbachev's in-tentions. But before any U.S. administration is in a position to explore the seriousness of Soviet proposals, Congress has to match Soancial seriousness at the UN.

-THE NEW YORK TIMES.

Poland Reaches for Reform

Desperation, as much as the Soviet exam-le of reform, spurs the far-reaching ecople of reform, spurs the far-reaching eco-nomic moves announced by Poland last week. Six years after crushing the trade union Solidarity, Poland remains mired in the same economic swamp that spawned remain irrational coordination between centralized productive units poor and worker morale and productivity minimal.

One newer element now adds powerfully to the pressure for change: the growing external debt. Significant relief is unlikely to come from institutions like the International Monetary Fund without serious economic reforms. Meanwhile the Soviet Union under Mr. Gorbachev has become a model for, and not an obstacle to, change.

The Jaruzelski government's bold program of decentralization and devolution promises to throw the Polish economy open to market forces. Food prices would surely rise. Bankruptcies would abruptly close inefficient enterprises. Although Warsaw pledges to maintain living standards and full employment, more detached observers

duced a liberalized consumer Communism to console Hungarians after their revolution's bloody defeat. Now, while he struggles to maintain its contradictory hybrid features. Bulgaria and Czechoslovakia have begun to move down a broadly similar path. Poland, with what is still the most orga-

nized workers movement in the Communi world, has now jumped to the front of the reform league, at least on paper. More than anywhere else, its reform plans will somehow need to win the active cooperation of a still-disaffected, and disillusioned, working class. Next month's referendum, with no option to vote against the reforms, will not represent a real test of popular support.

Winning over the workers will depend on the Jaruzelski regime's agility and good faith in implementing the plan. Poland's sorry and sobering recent history leaves plenty of room for skepticism. Its present desperation and Moscow's support leave open at least the possibility of success.

- THE NEW YORK TIMES.

Chaos, Conspiracy or Both?

Haiti, was not only assassinated. He was assassinated in front of the police headquarters in Port-su-Prince by men who, witnesses said, seemed to be plainclothes policemen.

He is the second political figure to die in this campaign. Two months ago the leader of one of the smaller parties was hacked to death in a rural village. But the violence of July and early August then diminished. This latest crime is a very bad sign.

There are two views on all this. One holds that the widespread bloodshed in Haiti reflects the chaos in a country where police and soldiers are poorly trained and badly frightened. Because of their association with the Duvalier family's long dictatorship, they are on the defensive; they react excessively to any challenge. The provisional government under Lieutenant General Henri Namphy exercises little control over its own forces.

The alternative view is that, while Jean-Claude Duvalier has fled to exile, most of the Duvalierists - those who supported him and were supported by his regime - remain in Haiti. They are now at work, many Hai-

tians charge, formenting bloodshed to create a climate of intimidation in which the presidential election set for late next month will be meaningless, if it takes place at all.

Perhaps those charges are overdrawn. But it is true that a country does not become as deeply impoverished as Haiti by any natural process, or by the mere absence of good government. Its destitution is the product of a tradition in which a few people have become rich through a system of monopolies and privileges that have kept the rest of the country bitterly poor - and that system is now threatened by the prospect of democracy. Which explanation, chaos or conspiracy, is correct? Perhaps, to some degree, both.

Fortunately, there are courageous and determined Haitians to defend the cause of democracy and the election process that is now coming to a climax. One useful thing that Haiti's friends and neighbors can do, and are doing, is to send observers to watch the final stages of this campaign and the voting. Any election benefits from the presence of a large and vigilant audience.

- THE WASHINGTON POST.

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OPINION



INFEDNATIONAL HERALD TRIBLING FRIDAY, OCTORER 16. 1987

America Can't Keep Waiting for the Dollar to Do It by changing their rules and reducing the role of the professional politi-cians. The result did not make either WASHINGTON — The dollar has been coming down since September 1985. As a result, Ameri-

encourage these industries to be more capacity in many countries, but in the

ca's trade deficit is stabilizing but not falling, with dramatic impact recently on the stock markets. Of course it was right to bring the dollar down; even efficient American manufacturers had little chance to compete when it was so grossly overvalued. But there are other important things that need to be done to ensure that a more reasonably priced dollar solves the U.S. trade deficit problem.

Ironically, a "stand pat and wait for the dollar to work" position is being taken by some of America's best known liberal economists as well as the Reagan administration. This is better than talking the dollar up, which is what President Reagan was doing until his administration made a 180-degree rum in September 1985. It may even be better than pushing the dollar losses and cirking ween. the dollar lower and risking recessions overseas and upward price pres-sures at home. But despite its admission that 1987 will see a seventh record-breaking year for the U.S. trade deficit, the administration is offering no policies other than a low-er dollar to deal with the deficit prob-

lem. That is a risky policy.

Standing pat on the dollar is not enough, and a look behind the figures in the U.S. trade deficit tells why. The numbers show several important American industries becoming increasingly uncompetitive even when the dollar was weak in the late 1970s. A weak dollar alone will not turn them around. Take the example of automobiles, with more than two million im-ported in 1979. Or energy, with im-ports of about two billion barrels of oil in 1980, when oil prices were around \$30 a barrel. Steel is a third example, protected by "voluntary quotas" for years and sick the whole time. Electric appliances were a fourth, as U.S. companies gave up foreign markets through the 1960s and 70s.

never had the will or inclination to push these sectors of the economy to confront their own problems. On the contrary, when several uncompetitive industries have pressed for protection against imports, the administration, violating its own free-trade principles, has given it to them. The auto industry got "voluntary restraint" agreements with Japan in 1981 that remain in effect. The carbon steel industry competes with the help of a score of bilateral restraint agreements announced just before the election in 1984. The oil industry is threatening to pertion for import relief, though no plansible level of relief will significantly affect im-ports. But the administration has no plan other than a weaker dollar to

N EW YORK — The conviction is becoming widespread that something has gone terribly wrong with the

way Americans choose their presi-dents, and that this must change. Instead of searching for leadership

among the senior figures of American

national life, among people who have demonstrated a capacity to lead and

a knowledge of national and interna-

tional affairs, the Democratic Party is

trying to make a choice among junior and largely unproven men.

The Republican Party is superfi-cially in a better condition. Vice Pres-

ident George Bush has failed to alight

prairie fires of enthusiasm but he

does have wide experience and has

served with competence in a number of high offices. The questions about

his candidacy have to do with moral

courage, not with his more conven-

tional qualifications. Senator Bob

Dole is a major and respected figure.

Yet if one compares the political

process in the United States with that

of other mature democracies, it must

seem odd that such eminent Republi-

cans as Secretary of State George

Shultz and Defense Secretary Caspar

Weinberger are not being considered

for the presidential nomination.

The Reagan administration has

By Paula Stern and Paul A. London

competitive in world markets. Consider automobiles, by far America's largest trade deficit item. In 1986 the United States imported almost \$60 billion more than it exported in autos, trucks and auto parts. Many of these imports came not from low-wage countries but from high-wage ones such as West Germany and Sweden. And imports from Japan are fueled more by their

quality than by their cost.

The U.S. auto industry does not lack the profits to invest. It would be sensible to ask this industry to do what the West Germans and the Swedes do — not only compete with the Japanese and win back market share at home but export in large volume. Why not a goal to reduce the trade deficit in antos by \$20 billion over the next five years? It is astounding that no one in the Reagan administration or outside it has suggested that the recent labor-management negotiations in the auto industry ought to have been focused on this. And what about steel? The trade deficit in steel is about \$10 billion per

year. It is an industry with too much

United States profits have improved, thanks to the weaker dollar. The industry, however, is doing better by holding prices up and even raising them, not by setting a goal for itself of reducing imports. And this is not the worst of its sins. An International Trade Commission study of the president's carbon steel import restraints figured that the resulting higher steel prices would cost other U.S. industries more than \$15 billion in lost exports during the five-year life of

the government protection plan.

Dealing with the \$40 billion to \$50 billion annual trade deficit in the energy industry is a different question. Here America is a high-cost producer, and there may be no way to lowering costs drastically. But better energy policies could cut the import bill by substituting domestic natural gas, which has been in surplus for five years, for foreign oil. What has pre-vented this is the failure to move to deregulate gas pipelines. U.S. oil imports might be cut still

more if the country had the will to adopt some of the programs several European countries use to encourage

conservation. There could be more burning of coal in the kind of modern facilities other countries insist on. Significantly higher gasoline taxes would encourage the development of even more efficient cars. Tougher construction standards for homes, offices and factories would reduce fuel imports further. Would this cost Americans competitively or lower their living standards? Not if West

Germany and Sweden are examples.

While waiting for the lower dollar to help, other things must be done, and quickly. The high-cost sectors of U.S. industry need to be pushed by government for additional their ment to set targets for reducing their drag on the economy. They have escaped criticism too long. The question is not what the government can do to protect these industries at home. The fallen dollar gets them back to even. The question is what it can do to push these industries to pull their own weight in the world market.

Paula Stern, a seriior associate at the Carnegie Endowment for Interna-tional Peace, chaired the U.S. International Trade Commission from 1984 to 1986. Paul A. London is an economic consultant. They contributed this comment to The Washington Post.

Arms Treaty: Europe Could Slip in the Door

R OME — West European nations might yet become involved, albeit peripherally, in concluding the U.S.-Soviet agreement on intermediate-range nuclear forces. For now, such a role is merely an idea being kicked around in European capitals. But in the Geneva negotiations to work out details of have an unexpected opportunity.
U.S. and Soviet negotiators there have agreed in principle on the

number of inspections (reportedly 15) that each side would be allowed to conduct annually at bases where nuclear missiles might be stored. In Europe, the U.S. cruise and Pershing-2 missiles in question are in Britain, West Germany, Italy, Belgium and the Netherlands.

The Italian government has let Moscow and Washington know that it is ready to receive Soviet inspectors at the INF nuclear base at Comiso, in Sicily, to witness the dismantling or removal of cruise missiles there. But a bilateral protocol is needed to specify the terms under which Soviet officials will be allowed on Italian soil.

The rules for on-the-spot verifica-

er democracies do, they would be among those most influential in se-lecting the Republican candidate.

In fact, they are virtually without

influence in the matter. The Rever-end Pat Robertson will have more

effect on the nominating process, and

probably on the Republican plat-

form, than the senior cabinet figures

of the outgoing government. That is a

On the Democratic side, some-

thing like a burlesque of democracy is being performed by the five survi-

vors, in eager collaboration with the

press. Many in the press recognize

that the media bear an unprecedent-

ed responsibility in a situation where

largely untested candidates are again

competing for the presidency. Yet the practical result has been obsessive

attention paid to the "character is-

sue," which too easily turns into a

they perhaps want to know about the

Americans are learning more than

form of sensationalism

Don't Let Flim-Flam Artists Run the Show

HARRY S. Truman, who could spot a fraud a mile away, told Americans to beware of film-flam artists and image makers. He reminded them that they were sovereign voters and not consumers.

There is a good case for taking the campaign away from the image makers and off the television tube and putting it back in the smoke-filled rooms.

where it belongs. It is going to be necessary in any case: None of the present contenders will arrive at the convention with enough votes to win the

nomination. And if one of them does win it, he'll have made so many deals

with so many interest groups along the way that he will have removed himself

of involvement in presidential politics, writing in The New York Times.

- Dick Tuck, who is working on a book about four decades

from the mainstream — and thus guaranteed defeat in the election.

strange way to run a country.

By William Pfaff

They have not, of course, put marital infidelities, oratorical larce-

themselves forward and might not nies and lapses in judgment of these accept a nomination if offered. But if America conducted its affairs as other democracies do, they would be they even can think when they are

tion will be substantially the same for the five European countries concerned, with perhaps some special rules for Britain because of its status as an independent nuclear power.
What could be more reasonable

the United States on the one side, and the Soviets on the other, negotiate the European verification pro-tocols to be signed bilaterally by the various governments? That would give the West Europeans a role in the INF negotiations, which are of such enormous importance to their security. Indeed, criticism of the treaty within some European gov-ernments and military establishments has focused precisely on the exclusion from the INF process.

Everyone knows, of course, that the crux of the matter has been decided in Moscow and Washington. But symbolic values such as national pride carry great weight here on the Old Continent. What are the foresecable risks of such an initiative?

The Russians reportedly have

apart from the prompters, handlers

and phrasemakers surrounding them.

Gary Hart was right to complain that he could never get the press to

pay much attention to the serious

position papers he put out. In parliamentary systems, political

leaders work their way to the top by way of junior and then senior cabinet

appointments. That is not the American way; but it also has not before

been the American way to choose

presidents under the influence of tele-

vision and a reformed primary system.

has been to exclude from the presi-

dential race people who are doing

serious things in public life, who hear

national responsibilities, and who are

unable or unwilling to submit to the

two-year personal ordeal the presi-dential race has become.

the campaign season back within ra-

who have better qualifications for the

conventions. It could mean giving sen-

ators and congressmen formal roles in

party leadership and at the conven-

tions. Television advertising must be

limited, and equitably financed from

public funds, or the broadcasters must

Americans usually have a sense of

be required to supply air time.

presidency than simply wanting it.

Something must be done to bring

The effect of those two innovations

By Enrico Jacchia requested that inspections be allowed not only at the bases where the missiles are officially stationed, but at any site where they could be secretly stored in the European host countries.

The United States has opposed such a move on the ground that it would allow the Russians unrethey could gather valuable intelli-gence. But the Soviet Union might be tempted to raise the proposal again in talks with the European countries in which pacifist and leftist movements are strongest.

The Europeans, similarly wor-ried about intrusive visits by Soviet

inspectors, also might be tempted to introduce "technicalities" during verification talks with the aim of causing endless delays. That would please the foes of the treaty but run counter to public opinion.

On the other hand, the United States and Soviet Union might decide to limit strictly the scope of the bilateral protocols on verification. Overall, the benefits of West European participation might well outweigh the limited risks.

way. It is not the only way. People in

the allied democracies are increasing-

ly perplexed that Americans choose

to run their country this way. There is a mounting sense that this is perverse

But there is alienation and apathy at

home, as shown by the low rates of

voter participation. There is no reason

of rube. America cannot afford it.

and irresponsible conduct.

International Herald Tribune.

No new ideas have been found to replace the ringing appeals that once mobilized the faithful Labor optimists say they will work some up be Yes, There Are Better Ways to Choose a President fore the next election; they will recapture the theme of freedom by stressing freedom to use social services.

Outsiders cluck and note that the electorate is not likely to go for just "Thatcherism with compassion" when they are offered the real product.

One observer said Labor had gone Micawber-ish, relying on the hope that "something will turn up."

Thatcher's

Stumbles On

That leaves the Labor Party, burne-

parties succumbed to the illusion of

being more responsive to grass roots

one more democratic. It enhanced

the power of acrivists less attuned to

the real moods of voters than the

people who struggle to get elected.

A major difference just now is that
Labor does have an anointed leader

in Neil Kinnock, a skilled and strong

political personality. But he is caught

in ambiguities — on defense, on fax-es, on nationalized industry, on whither Britain. He is trying to weed out the flaming radicals and steer the party around, though without any

sign yet of where he wants to go and whether he can get there. In that sense he is compared to the

Soviet leader, Mikhail Gorbachev.

who is trying to move a deeply en-

trenched bureaucracy, people who have emotional and cultural reasons,

as well as reasons of power-privilege,

It is intriguing to ask why Labor is hanging on to old socialist dogmas when the leaders of so many Commu-

nist regimes are admitting the tatters.

In part, the answer is institutional. The

Labor Party is based on the unions

and on a fierce sense of class. As its deputy leader, Roy Hattersley, said:

"Union members have come to see

their organization as a vehicle for indi-

vidual demands, like Americans, not as the sword of a class movement. Class cohesion is disappearing."

For the first time, a graph would

show the lines of increasing numbers of shareholders and declining numbers bers of union members about to interest, at some 9.5 million. At the recent

party conference, where rules permit

union delegates to cast votes equal to their total registered membership,

more union votes were cast than La-bor's total in the national election.

Party leaders admit they got only a

minority of union and young skilled

worker votes. "Our natural support-

ers," one lamented, "have come to think Labor is against success."

Mimicking one of the dimmed fire-brands, Mr. Kinnock told the confer-

ence: "What are we to say to a docker

who has a house, a microwave and vacations in Marbella? Let us take

But in part Labor's abysmal failure

is due to some fundamental changes in

artitudes and social assumptions. It is

also because of the fading Marxist, collectivist vision, though Labor was never so much Marxist as unioust.

Lenin denounced its brand of social-

ism as "laborism" because it relied on

organizing workers in unions rather than on his Bolshevik technique.

you out of your misery, brother?"

for clinging to things as they are.

By Flora Lewis

Opposition

The temptation should be resisted to draw broad implications for America. The countries have very different Americans have to go on haphazardly selecting the president by a process that amounts to the old snake-oil swindle, with the citizenry in the role social histories. British eyebrows lift, not in admiration, to hear that America produced 23 new billionaires last year. But the British case is another example of how an idea wore out, or was overtaken by a changed society.

The New York Times.

International Herald Tribune. O Los Angeles Times Syndicate.

1887: Socrateε — Yes PARIS - [From The Herald's "Per-

sonal column of Oct. [7:]

J.N.—Nothing further to add. To those able to read between lines orward in her husband's absence. No sleep for three weeks. How long, I sometimes ask, is this to last

tional limits, and to recreate the pos-sibility for the parties to choose those Lilly - Meet me this evening at the Seine, side of the Arc de 1937: Help for Nanking Triomphe, at four. Don't fail me, This certainly will mean restoring power to party leadership and party Stump - You are a little fiend to write such an unkind letter. However, under the circumstances, I forgive. Socrates — Yes.

Will the lady who got into the Richmond train at Victoria on Monday communicate with the gentleman who sat opposite her? He will travel by the same train next Monday.

1912: A Diaz Returns

inevitability about the way the United States does things, assuming that this must be best way, or the only

100, 75 AND 50 YEARS AGO Cruz have enlisted under the banner of rebellion raised by General Felix Diaz the one-time President's nephew. General Diaz entered Vera Cruz quietly today [Oct. 16] with a small following. He arrested the director of please state matter purely private. the arsenal and the commander of the There will be letters for Mrs. Jones to garrison. He then took over the Government of the Commander of ernment offices without opposition. The citizens have enthusiastically accepted the assumption of power.

NANKING -- The Eighth Army, the Communist army, which joined forces with Nanking recently, has struck in north Shansi, according to an announcement here. The Commu-nists have cut off 50,000 men, forming the advance forces of the Japanese army, from their base of supplies. These Japanese troops at said to be facing annihilation.
SHANGHAI — Seven hundred NEW YORK — The troops, police and marine corps stationed at Vera lin and Wuchow today. vilians were killed or injured in



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OPINION

When the UN Bashes Israel, Glasnost Turns Up Missing By A.M. Rosenthal

N EW YORK — There is such a large sia, not even puppets, just provinces.

Of about 30 Moslem states throughout the world only Favnt votes for Israel's and double-dealing in the relations among nations that we hardly notice when one more case crops up. That's life, so just walk on by.

Dictatorships call themselves demogratic republics. States that live by terrorism talk about the principles of freedom.

Nations engaged in cutting each other's
economic throats make solemn pronouncements about free trade. Ambassadors from countries that routinely torture their unfortunate citizens are invited to dinner and called Your Excellency.

Simply in terms of volume, the world center of diplomatic hypocrisy is the United Nations. This is not because the principles of international cooperation and the organization that was founded upon them are worthless and should be put in the garbage can of history.

The dream, the ideals and the Charter of the United Nations conferred grace

There was some hope the Kremlin would concede at last that Israel was as worthy of belonging to the UN as, say, Libya.

upon those who conceived and believed in them and those who still work for them. But year after year, since the first days of hope 40-odd years ago, UN member states have twisted and betrayed the dream, the ideals and the structure.

The other day a piece of arrogant, duplicitous hypocrisy was enacted at the United Nations. It was routine and expecied. Yet there had been hope that this time one of the chief participants, the Soviet Union, would change and act , with honor. It did not.

For UN hands, it was an old story. The Arab states get together at the General Assembly and introduce a resolution to kick Israel out

And every year no less than 40 countries from around the world vote to throw out of the UN the only democracy in the Middle East. No less than 40 others hide in abstention or absence. Nobody introduces resolutions to throw out the Soviet Union for invading Afghanistan, Iran for spreading a blan-ket of terror around the world, Cuba for imprisoning poets or China for im-prisoning Tibet. The world accepts the yearly outrage with hardly a glance. Absolutely nobody is crude enough to mention anti-Semitism

The Soviet Union casts its automatic three votes against Israel — its own and those of the Ukraine and Belorus-

the world, only Egypt votes for Israel's right to membership. East Germany can always be counted on to vote against the

ON MY MIND

Israeli villain as can such opponents of Israeli imperialism as Vietnam, Cuba, Zimbabwe and, of course, Nicaragua. India wiggles out by abstaining, as do China and Turkey. Twenty-five countries, including the East Europeans, do not show up at all. At the United Nations, abstaining or hiding out on the Israel vote is called bravery.

But this year, for the first time, there was hope that the Soviet Union would concede that Israel was as worthy of membership as, say, Libya or Democratic Kampuchea. This was not just because of the emanations of glasmost. Nobody at the UN is naive enough to believe that glasnost is quite yet the basis of Soviet foreign policy.

The hopeful hoped because Moscow

was talking about an international peace conference on the Middle East and about an increased role in the world for the United Nations. It did not seem entirely logical that the Kremlin, so keen on finding a key role for itself and the UN at a Mideast peace conference, would begin the new era by voting to kick Israel out of the UN Assembly.

That vote could eliminate any Israeli interest in the very idea of such a conference. It also would hurt Foreign Minister Shimon Peres of Israel, who is pushing for a peace conference with Moscow attending, and the American Jewish Congress, which supports him.
But the Kremlin did vote against Isra-

el and did not bother to explain its action. Really, explanations are not nec-essary. Moscow knows the ouster of Israel would utterly destroy the UN be-cause part of the civilized world would leave also. But it knew that there would be a majority of about 80 who would vote against the Israel-haters and the

absent or abstaining heroes.

If and when Moscow decides it has sweated Israel sufficiently, or gets a big enough role in the Middle East or some other advantage, then it will demonstrate its growing contempt for Arab power by conceding that Israel should be in the UN after all. Then the world will cheer this act of Soviet nobility and change.

Mikhail Gorbachev, who has already
demonstrated a sense of humor, should

get a chuckle out of that. He knows that glasnost is important but that Soviet self-interest is more important and that the two do not necessarily coincide.

And, after all, what's a little hypocrisy among nations? Just walk on by.

The New York Times.



LETTERS TO THE EDITOR

Bork's Approach Is Right

Thank you for printing the parallel editorials from The New York Times Bork nomination. It was interesting to compare the sneering of The New York Times with the reasoned, sad tone of The Washington Post. But in the end The Post reached the wrong conclusion.

He had asked now in the late hold, he had asked not part of his statement fore, and the other after, lunch.

EUGENE K. ADOB Chief, Information UNCTAD. Gen It observed: "Many of the nation's clearest and ugitest inequities have been mitigated only because judges used that elasticity to deal with issues that, for various reasons, the other branches would not." Perhaps, but it is not clear that this is the way things should have gone, and certainly it is not the way things should be now, because many of

the clearest and ugliest abrogations of democratic government have come from judges usurping the power to impose poli-cies that they have neither the authority to create nor the skill to administer. Creating and administering law should be left properly in the hands of the legislative and executive branches; judicial restraint is badly needed. A judge like Robert Bork is just what is

eded on the Supreme Court today. JOHN CUTHBERTSON. Abingdon, England.

At a UN Lunch in Geneva

Kenneth Dadzie, secretary-general of the United Nations Conference on Trade and Development (UNCTAD), was much amused by the item (European Topics, Oct. 9) stating that he was 44 minutes late for a meeting of the organization's Trade and Development board, and that he postponed the second part

of his speech until after lunch.

Mr. Dadzie was at the meeting on time, in plain view of all the 100 or so

to the absence of group coordinators, without whom the meeting could not begin. And the president announced at editorials from The New York Times the start of the meeting that, because of and The Washington Post (Oct. 6) on the the late hour, he had asked Mr. Dadzie to make one part of his statement be-

EUGENE K. ADOBOLI, Chief, Information Unit, UNCTAD, Geneva.

Editor's Note: The item was based on a Reuters dispatch that was written by a correspondent present at the meeting.

Malaysia's Death Penalty

Regarding "Malaysia's Death Penalty" (Letters, Sept. 22) from Patrick Hustead:

The illicit use of drugs has reached epidemic proportions in Malaysia and threatens to sap the energy of the country. The problem is not merely a social but more urgently a security problem, hence the need for harsh legislation. We make no apology for the death pen-aity: The Malaysian Parliament has debated the issue thoroughly and arrived at a considered decision.

Malaysia has sought to persuade the international community, particularly through the United Nations, to view the drug problem from the political and security perspective. Our efforts met with recognition when Prime Minister Mahathir bin Mohamad was elected by acclamation in June as president of the International Conference on Drug Abuse and Illicit Trafficking in Vienna.

DATUK ISMAIL AMBIA. Ambassador of Malaysia.

Mr. Hustead denounces the laws of Malaysia as barbaric but says he is not time, in plain view of all the 100 or so opposed to "reasonable" sanctions for persons in the room. The delay was due drug trafficking. As a doctor who has

practiced medicine here for 28 years, and who has witnessed the appalling misery generated by heroin trafficking, I am glad the Malaysian authorities have taken a stand. Anyone coming to Malaysia is told on the aircraft intercom before landing that the penalty for traf-ficking is death. The landing card carries the same message, and there are huge notices outside the airport.

Anyone who, despite these warnings chooses to come here and buy heroin has no excuse, and it is a twisted armchair logic that denies the right of a sovereign state to administer laws so clearly expressed and that carry the overwhelming support of the population. We have had reasonable sanctions before, and they did not work. The "unreasonable" sanctions that we now have do work.

> D.C. WILLIAMS, M.D. Kuala Lumpur.

The Demand for Au Pairs

I take strong exception to the com-ments of Camille Pisk, vice consul at the American Consulate in Munich, regarding your advertisements for an pairs

(Letters, Sept. 29).

She is probably genuinely concerned for the well-being of foreign students in the United States, and no one can deny that there are occasional abuses of the au pair system there (as there are in France, West Germany and elsewhere).

But the claim that this deprives Americans of employment is baseless. The in-crease in the number of working couples has left many people desperate for re-sponsible child care. And while many parents want their children to be exposed to foreign languages at an early age, few Americans speak foreign languages.

BARBARA J. BUSHARIS. Croton-on-Hudson, New York.

Excitement, Phooey; a Seat On the E Train Would Do

By Howard Kurtz

N EW YORK — When you no longer notice the singing beggars on the subway, the verbal abuse in the streets. the endless elbowing as you walk down Madison Avenue, the garbage, the gridlock, the gum-cracking grocery clerks who act as if they're doing you a favor by taking your money, then - and only then - are you a certified New Yorker. I guess I don't qualify yet.

When I arrived, I complained a lot about the traffic backups at every river

MEANWHILE

crossing, which the morning radio tells me are mere routine ("20 minutes at the George Washington Bridge, 15 minutes at the Midtown Tunnel ...). In the meantime. I've basically given up the automobile as a form of transportation. Now I whine about the subways. (Like every New Yorker, I've begun exercising my constitutional right to kvetch.) I no longer have illusions about get-

ting a seat on the E train, regardless of the time of day. The one time I actually came near an empty seat, an old lady pushed in front of me and grabbed it. Now my best hope is that the car will not be so densely packed with straphangers that I will be unable to lower my arms enough to read the paper.

We have to share the subways with a new generation of tenacious beggars. I've seen panhandlers play the 53d Street sta-tion with trumpets, guitars, violins, even a full drum set. But that's nothing compared with the disheveled guys who walk through packed subway cars crooning at the top of their lungs as they motion for spare change from their captive audience. Riding the subways here has become

risky business. Forget my earlier theory that things seem scarier in New York because the tabloids play up every inci-dent. It is scary. Perhaps you've heard about the small problem we have with our subway doors, which trap riders as they squeeze into overcrowded cars and carry

them along as the train leaves the station. A 45-year-old woman was killed last month when her purse was caught in the door and she was slammed into the wall of a tunnel. Days later, a 60-year-old man caught his foot in the door and was dragged 75 feet (22 meters) before the conductor stopped the train. Similar in-cidents followed. The Metropolitan Transportation Authority said that it

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and juli address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts

would study the problem. Unlike those in other cities, subway cars in New York are specially designed to allow trains to depart while human body parts are wedged between doors, holding them open as much as three to four inches (about 90 millimeters). Otherwise, officials say, people would forever be pushing their way in, and the trains would never leave. We couldn't have that, could we?

Not long ago, Orna Lewis, 41, visiting from Los Angeles, boarded an east-bound G train in Queens, unaware that it had made its last stop at 1:57 P.M. No conductor bothered to tell her as the train pulled into a dark tunnel for a layover. As her story was recounted by The Daily News, Mrs. Lewis, finding the doors locked, climbed out a window and onto the tracks, where she risked electrocution, ran along the catwalk and climbed a stairway to what turned out to be an emergency exit onto Queens Boulevard, Being an out-of-towner, she will probably complain.

But there are some advantages to

living in New York. Have you ever had difficulty with curt and unresponsive bureaucrats in city hall? We don't have that problem. Nobody in the New York City government below the level of police commissioner ever answers the phone. It either rings endlessly, or you get a recording telling you to wait for the first available representative, who never picks up. Sometimes you get a different tape saying the number is

not in working order. Even the Green Book, an insider's directory, is useless, because most agencies have changed their numbers, and the test list the main number at City Hall, which is always busy, because Mayor Ed Koch is always on the phone.

There are also the cultural advan-tages. In my neighborhood, nearly every block of shops includes one with a big sign that says NAILS. I'm sure there is a place or two in most cities where a woman can have her nails done, but these places are everywhere here, and they're packed; row after row of women having red or purple polish applied to their elongated fingernails S10 for a manicure and pedicure. \$30 for silk or linen tips. The places smell like turpentine factories, and most manicurists wear surgical masks. After hearing some of my gripes, some

New York chauvinists here became a bit defensive, saying I was simply feeding every out-of-towner's anti-New York bias. After all, they argued, what about the diversity, the excitement? Where else can you get a hamburger at 2 A.M.?
You know what? I don't care about

eating a hamburger when everyone else is asleep. I'd settle for a haircut under \$25 and an occasional seat on the subway. The Washington Post.

GENERAL NEWS

Some Jews Irked by a Jackson Interview

WASHINGTON --- The Reverend Jesse L. Jackson has given an in-depth interview to a liberal Jewish magazine intended to help mend his troubled relations with have read it say it may exacerbate

The activists saw a pre-publication copy of the interview, which is to be published in the forthcoming issue of Tikkun, a bimonthly with a circulation of 40,000.

In it, Mr. Jackson, a Democratic candidate for president, criticizes Israel for providing military and economic aid to South Africa, com-

He also shied away from directly repudiating Louis Farrakhan, the Black Muslim leader, although Mr. Jackson has made clear in other Jews, but some Jewish activists who forums that Mr. Farrakhan will not be a part of his 1988 campaign, as he had been for a time in 1984.

Hyman Bookbinder, special repthese issues with Jesse Jackson."

pares the Pretoria regime to Hit-ler's Third Reich, and says it was the Jewish community," Mr. Book-

Robertson Campaign

By Richard L. Berke

son's first financial report with the Federal Election Commission ranked second only to the \$12.7 million raised by Vice President

\$11.4 million and had \$263,221 cash on hand. It also reported debts of \$813,981, including a loan of \$233,480 that aides said was spent

ported \$4.8 million in cash on hand and outstanding debts of \$325,644. The campaign of Senator Bob Dole, Republican of Kansas, which reported collecting \$7.9 million. have taken advantage of donors to said it had \$2.2 million in cash and his television ministry to promote

amounted to \$2.2 million, less than

4th the former Republican gover- campaign.

"unfortunate" that some Jewish binder said. "He nevertheless has

Raises \$11.7 Million eration Organization, led many Jews to say he was anti-Semitic, anti-Israel, or both. nor of Delaware, said it was "as-tounding to me that they have

a petition drive."

New York Times Service
WASHINGTON — The presidential campaign of Pat Robertson reported on Thursday that it had raised \$11.7 million since July 21. 1986, and said it would apply for federal matching funds, a move campaign officials earlier scorned. The total listed in Mr. Robert-

that the campaign leaders may decide later not to accept the federal money, which will be distributed to George Bush. The Robertson campaign also said that as of Sept. 30 it had spent

would probably pass up matching funds because the candidate was opposed to using the Treasury to finance campaigns. Under the pro-The other Republican leaders in fund raising have large financial gram, the government matches cushions. The Bush campaign re-Aide Denies Rumors Mr. Nuttle sought to rebut spec-

his television ministry to promote his political ambitions, the Los An-R. Marc Nuttle, Mr. Robertson's geles Times reported. He said campaign officials were campaign manager, said the bulk of the \$8.9 million that the campaign rebuffed in early efforts to obtain issted as operating expenses was mailing lists from the Christian used to collect three million signa- Broadcasting Network, the hub of tures on petitions supporting Mr. a \$230 million-a-year communica-Robertson, the founder of the tions, education and charity empire Christian Broadcasting Network. founded by Mr. Robertson more Fund-raising costs, he said, than 25 years ago. The organization's board reject-

ed the request, Mr. Nuttle said. a quarter of total expenditures. Daniel J. Swillinger, counsel to because it wanted to keep its operations separate from any political

resentative for the American Jewish Committee, said: "My impression is that this interview is going to be troublesome because I think it reflects the ambivalences and ambiguities that continue to surround "I do believe he genuinely wants

In 1984, Mr. Jackson's association with Mr. Farrakhan (who had called Hitler a "great man" and Judaism a "gutter religion"), his references to Jews as "Hymies," and his meetings with Yasser Ara-fat, the leader of the Palestine Lib-

Mr. Jackson has said repeatedly spent almost everything they've that he is neither, and he noted that raised." He added: "It's difficult in the past two years he has sought numerous fence-mending sessions with Jewish leaders, raised the subfor me to believe they spent it all on In another indication that reject of Soviet Jewry with Mikhail S. ceipts may not be coming in as Gorbachev when the Soviet leader and Mr. Jackson met in Geneva, visited a concentration camp and quickly as had been expected, Mr. Nuttle said Thursday that the campaign would apply for matching funds next week. He emphasized developed a deeper understanding same thing."

groups had taken a lead role in certain problems with Jewish poli- of the Holocaust as a "body of shake off, and in a probing inter-view, these come to the fore."

Other Jewish leaders, and Mr. Jackson himself, said he had been making an effort during the past two years to sensitize himself to the Jewish perspective, and they fault Jews who are unwilling to give him a fresh hearing. Mr. Jackson, commenting Wednesday in a separate interview,

said: "The bottom line is that I have reached out fervently to build But my appeal is that, as we seek to sies of France and Germany and Britain as well." build a relationship, we cannot keep pulling the skin back to see if wound has healed."

geration in the reaction.

"But I have compassion for him," Mr. Lerner said. "Oppressed ers. Jews have been guilty of the

Stealth Plane Is Said to Crash ning in January. Five months ago, Mr. Robertson's aides said the campaign During Test Flight in Nevada

By Michael R. Gordon

New York Times Service
WASHINGTON — A Stealth
aircraft, designed to clude radar, has crashed at an air force base in Nevada, according to government

The officials, who declined to be identified, said Thursday that the ulation that Mr. Robertson may plane crashed Wednesday night at the Nellis Air Force Base, a 3-million-acre (1.2-million-hectare) expanse of desert and mountains about 100 miles (160 kilometers) north of Las Vegas.

The Pentagon declined to confirm that a Stealth aircraft had

"There is a plane that is miss-" a Pentagon spokesman said. ing." a Pentagon apour "That is all we are saying."

provide additional details about on a variety of technologies to the aircraft or the fate of the pilot. make it less detectable to radar The air force has been reported to The details of the Stealth technolmaintain dozens of Stealth fighters ogies are secret.

at a remote base in the Nevada desert near Nellis.

Air force officials at the Nellis base said that the plane that crashed was last tracked on radar at 8:45 P.M. Wednesday. Crews were searching for the craft, they

In July 1986, a Stealth fighter crashed in the Sequoia National Forest in California. After that crash, the Air Force sealed off the area and the airspace near it. It is not unusual for advanced

military planes to crash in test pro-

grams and training. Because of the

unusual secrecy surrounding the Stealth program, it was difficult to determine whether the crash was an indication of problems with the air-The aircraft, which was devel-Government officials would not oped by the Lockheed Corp., relies

· In the Tikkun interview. Mr. Jackson made these other points:

• He said he supports "Israel's right to exist within secure boundaries." He also supports a "homeland or state" for the Palestinian people, normalized trade relations with Arab nations and an expansion of the Camp David peace process to include other Arab nations, including a representative of the

 Denied criticizing only Israel for selling arms to South Africa, noting that "I contacted the embas-

• He said that "there's been an overreaction to Farrakhan, as if Farrakhan had state power. He does not. So there is a certain exag-

Michael Lerner, the editor of Tikkun, who conducted the interview, said he had hoped Mr. Jackson would use it to "give himself a clean slate," adding: "It's sad, but it hasn't happened." The interview, he said, demonstrates "an insensitivity to the oppression of the

people get so focused on their own oppression, it's hard for them to understand the oppression of oth-

Los Angeles's plan to put its schools on a year-round schedule has little precedent in other coun-

Experts say most countries in the Northern Hemisphere have school years that begin in Sep-June. Those in the Southern Hemisphere begin in February.

Judge, director of education studies at Oxford University. "Teachers expect the summer off and families want flexibility in their vacations." In Japan, however, the summer vacation lasts only six weeks and,

central Washington or New York

City without State Department

The rains failed this year in the got 90 percent of its normal 40-inch (100-centimeter) rainfall in the 12-month period that ended November, before it could be tains, and not enough the rest of the year. Green lawns are brown.

drilling an adjacent shaft in an attempt to reach the girl. reservoirs and rivers are at record lows, and orchards and vineyards

old girl who fell in the well Wednesday, is trapped. "We're

working against time," said one of the rescuers, who are

Betty Burian Kirk of Clucago and-spins yarn out of the hair that dog owners brush from their pets. Her clients then use it to knit mittens, scarves and shawls. thus giving new meaning to the expression "putting on the dog. She says: "A lot of people do it for sentimental reasons. I don't usually recommend making a sweater from it. It's a lot hotter than wool, generally." She says hair from Samoyeds and huskies spins into the softest yarn. Hair from collies, German shepherds and golden retrievers makes satis-

Nobel: Right Name, Wrong Prizewinner

When the Royal Swedish

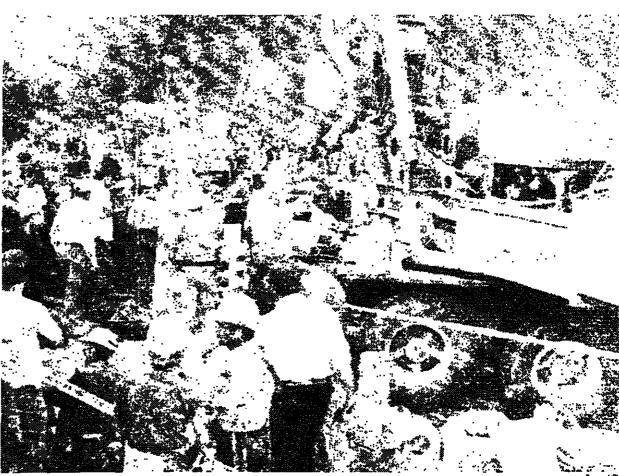
phoned one of the winners of this year's Nobel chemistry prize in Los Angeles, it got Donald O. Cram instead of Donald J. Cram. Donald O., 38, happens to have a

was the best joke I had heard in some time." He said the call really sounded like an overseas call, it had all the right background noise - and that accent." So he hung up and went back to

When the academy called again 10 minutes later and mentioned that the prize was for work on molecular structures, "that's when I knew it wasn't a joke, just any old guy wouldn't come up with molecular structures."

background.

AMERICAN TOPICS



RESCUERS WORK 'AGAINST TIME' — Observers and rescue workers around an abandoned well shaft in Midland, Texas, where Jessica McClure, an 18-month-

Plan for L.A. Schools Has Little Precedent

tries, The New York Times re-

"I'm not aware of any developed country where schools operate year-round," said Harry

since it occurs in the middle of the school year, which starts in April, students return to the same teacher. "This means that the recovery time is a lot less," said Richard M. Wolf, a professor of psychology and education at Co-lumbia University.

Short Takes

permission.

gun requiring the approximately 30 Soviet journalists working in the United States to live in apartments selected by the U.S. gov-ernment. James E. Nolan Jr., director of the department's office of foreign missions, said the new restrictions follow "exactly the pattern which our correspondents have to face in the Soviet Union." The same restriction already applies to Soviet diplomats. Soviet citizens in the United States are not allowed more than 25 miles (40 kilometers) outside

The State Department has be-

Seattle region, one of the ramiest in the United States. The region Sept. 30. But too much fell last trapped as snow in the moun-

are threatened, as are the spawning cycles of salmon.

factory yarn, too, Mrs. Kirk says. but toy poodle hair is too short and corgi hair too harsh.

Academy in Stockholm tele-

chemistry degree, but earns his living cleaning curpets. His first reaction was that "this

He said he was embarrassed and quickly set the record straight. "Here I was vucking it up in Altadena and these guys were probably sitting around in black tie in Sweden. he said. "I could hear a lot of talking in the

-ARTHUR HIGBEE

OUAGADOUGOU, Burkina Faso — The leftist president of Burkina Faso, Captain Thomas ple were shot and killed when in-command stormed the presidential palace in a coup, sources said

Witnesses said that Captain Sanied Friday morning at a cemetery near Ouagadougou, the capital.

They said that on one of the fresh graves was a handwritten marker bearing Captain Sankara's name. In Paris, President François Mitterrand of France said he was saddened by Captain Sankara's reported death.

"I am saddened by the news," said Mr. Mitterrand, who visited Burkina Faso, a former French colony, last year. "He was a young man, intelligent, sincere and full of drive."

Sources in Ouagadougou said Captain Sankara was killed in the assault on his palace, which was led by Captain Blaise Compaore, the country's new leader.

Nearly 100 people died in the shooting when members of Captain Sankara's guard put up resistance, Captain Sankara was an eccen-

tric young leftist officer, who for four years had led one of the world's poorest countries, landlocked in the West African Sahel In communiqués from Captain

Compaore, broadcast by the official radio, he was denounced as a renegade and traitor with neocolo-Captain Compaore was said to

have been a close friend of Captain Sankara and was instrumental in



LAUSANNE PALACE 021-20-3711

CH-1002 Lansar

helping him take power in August 1983.

In one of a series of radio announcements made in the name of Sankara, and nearly 100 other peo- a new "Coordinating Committee of the Popular Front," the new leader troops led by the captain's second- announced Friday that all political prisoners were being released.

Sources said several hundred people were expected to be released. They included the chief of kara and 13 close associates who the trade union movement. Soudied with him Thursday were bur- mane Toure, who was among dozens of labor activists imprisoned in A radio announcement said

teachers dismissed in 1984 for striking were reinstated and "all political prisoners and persons interned for administrative reasons are hereby released."

The radio said Captain Sankara had tried to divert from the course of the 1983 coup.
"By an accident of history," the

announcement said, "this autocrat was propelled to the leadership of our revolution, the better to throttle it from within."

A curfew was imposed on Burkina Faso's eight million citizens, from 7 P.M. to 5 A.M. Borders were sealed and airports were

closed to international traffic. Captain Compaore was minister of state in charge of justice under Captain Sankara.

He, Captain Sankara, Captain Henri Zongo and Major Jean-Bap-tiste Lingani had led the military government since the 1983 coup, which was the fourth since the country became independent from France in 1960.

■ New Breed of Leader Washington Post reported from Nai- Joff.

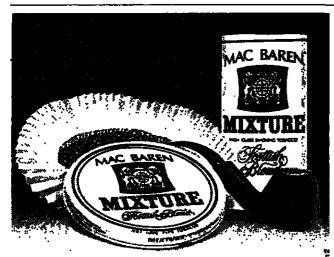
Since 1974, Captain Sankara, a tall, lean former paratrooper with already had aroused disillusionthe dashing good looks of a movie actor, had attracted attention throughout Africa as one of a new generation of leaders.

He rejected personal wealth, demanded an end to factional politics and insisted on public accountability by government leaders.

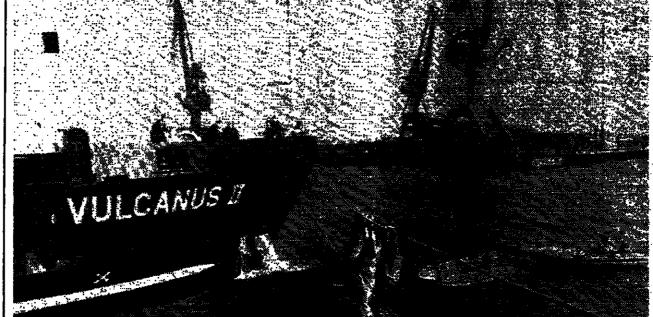
Captain Sankara, who came to prominence in the mid-1970s as the suffering from a political and morhero of a border war with Mali, composed "revolutionary music" on his guitar and performed it in had exacerbated a "general feeling the capital. He insisted that women of unease" that resulted in part be given legal equality with men. from constant squabbling an

In 1984, Captain Sankara changed the name of his country from Upper Volta to Burkina Faso, which, in the language of the Mossi ethnic group, means "the land of the men of integrity."

In the past year, his demands for economic reform, including wage reductions, had become increasing-



Tobacco of international distinction §



GANGWAY GREENPEACE — Demonstrators from Greenpeace attempting to board the Vulcanus II, the world's largest sea-going incinerator ship, by climbing the anchor ropes in the Rotterdam harbor on Friday. Crew-

men on the ship released the ropes, causing the activists to fall into the sea. The protesters, seeking to halt the burning of hazardous chemicals, later were permitted to board the vessel with Dutch members of parliament.

MYSTERY: Angst and Intrigue After a Prominent West German's Demise

had a photograph and other material that would clear his name.

• The informant himself, known Earlier, Blaine Harden of The to Mr. Barschel as "Robert Roh-

> Mr. Barschel's death called additional attention to a scandal that ment over the status of West German politics. Many commentators called on

> parties to tone down the bitter partisanship that helped fuel the affair. Helmut Herles wrote in the newspaper Frankfurter Allgemeine Zeitung that "Many have the feel-ing that the Federal Republic is

He said that the Barschel case In a public accounting last year the three parties in Chancellor Helof his personal wealth, he listed his mut Kohl's governing coalition. Mr. Herles and other commenta-most valuable possessions as two Mr. Barschel belonged to Mr. tors compared the Barschel affair

(Continued from Page 1)

were injured, including the American captain, John Hunt, 50. Seven

were in serious condition, requiring

The attack came a day after a similar missile hit the Liberian-reg-

in oil port of Mina al-Ahmadi...

had information that Thursday's

worm fired from the Fao peninsula,

captured by Iran from Iraq in 1986. Kirwaiti officials said Friday's mis-

David B. Ottaway and David Hoffman of The Washington Post

Initial indications were that the

Reagan administration was ap-

proaching the challenge of the at-

tack with considerable caution and

consulting both U.S. allies in Europe and the Arab Gulf states be-

fore deciding on a course of action.

Administration officials empha-

HOSTA

reported from Washington:

sile was the same type.

■ Caution by U.S.

surgery in hospitals in Kuwait.

Democratic Union.

West Germans are particularly sensitive about protecting democratic values, because their republic is a only 38 years old and is only the second democratic regime in the country's history. The first was the Weimar republic of 1919 to 1933, which ended with the Nazi take-

Despite numerous public expressions of concern, analysts cantioned against exaggerating the impact of a single scandal on the future of West German democracy.

"I think that in the Federal Republic, the standing of politicians and political parties is relatively good compared to other democracies," said Karl Dietrich Bracher, a professor of political and contemporary history at the University of Mr. Herles and other commenta-

to the United States was under con-

possibility of a military strike

wait, rather than the United States,

Both White House and State De-

would probably take at least 48

hours before the administration

suggested that Mr. Reagan's preoc-

cupation with his wife, Nancy, who

may undergo breast cancer surgery Saturday, might serve to delay a

scheduled for the weekend and that

the administration was still in a

fact-finding phase. Before the United States acted, he said, "We

have to make sure of all our facts."

Mr. Fitzwater said Mr. Reagan ships, the had met Friday morning with his National Security Planning Group, taliation.

final decision.

against an Iranian target.

similar missile hit the Liberian-reg-istered, but American-owned, su-day's attack had taken place in Ku-

pertanker Sungari, off Kuwait's waiti territorial waters where Ku-

A U.S. Defense Department was primarily responsible for pro-spokesman said that the Pentagon tecting all foreign vessels.

Kohl's conservative Christian to scandals earlier in the decade that appeared to confirm his aide's

ing company owned by the nation's be elections in Schleswig-Holstein

tions on Sept. 13.

Barschel's office.

Mr. Barschel resigned as premier after allegations that he had or feat there would intensify the political embarrassment for Mr. Kohl's dered a series of dirty thicks against
his Social Democratic opponent, party, but it would have a relatively
Biom Engholm prior to state electrical impact on national politics, Björn Engholm, prior to state elec-

One of Mr. Barschel's aides accused him of hiring detectives to gather damaging information about Mr. Engholm's sex life. Mr. Barschel also allegedly arranged to have an anonymous letter written to local authorities charging his opponent with tax fraud. He was further said to have so gift to frame. ther said to have sought to frame: Mr. Engholm for wiretapping Mr.

Mr. Barschel consistently denied the allegations, but his own party deserted him as details emerged

sized that "the full range of diplo- the White House's second highest Arab Front Sought

was continuing to analyze the situ-

ed to retaliate for the attack.

time," he added.

vices Committee.

Mr. Nunn said:

"We will not discuss specific dip-

that the area had been bombed on several occasions, a claim that the over political donations by the account.

Flick industrial group and over the The principal short-term result finances of the Neue Heimat housof the scandal is almost certain to the scandal is almost certain to Indians have consistently denied. Accounts by the refugees cannot be independently confirmed. The Indian Army has imposed a black-

in which the Christian Democrats are expected to fare poorly. A deanalysts said.

The most prominent victim of the scandal was Finance Minister Gerhard Stoltenberg, who is also the Christian Democratic party chairman in Schleswig-Holstein As recently as a year ago, Mr. Stol-temberg had been widely mentioned as likely to succeed Mr. Kohl as the Christian Democrats' candidate for chancellor.

"It's a real catastrophe for Stoltenberg," a government source said. "It's a perfect shambles in his

GULF: U.S. Charges Iran 'Aggression' After Ship Is Hit SAUDI:

matic and other options" available foreign policy decision-making to the United States was under conbody, for "a full update" on the sideration and did not exclude the attack and that the administration (Continued from Page 1) degree of alert and the Saudi press is engaged in a furious name-calling dispute with Tehran. This has forced Saudi decision-making. lomatic or military options at this which is normally a delicate process of consensus and discretion Some members of Congress ral- into a more hurried pace.

"Events have brought Saudi Ara-bia to the point where we have to show our teeth," a senior Saudi official said. "That is fine provided lied behind Mr. Reagan, saying they would support him if he decid-"I would be be fully supportive we know what the Americans are of taking retaliatory steps when up to. But we are hearing one set of American lives are involved or reached any decision. They also when American ships are inssages from them which is very supportive and another set of mesvolved," said Senator Sam Nunn, a sages from their Congress and oth-Democrat from Georgia who is ers which is disturbing." chairman of the Senate Armed Ser-

Some Saudi diplomats, officials and industrial leaders feel that said no other meeting between Mr.
Reagan and his top advisers was scheduled for the weekend are to carlucci. After returning to Congress from what they see as the Reagan admin-istration guilt about selling arms secretly to Iran has presented Saudi Arabia with an opportunity. In this context, the Saudis hope the Reagan administration will be able to "The Iranians should be aware push a Sandi arms sale package that if they do use those missiles in

through Congress: According to various officials, King Fahd made this a leading top-ic in a two-hour conversation with the U.S. energy secretary, John S. Herrington, who is touring the region's oil-producing countries.

"I hope the Americans under-stand that it is better to have a strong friend in this region than a weak one," a Saudi leader said. "We can buy arms elsewhere, but

we prefer to get them from Ameri-

This expression of confidence in the United States is laced with suspicion because of previous disap-pointments. They include repeated attempts by Congress to American weapons sales to Saudi Arabia and the Reagan administration's withdrawal of U.S. marines from Lebanon a few years ago.

GREECE: Papandreou Imperiled

to contain the setback.

"but make it clean and straight. The people who trusted you to govern them do not forgive smallminded maneuverings."
Mr. Papandreou, however, has

man to withhold comment. His wife, Margaret, is in Belgium to describe the peace process, he at the head of a delegation of the said: "It's sort of like there's a Union of Greek Women. She, too, room, and you've got furniture in it has not commented publicly on the issue.

Toom, and you've got furniture in it and some paintings on the wall, and that's all you've got. And peo-

run television network as an inter- the furniture. Sometimes if you reviewer on a program called "Miso- arrange it, put the pictures on dif-Miso." The Greek leader was ferent walls and so on, it looks among the first to be interviewed different, it has more appeal."

object of public debate, few com- would urge Mr. Shamir to relax his mentators suggested that it repre- opposition to an international consented a threat to Mr. Papandreon's government. The newest between Israel and a Jordanianintimations to the contrary coin- Palestinian delegation on the fucide with a deepening sense of mal-ture of the West Bank. There was aise in his administration.

nounced his 13th cabinet shuffle peace process was discussed only since 1981, bringing back three when the two ministers removed earlier in the without aides. year, in what analysts interpreted variously as an urge to win back Party, is willing to accede to the dynamic vision of government.

leftist support or to offer a more desire of King Hussem of Jordan Moreover, opinion surveys gen- such a conference, which would inerally seem to reflect a deepening clude the Soviet Union. But Mr. mehantment with all Greek po-Shamir, who heads the Likud bloc,

in the region. Mr. Shultz gave a mixed assess-

remarked. "They haven't done the things that, it seems to me, need to be done," he continued. Despite some

and the release of some prominent Jews who had been trying for many years to emigrate, he said, "We'd like to see the Soviet Union in a constructive role rather than in a States and Britain cost the organiproblem-creating role. What they zation one third of its budget. have tended to do is to support all the rejectionist tendencies.

said that Mr. Shultz had discussed the plight of Soviet Jews with both Israeli leaders before going into their private sessions. Mr. Shultz heads for Moscow after his Middle Main Tamil Stronghold mated by the Indians to 507 in six

Indian Troops Overrun

By Barbara Crossette

New York Times Service

Refugees reaching here said that

the people in the town of Jaffna,

caught in fighting between the two

sides, were trying to flee by any

The refugees told of hunger verg-

ing on starvation and of the killings

of civilians by Indian troops. Their

accounts contradicted Indian as-

sertions that the rebels have been

preventing civilians from leaving

On Friday, India rejected a cease-fire appeal from the Tamil militants and demanded their sur-

As the refugees arrived in Co-

lombo and other northern towns,

the Indian troops were continuing

to close in on Jaffna town, accord-

ing to a spokeswoman for the Indi-

an High Commission in Colombo.

Refugees reaching Colombo by bus Thursday night said the toll on

civilian life and property over the last week had been high.

Indian troops, 30 of whose com-rades were killed in a guerrilla am-

bush Sunday at Jaffna University, fired wildly into a crowd that gath-

ered at the campus after the attack.

out on news from the region and

barred reporters, except an Indian

the Jaffna Peninsula since the cam-

paign against the Tamil guerrillas

reported taking was at Urumpirai, north of Jaffna town.

what has been happening in Jaffna and in Eastern Province are relayed

daily to reporters through the High

Commission. The Indian force was

deployed in Sri Lanka under terms

of a July 29 agreement between the

formation on civilian deaths and

injuries, apart from saying repeat-

edly that the Indian troops are try-

ing to minimize such casualties.
On Friday, the spokeswoman of the High Commission said 111
Tamils had been killed, bringing

the number of Tamil deaths as esti-

India has refused to provide in-

The rebel stronghold the Indians

Brief Indian Army versions of

gan Oct. 10.

remment television team, from

Refugees from Jaffna also said

killing up to 60 civilians.

Several persons said Friday that

ing III rebels.

means possible.

The spokeswoman said that 14 Indians had been injured but that none had died at Urumpirai. COLOMBO, Sri Lanka — Indian troops were reported Friday to have overrun a major Tamil strong-hold on the Jaffna Peninsula, kill-Indians say their death toli over

the past six days is 80, with 282 injuries and 17 troops missing. The High Commission said that on Friday. India rejected the fourth appeal for a cease-fire from the militants, the Liberation Tigers of

Tamil Eelam. "The question of a cease-fire at this stage does not arise," the spokeswoman said. She said peace could return only after the surrender of the Tamil Tigers.

Refugees from Jaffna who were interviewed Friday said that the Tigers were suffering hardships similar to those of the civilian population. In particular, they were short of food because they could no longer rely on the community to provide it, the refugees said.

Austria Protests Criticism by U.S. Envoy

New York Times Service WASHINGTON - The Austrian government has pro-tested to the U.S. State Department about an interview in The New York Times in which the American ambassador to Austria suggested that Austrians are anti-Semitic, a State Department official said

The protest was delivered this week by Christian Prosl, the charge d'affaires at the Austrian Embassy in Washington. The interview, published Oct 9, quoted Ambassador Ronald Lauder as saying that although some Austrians had disassociated themselves privately from

so in public. In Vienna, a Foreign Minis try spokesman was quoted by Renters as saying that the Austrian government had told the State Department that it was "taken aback and astonished" by Mr. Lauder's comments. Mr. Lauder is preparing to leave his

American-Austrian relations have been strained because of a decision in April by the U.S. Justice Department to put President Kurt Waldheim on the "watch list" of aliens to be excluded on suspicion of war

Cologne Bishop, Dies

Höffner, the former archbishop of 1982. Cologne, died Friday of complicathe West German Bishops Conference said. He was 80.

gardis Hospital in Cologne.

He was a steadfast advocate of traditional Roman Catholic docwarned against the potential risks of nuclear energy.

His strong opposition to at-tempts to liberalize church rules often found him at the center of controversy, but in agreement with Pope John Paul II.

bishop of Cologne in 1969. He stepped down in September, citing his illness. He also was a member of a group of cardinals studying the church's economic and administrative problems. He served as bishop of Münster

from 1962 to 1969. He was elected said.

head of the West German Bishops COLOGNE - Cardinal Joseph Conference in 1976 and again in

Throughout his career, Cardinal A church spokesman said Cardimovements that sought to eliminal Höffner, who had been hospi-talized since July, died at the Hilde-and resisted efforts to allow di-

He was a vocal opponent of trine who had also repeatedly abortion and enthanasia, and denounced artificial insemination. saying it would lead to a "mechanization and depersonalization" of marriage and love.

Former AP Editor

NEW YORK (AP) — Ben Bas-sett, foreign news editor of The Associated Press for a quarter-cen-

Mr. Bassett died Wednesday at New Rochelle Hospital, in New Rochelle, New York, his family

UNESCO: Final Vote Postponed

said, "The withdrawal of M Bow is, of course, now a possibility.

Some delegates stressed the importance of finding a compromise that would end the split between developed and underdeveloped countries that has emerged over Mr. M'Bow's bid for an unprecedented third term as leader of the troubled UN organization.

"It's a pity this is being divided along North-South lines when all we need is a really good manager. one delegate said.
The United States left UNESCO

in 1984 and Britain and Singapore withdrew a year later because of alleged mismanagement, waste, the Netherlands, West Germany and Switzerland, have threatened to leave if Mr. M'Bow is re-elected.

In Bern on Friday, Franz Muheim, a Swiss government spokes-man, said Mr. M'Bow's ouster was "a matter of restoring the credibility of UNESCO and securing its survival."

The withdrawal of the United which is down to \$289 million for the two years 1986 and 1987.

Mr. Muheim said Mr. M'Bow's re-election would mean "there is little chance of reforms going in the direction we want."

The Soviet Union had hinted it support for Mr. M'Bow in the in-

terest of ensuring the economic survival of UNESCO. In New York, Vladimir Petrovsky, vice foreign minister, said before the vote, "our preferences-

are for a compromise candidate." In Moscow, however, a government spokesman, Boris Pyadshev, said "our attitude toward Mr. M'Bow is positive." Mr. Pyadshev praised Mr. M'Bow's efforts to establish a so-

called New World Information Order, which Western governments see as a move to curtail freedom of Mr. Mayor became the preferred

candidate of those hoping for Mr. M'Bow's removal half way through the race, after the foreign minister of Pakistan, Sahabzada Yaqub Khan, pulled out.

France originally supported Mr. Yaqub Khan, but, in a decision that dismayed its allies, switched its vote to Mr. M Bow. It said it made the move to express solidarity with French-speaking African countries and the Third World. The French delegate, Gisele Halimi, quit in protest over government's decision.

The executive board's decision on a candidate is subject to ratification Nov. 7 by the general conference of the 158-member organization. If neither candidate gets a convincing victory, diplomats said there might be an attempt to draft a compromise candidate before then-

Enrique Iglesias, the foreign minister of Uruguay, and Prince Saddrudin Aga Khan, a former UN-The Soviet Union had hinted it might abandon years of automatic have been mentioned as possibility

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ITALY

INTERNATIONAL SCHOOL

KINDERGARTEN THROUGH 7th GRADE

Think about AMBRIT

(Continued from Page 1)

Hart, who had sought the Democratic presidential nomination, suf-fered in the United States because of his reported liaison with a mod-

"Finish with this business any way you like," Eleftherotypia said,

offered no formal response to the disclosures, ordering his spokes-

Mr. Papandreou is reported to ple have been struggling with that have favored Miss Liani by obtaining for her a position on the state-

Mr. Papandreou recently an- done this, however, because the

litical parties, including Mr. Papandreou's Panhellenic Socialist

a way that jeopardizes American

ships, they are subjecting them-selves to possible and probable re-

An economic ansterity program ca." has provoked disaffection, and government appointers have been linked to scandals in state enter-Mr. Papandreou's supporters evinked to scandals in state enteridently hoped that he would be able prises. But until this week Mr. Papandreou had been able to count on a personal standing that compensated for his party's loss of sup-

port. Greek commentators and Western diplomats said.

SHULTZ: Meetings Held in Israel

(Continued from Page 1)

y her. Before leaving Washington, a se-When the affair first became an nior U.S. official said Mr. Shnltz ference as a prelude to direct talks no word on whether Mr. Shultz had

> when the two of them met alone, Mr. Peres, who heads the Labor for direct talks under the rubric of

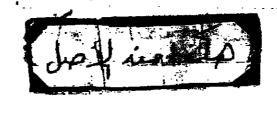
has rejected the idea as opening the door to increased Soviet influence

ment of recent Soviet behavior, noting that after his Middle East trip was announced, a Soviet deputy foreign minister. Yuli M. Vorontsov had organized a quick trip to the region.

"So they're playing reactive Middle East diplomacy," Mr. Shultz

"positive signs," including recent diplomatic contacts with Israel,

American and Israeli spokesmen



-f" .

`:_:

F01

anti-Semitic statements, they had told him they would not do

Cardinal Höffner, 80,

Cardinal Höffner became arch-

tions resulting from a brain tumor, Höffner steered a largely traditional course on theological and social

> vorced and remarried Catholies to receive the sacraments.

Ben Bassett, 77.

thry that spanned wars in Korea and Vietnam, has died of heart fail. ure. He was 77.

FASHION/1987

For Style and Influence, Paris Wins a Resounding 'Oui!'

British buyers follow the trends, though they say the Austria Profashion traffic is not Criticism strictly one-way.

By Suzy Menkes

ONDON — Jean-Paul Gaultier is in a London store being mobbed by his British fans. From the top of his punk crewcut to the caps of his steel-toed boots, Gaultier pays homage to British street style. He may be a maverick lesigner back home. In Britain, he is a megastar

France's enfant terrible is a hero across the Channel, because he bas succeeded — where so many inventive English designers have loundered — in bringing the original and the outrageous to the

mernational stage.

Most British fashion editors have a love-hate relationship with the Paris shows. We love them for the excitement, the tension, the the Pans snows. We love them for the excitement, the tension, the clamour and the style. Be we are frustrated that ideas that have been thrown into the fashion ring by British designers are winners and far more wearable — under Paris scissors.

Street-wise designer Katharine Hammett and fashion original Landra Rhodes, both believe that French creators look to London

for ideas and absorb them into mainstream fashion. But those who fuy and sell the clothes do not agree that this fashion traffic is all

"I think the influence of Paris is enormous," said Amanda Verdan, head of buying for the fashion-aware Harvey Nichols store. "Jean-Paul Gaultier is a best seller for us and has the most innovative collections. All the stretch and all the corset tops he first hid two years ago have had a hig influence on other designers."

Alistair Blair is a Scots-born designer who has worked on both sides of the Channel. His three years with Karl Lagerfeld in Paris, pefore he set up his own label in London two years ago, give 30car-old Blair an insight into the different attitudes.

"There is no doubt that the English themselves — more so the houng designers — are the most innovative," said Blair. "Most of he young kids pay no attention to what is going on in Paris and go no a collection quite blindly on their own. The short skirt is a good rample. People in London have been wearing it for ages — all hose pelmets of stretch jersey on the streets had nothing to do with

be international collections."

Claire Angel is one of three designers behind the quirky inventive inglish Eccentrics label. She and her partners were all trained at art

Continued on page 8

löffner. 80,-Lacroix, Ever ishop. Dies The Showman

Ta distinctly theatrical turn Friday morning, when Christian Lacroix unveiled his latest collecgroup of buyers and journalists. In a burst of color, style and showmanship — and perhaps marketing genius — Lacroix presented a collection that was neither couture, nor, the house insisted, ready-to-wear - at least not the same kind of ready-towear everyone else was showing. Billed simply as "luxe," the typically stanning offerings in-cluded a thigh-high dress with a heart-shaped bodice, frilly as a candy box and filled with black

The review, page 10.

and white ribbons.

Ben Bowell To

nul Late Postpor





The new romanticism of Lacroix.

Italian designers watch French theatrics despite their desire to stay with the styles they made famous.

By Daniela Petroff

ILAN - When Italian designers presented their spring-summer 1988 collections last week, the Paris influence was clearly apparent. A lot of out-of-character Christian Lacroix ruffled staid, classical Milan runway.

Not everyone was happy with the switch, though not everyone took part. Chief offender was Gianni Versace, who strayed from the very same snappy tailored looks that helped build Italian fashion into a strong French rival. "This is our strength," argued Giorgio Armani, Italy's leading rea-dy-to-wear designer, whose collection did not adopt a Parisian manner. Italian fashion is never a theater extravaganza. It is wearable, not promo-

"I could never make something for the sake of making it," he said. Over the past decade, Italy's special strength of style pushed the moda milanese into the fashion limelight along with the Paris designers. To romantic Paris, the art of wooing the female fashion ego is old hat. But for pragmatic, businesslike Milan, it was an acquired taste.

Milan succeeded through a combination of technological know-how and Continued on page 8



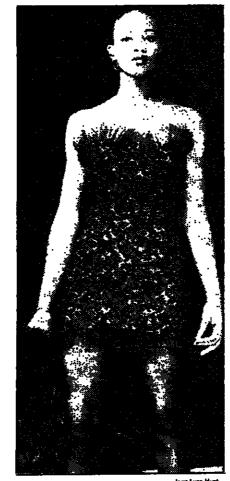












Saint Laurent's ornate mini.

French Collections Make (Or Break) a Fashion Pro

By Marian McEvoy

ARIS - I started "covering" French fashion collections when I was a sufficiently enthusiastic and overwhelmingly green 22-year-old. Sixteen years later, I'm still trying to figure it all out. So many dutiful seasons of chronicling Parisian clothing design should result in imposing technical knowledge, a sure fix on what we'll all be wearing next week, an unalterable concept of chic a vast wardrobe and a splendid income.

chic, a vast wardrobe and a splendid income.

I have none of the above. But, 1,006 fashion shows later, I do have the impression that French fashion is the Most Important; that French fashion collections are the Most Influ-ential and that attending French fashion shows

is the Most Mandatory.

If it all sounds a bit hyperbolic, it is. Any vaguely respected fashion buyer, critic, consultant or photographer can skip a fashion season in New York, Tokyo, London, Milan or Musick and critic hold on to their profits and nich and still hold on to their profits and reputations. But missing a season of French prêt-à-porter or couture showings is like pouring ketchup on an escalope de foie gras chaud -

hard to explain and harder to pardon. What goes on on runways in this city of few bargains and fewer cabs is what nurtures the entire clothing industry. Fashion trends launched on French turf are the foundations for epoch ad campaigns, scent sales, depart-ment store expansion and fabric mill produc-

tion throughout the world.

The most talented French fashion designers

are powerful — they have the right mix of Gallie (intrinsic or adopted) arrogance and instinctive style that it takes to talk almost all women into almost anything. These creative characters and their clever business partners have a way of making you feel absolutely dowdy or dinosaur-ish if you don't wear, or at least publicly admire, what they produce. I'm not even considering the relative merits of a trend toward see-through, metallic jumpsuits or thigh-high cowhide ball gowns. I am simply aware that if they are shown in Paris, items may very well turn up in the closets of those who care about "staying in fashion."

French designers not only have the right, but are actually obliged, to change their minds every six months. If they didn't come up with biannual New Improved ideas, the fashion industry would have as much chance of surviving as a non-monogomous American politi-

Fashion feeds on change. And that's why at least 10,000 visiting buyers and editors are feeding off the almost 100 pret-à-porter collec-tions being shown this week and next in Paris.

From a professional viewer's standpoint, a French fashion show is a challenge. If you are slated to attend 10 of these events a day, you must also schedule hot baths, room service, massages and patient spouses, lovers and friends. Going to fashion shows might sound like a lot of fun, but it is actually something Dante forgot to include in his vision of the

For starters, these essentially 30-minute-

Continued on page 9

New York

What is in Paris today is in America tomorrow, sometimes before the real design arrives.

By Nina Hyde

EW YORK — The tall slim man with a Nikon hung around his neck established his turf next to the runway before the Yves Saint Laurent show in Paris, then leaned back to talk to an editor in the front row behind him. "You don't recognize me here," he explained. "You came to my showroom to see my sweaters last year." Indeed, he was a mass manufacturer of sweaters in the Far East, an instant copyist of top

designers. Now he was at the source of ideas.

"Bought my credentials off a photographer," he said, fingering his badge. Then, with broad smile, he added, "Practically before Yves gets his sweaters back to showroom, my photographs will be on the way to the Far East

to be knocked off." A knock-off artist's dream. A designer's

nightmare.

And, although the security has tightened a good bit recently, the Paris shows are providing the world with far more than clothes to wear and to write about.

"Of course the clothes and the accessories are important for buying and selling," said

Jack Miles, couture buyer for I. Magnin, on his 51st trip to the Paris shows this season. "But [the shows are] very important, too, for the American designers who feed off them. What is in Paris today is in America tomorrow. Sometimes, particularly in the cheaper market, it is in somebody's store before the actual design

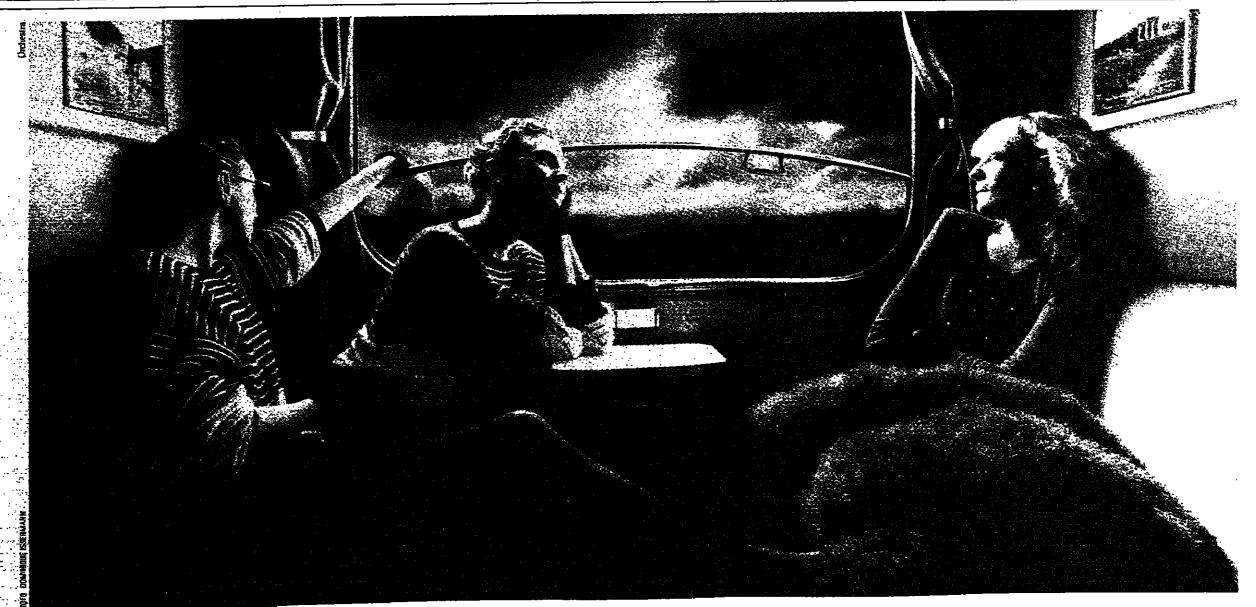
It's not the creativity but the fanfare of the event and the considerable press coverage that has an impact, insists Louis Dell'Olio, the designer for Anne Klein. He equates the last round of collections to the Iran-contra hearings in range and repetition of coverages. But he watched and read a lot of it. "People in the business pay a lot of attention to those collec-tions. We all watch what is going on."

What he gets out of it, he said, "is the sense

of excitement of the event rather than the clothes. The clothes are not a real influence per

"I sometimes wonder who is the chicken, who is the egg," Dell'Olio said. "I did the dance skirts long before they were shown in the couture, and they sold like mad. It's funny who influences whom. We are always influenced

Continued on page 8



SONIA RYKIEL PARIS

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دنف

Continued from page 7

college under the British system, and their clothes major on original fabric design.
"London and Paris fashions are

on two different lines, and they don't really converge," said Augel. "I do not take much interest myself in the collections. If anything, I tend to find that the French are that John-Paul Gaultier comes over here to look at our street fashion for ideas. Couture is different because it is not really an English thing. But I do love Lacroix because I have always liked theatrical things, and it's good to see a designer exploring the fanta-

Clare Stubbs, fashion director of Harrods, is locked into negotiations with Lacroix to be the first to bring his designs to the prestige Knightsbridge store. She believes that fashion is strongly influenced by Lacroix and by the new-wave young tailoring from French de-signers she stocks: Prémonville and Dewayrin, Lolita Lempicka,

"You could say that it was when the London street fashion started to wear the antique couture suits, that Franch couture started to change," said Stubbs. "I believe that every city has something to offer in fashion. Paris is far more dressed up with a look for day and for evening. The influences are of-ten small ones — the shape of a skirt or a sleeve. And there is no doubt that Lacroix's bright color palette is affecting all the new col-

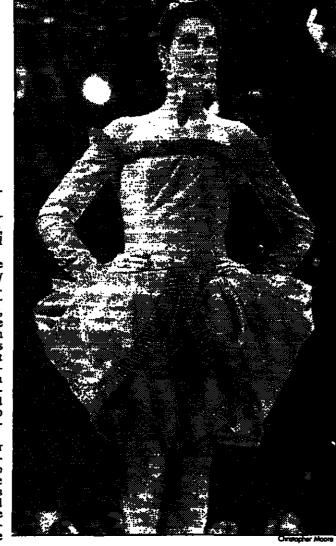
In British fashion there is an enormous gulf between the avant-garde and the establishment. This struggle between the old British conservatism and the new generation's outrageousness is shown by Princess Diana in her ladylike dresses and the raunchy, streetwise kids in their bad, mad

John Galliano, the most important new talent to come out of London, is fighting to be accepted

BARCELONA - BAGUES

"Alexis"

Alexis Barthelay



British designer Alistair Blair's short 'pour'.

as a serious fashion designer rather than a wild, wacky one. He established his own label immediately after graduating from St. Martin's College of Arts. His wrapped bodices, asymmetric polished, more raffiné." skirts and modest, graceful clothes are in the spirit of Romeo Gigli or Martine Sitbon — two designers he admires, although he insists that they all work quite indepen-

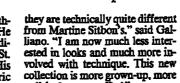
he said. "I have always used muslin and chiffon and the empire line. It wasn't a conscious thing. When I did my first collection, I didn't like the androgyny of Armani's mannish suits, and I felt I

wanted to do something differ-In their current collections, Galliano and Sitbon both independently took the fabric rose as a

symbol of the new femininity.
"But if you look at my roses, clothes are fantastic.'

two memorable images: Vivienne Westwood, two years ago at the Paris collections, sent out on the ed china doil models. Everyone, Six months later, Christian La-

croix sent out his puffball skirts delicious confections of pure prettiness. We all cheered.



It is significant that Galliano chooses a French word to describe his new spirit. For British fashion editors often spot in Paris English ideas that are purified and refined by French designers. The clothes are certainly presented differently, with each Paris collection, however banal, perfectly accessorized

"Unfortunately, a lot of it comes down to money," said Alistair Blair, who flies in top models Dalma, Iman or Gail Elliott for

"The way the Paris shows are presented is pure theater," said Blair. "When you are stunned by a presentation, it gives you goose mps and makes you feel that the

London is learning from Paris that clothes are not just to be seen
—but also to sell. The importance of Paris is summed up for me in runway mini crinolines on ringletincluding this fashion editor,

SUZY MENKES is fashion editor of The Independent and author of "The Royal Jewels" and "The Windsor Style," published this month by Grafton Books.



By Jean Rafferty

The designs in trendy Paris boutiques this season show the influences of Art beads, paillettes and faux precious stones on Out of Africa, as seen by the native.

Deco and sculptured minimalism, Christian and arm the dresses of French haute rather than the white hunter. Slave bangles

comic strips.

And, when worn judiciously, the fakes can transform a little black dress into a show-stopper. As the Argentinian designer Mercedes Rubirosa, who is presenting her first collection this week at the Tuileries shows, puts it, "The dress becomes the accessory of the accessories."

Rubirosa modeled for Yves Saint Laurent, Thierry Mugler and Claude Montana before working on jewelry for four years with Karl Lagerfeld. Combining the tech-niques of an art foundry with the crafts-manship of jewelers, she turns out bracelets of colored stones and pearls inset into metal and bronze, ruched like the bodices of bustier dresses.

Other pieces resemble volcanic rock or marine sponges studded with stones, or geometric waves inspired by the Copacabana sidewalks in Rio. Each theme is translated into a complete accessory line with necklaces, earnings, brooches and bracelets, and also belts and hats with handbags to come.

The total look takes on added fantasy at the new Lesage boutique in the Place Ven-dôme. For 120 years, this firm, founded by Napoleon III's embroiderer, Michonnet, has created the ultra-glitter in bangles,

Paris—Today's costume jewelry designers dabble in everything from feathers to onion peel and manipulate new synthetic materials into beguling jewelry that can be as droll as it is decorative.

Inspiration comes from art, fashions and even comic strips.

Using the same materials, Lesage has designed a collection of whimsical handembroidered accessories on such themes as Catherine of Russia (mink and huge fake rubies); Josephine Baker (in bugle beads); royal crowns (pearls and gold thread in suede); clever pearl and gold sequin clock faces, and irresistible lish made of indescent paillettes that dangle from your ears, swim around your waist or gleam from an embroidered handbag that looks like a half-opened sardine tin.

Like couture and ready-to-wear, Parisian haute joaillerie influences fantasy jewelry. The rock crystal that shone in the Boucheron collections a few seasons ago now turns up in drop carrings at young

style boutique Agathe.

Or street fashions move up. The multicolored woven bands sported on every
fashionable wrist this year became the
inspiration for rue de la Paix jeweler Jean
Dinh Van's gold-clasped gris-gris. His new
tease is a hunckle-duster zircomia set in solid silver or gold.

Scooter, the Halles shop that rehabilitated the rhinestone by teaming it in all colors with black leather and jeans, has opened a store on the Left Bank called Mademoiselle Zaza. Here, the emphasis is in metal-look resin twine up the arms from wrist to shoulder, swirl in multiple rings around the neck or imprison the hair in

fight, conical top knots.

Flash back to the past at Isadora with the Art Deco material galatite, but flash forward to this designer's imagination that transforms it into such delightful motifs as the black cat collection that would charm even a felinephobe. The stylized tabby glints with diamond eyes from a brooch

bracelet, necklace and hoop earnings.
Surreal jewelry by American Billy Boy, featuring ghostly gingerbread men, stars at Utility-Bibi while the way-out world of comic strips — an art form in France — inspires the brilliant young team (four artists, a photographer and an actress) called Yucatek.

Themed after the Wild West, their new collection is made of ceramic-look resin. The inventive use of materials sets
French jewelry apart. At Fabrice on the
rue Bonaparte, famous for its original
compositions, another Art Deco favorite. sharkskin, is stunningly combined with passementerie, brass or steel. (Passementerie too, from shocking pink to black, has been the hallmark of LPF Guibourge's popular collections. This winter it is inter-twined with chenille in bright colors,

Ruched bangle bracelets from Mercedes Rubirosa.

braided with jet or threaded with oversize

branden wijst of the baroque pearls.)

ADDRESSES: AGATHE, 8 rue de la Pompe, 75016; ISADORA, 10 rue Présaux-Clercs, 75007; LESAGE, 21 Place Vendone, Paris I; MADEMOISELLE, 14740, 10 Phys. Reppeir 75007; UTILLvenaome, ruris I. MADEMOISELLE ZAZA, 19 Blvd. Raspail, 75007: UTILI-TY-BIBI, 27 rue du Four, 75006; YUCA-TEK at Philippe Model, 33 du Place Marché St. Honoré, 75001.

JEAN RAFFERTY, a journalist based in Paris, writes about fashion and lifestyle

In Paris Today, in New York Tomorrow

Continued from page 7

from what we see. If it is something radical happening in France, then . . . maybe . . . I would say, yes, we are influenced.

But I am mostly influenced by ethnic kinds

"My collections are planned six months before they are shown, so if there is a similarity with Paris, well, it is just an accident - like the pony print skirts that were in my collections two years ago. I can't say I did them first because others did them long before that. But it was right to bring the skirts back because they are graphic and have texture and are appealing. Ideas poop

Out every few seasons."

Dell'Olio believes "the day is passing when people say that because something is French it is good and new." It is rare that something as dramatic an influence as Saint Laurent's Russian peasant look that influ-ences the world comes along, he said. "He came out with a whole brand new proportion, jackets braid-trimmed, challis skirts. It was fabulous and luxe, a whole departure.

Nobody had been doing that," he said.

Adolfo, who has been criticized for his tilt to Chanel-inspired designs is watching Christian Lacroix more closely these days. Frankly, I feel that Mr. Lacroix allows all signers to do something that perhaps in the past they may have wanted to do, but unfortunately it was not the right time or the right opportunity to do it. And he opens a new vista to the things that one may want to do sometimes or one may be inspired by. I think he's a great designer."

In his day he puts André Courrèges, Emanuel Ungaro and Saint Laurent in the

same league. And Balenciaga and Madame Vionnet from a while back. "I think that maybe Lacroix is the Schisparelli of today.' But his favorite is always Chanel. "I was in Paris with my aunt for a Chane

opening a long time ago. I thought it was exactly what I wanted to do one day," he said in Washington recently.

"I think every designer, or any artist, or any person who is creative always has someone that inspires them. And I think that Chanel for me was the inspiration for what I wanted to do eventually when I was able to do something with my career. What I like is the continuity of Chanel," Adolfo said. Bill Blass is quick, too, to admit the influence of the Paris designers, particularly Ungaro, Saint Laurent and Lacroix. Lacroix tops his list at the moment.

"His clothes have the fresh approach maybe because he hasn't been doing it long. He has a daring that once a designer has can't deviate. I've often wondered, after Christian Dior's 10 years of magic, what would have happened the next 10 years. Designers get locked into their looks, so when a new fresh approach comes on the

scene, it is refreshing."

Admits Blass, "I, for one, get bored with making the same thing over again even if it is my personal taste. So seeing Lacroix.

opens new adventures in accessories, trimmings, fabrics and fabric combinations to express yourself in a new way."

One designer who shrugs off criticism that he is a copy artist is Dallas-based Victor Costa. In fact, he considers it almost a compliment. He does it see!

a compliment. He does it well.
Recently Martha Kramer, director of sales and marketing for Ungaro Inc., passed the Fifth Avenue window of Bergdorf Goodman in a taxi and thought she saw an Ungaro design. Kramer returned to find that from the front, at least, it was an Ungaro copy. Costa had taken it from a front page editorial in W, the shiny sheet spinoff of Womens Wear Daily.
"Women are brainwashed when they see

those pictures in W; they feel they have to have that dress," said Costa.

"Can you believe he asked someone in the company what the back was like?" Kramer said. Not so, claims the designer. "Didn't need it. I already had a photograph

Last summer Costa had something better than photographs — seats at 12 couture shows in Paris. He won't say how he got the tickets, but adds quickly, "I wasn't alone. There were at least 20 to 30 other designers

The ready-to-wear shows interest him less. The designers are too inhibited. Their creative juices can't flow for ready-to-wear. They can't let their fantasy fly. In couture, selling is not the main goal," said Costa.

The large contingent of buyers attending the ready-to-wear collections rarely take on the shows alone. The contingent from Bloomingdale's, probably the largest of all, led by its chairman, Marvin Tranb, and its vice president, Kall Ruttenstein, add up to at many as 50 recolls in a reason. It includes as many as 50 people in a season. It includes their top creative talents in display, advertising as well as buyers.

"There's always a lot of accessories people who, like the rest of us, go to shows, look at stores, work lines in showrooms. We meet with people to map future plans, to negotiate," said Rutterstein.

Ruttenstein is looking for far more than clothes for all the stores. "At the Paris



Bill Blass ensemble in paisley printed velvet.

get behind for shops, advertisements, things we want to stress. It's where we get ideas for merchandise development," he said.

Ruttenstein said that for a major fashion trend to happen it needs to happen in Milan, Paris, New York — all at the same time. "It used to be that if Paris said something about fashion, the world would follow. It doesn't seem to be the same way now, but Paris is certainly a major beliweth-

"Without France we would all be wearing designer uniforms, redesigned, reworked by industrial designers, making pockets larger one season, smaller the next. There is no fashion creativity without Par-is," said Charles Gallay, who has an Azzedine Alaïa shop on Rodeo Drive in Beverly Hills, California, and another Southern California boutique

It is a far cry from when Gallay started 20

years back in Italy and France. "I think and I've thought it for 10 years, that "Italians are industrial designers who have entered the field of ready-to-wear. Armani, Versace, Krizia, Ferre are not dressmakers. The techniques that apply to the automobile industry they apply to clothing. On the other hand, Paris is the crucible of personally expressed fashion going back to the kings named Louis and even before that. The French are constantly expressing human artistry through fashion.'

Gallay blames the current generation of Yuppies for the shifting interest from creative fashion to making money.

The creative environment is becoming distorted, less amenable, less ideal," he said 'A perfect example is Kenzo, once one of the most creative. He was so inspirational that in the 70s, he was beyond the horizon." said Gallay, who carried Kenzo's clothes from the days he was working out of the Passage Choiseuil and made the clothes

"Now he's industrial. It is impossible to be both artistic and industrial. Many de-signers have tried it sout when they are industrially successful they are not creating fashion, they are designing industrial products. No one can do both. Many try but the collections suffer. The talent atrophies when substituted by formula."

To Macy's, Paris is as impor Beyond buying clothes to sell, the Macy's crowd, which can be as many as 30 people, watch the shops for trends like tartan plaids which have spun off from Jean-Paul Ganl-

tier's last collection. "It is important to see the confidence [Paris] retailers have in major designers and what they interpret," said Joan Kaner, vice president and fashion director of Macy's.

The more than 1,300 press members have access to almost all the shows. But for many, coverage goes well beyond the run-way. Marjorie Deane, publisher of the Tobe Report, a weekly reporting service for retailers, magazines and newspapers world-wide, keeps her eye on the crowd as well as

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on the runway, often comparing the two. "Women in Europe care even more than Americans about how they look and how they put themselves together from head to toe." said Deane. "And there is the excep-ment that happens when the street soul." and runway scene gel that is so interesting. And when they are diverse, that challenges your thinking

NINA HYDE is fashion editor of The Wash



Milan Watches but Stays With Its Styles the center for Italian rea-Continued from page 7 include the names Dior, Saint Laurent, Lagerfeld, Kenzo and dy-to-wear, in hope of finding more modern methods of expressdesigning talent that came together when a group of Italian ready-to-wear designers lead by Missoni and Mariuccia Mandelli ing their talent. The designers quickly began to work with the textile makers, long famous for their beautiful fabrics. Lacroix, himself, was in Milan earlier this month to do business with Donatella Girombelli, head (Krizia) deserted Florence, then

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Within five years such names as Armani, Versace, Krizia, Fendi, Missoni and Ferre, were making headlines all over the world. The were billed as masters of the '80s look - an unfussy, man-tailored silhouette, in beautiful colors stitched out of exquisite fabrics.

The talents of the Italian industry, with its luxurious silks and super-soft wools, coupled with Milan's industrial know-how, were not lost on the French, either,



for his/her superb custom-made Leather Fur Rainwear (Fifting within 24 hrs.) 3, Foulbourg St-Honoré (3rd floor) 75008 Paris - Tel.: (1) 42,65, 12,36 of the huge clothing manufactur-ing company that will produce his huxiry line. "The French might excel on the runway, but the basis of their success is right here in the fabrics and

the technology," says Gabriella Forte, Armani's right-hand wom-It would be unfair to attribute the success of the Italian label to fabrics and know-how alone. The fact is that Italians make beautiful

of shops who display their wares in their windows. "Italians don't create commotion clothes, but their styles are still young and sometimes even bouncy," said Leonora Dodsworth, who has been covering It-

clothes, as proved by the number

lian fashion for the past 25 years. A distracted tourist walking down Madison or Fifth Avenue might think he was on the Via Condotti in Rome or Monte Napoleone in Milan. Armani, Perragamo, Ferre, Valentino, Versace, Missoni, Krizia, Biagiotti — not to mention the three Gucci stores that line Fifth Avenue, are either displayed in their own shops or

adorn the windows of such prestigious stores as Bloomingdales and Bergdorf Goodman.

If it is true that the French are perfectly happy to dig into the Italian fashion trove for fabrics, colors and manufacturing, it is equally true that the creative talent of Milan came as an unwelcome surprise.

When we established ourselves as leading figures in the world fashion market in the early 1980s, Paris had to come to terms with a new force on the runway," said Carla Fendi. France's answer to this chal-

lenge has been to ching ever more strongly to the traditional concept of designers as creators of fashion, rather than interpreters of existing lifestyles.

Using the analogy of wine — which isn't so far-fetched when you think that if the French and Italians aren't squabbling about how to dress, they are arguing over what to eat and drink - Carla Fendi, one of the five Fendi sisters, said. "French design is more sparkling. We are also good creators, but with our feet firmly on the ground."

The French tradition of creativity forces their designers to come up with new inspirations every season, she said, where the Italians "can afford to be more realistic."

Fendi feels that the rivalry is a



Ferre evening sur

stimulating rather than drance to creativity but the risk to "overdo to con-"Each side must keep to style," said Fendi.

DANIELA PETROFF fashion writer for the .



In the Hemline War of '87, No One Loses

By Aline Mosby

ARIS — While her husband watched studiously in the gleaming Chanel boutique, a French woman tried on a blazing red Scotch plaid suit that bared half her thighs. But across the street at the Jean-Louis Scherrer shop, a Swiss customer was ordering a silk dress that discreetly covered her knee; and at the nearby Emanuel Ungaro salon, an American decided on a wool skirt that swirled just above her ankles.

Short skirts, which made a small splash in spring-summer collections, have swamped the winter clothes hanging in Paris shops in the most significant fashion wave since the mini revolution of about 20 years ago.

But in the hemline war of 1987. no one loses.

Women in 1987 can choose three major hemlines off the racks - mid-thigh, the knee or, the old standby, a few inches above the arkle. Or they can ignore hemlines altogether, since trousers remain firmly entrenched.

The women's liberation movement of the '70s overturned Paris's dictatorship, and the more expensive stores have continued to cut garments well below the knee to let women decide on hemlines according to age, legs and mode of

"We don't impose any length," said a spokeswoman at Nina

Most of the short skirts viewed on a recent Paris shopping tour were straight and narrow, and most long skirts full. The fastestselling pants were jodphurs and the leg-hugging caleçon that recall Grandpa's long underwear.

in a sensible move for the freezing months ahead, most of the coats are very long. For more protection, women were buying warm tights to wear under the micro-

And the shoe of the season is absolutely, definitely flat.

The big-name salons were packed with Americans quick to latch onto a fad and so quick to abandon it - buying thigh-high skirts at high prices.

Americans are more advanced into short skirts," a Scherrer saleswoman said. 'The French little by little are becoming interested, but







On Paris streets: Skirts hit new highs, established lows --- or somewhere in between.

if a garment is too short, they say

How well short clothes will sell during sleet and snow is not yet clear. About half of the shoppers on the streets were wearing trousers. The other half were wearing hemlines that ranged between short, superlong and last year's midealf length.

"I am shortening the best of my old clothes," said a French shopper, one among those in a stampede to their tailors.

Several shopkeepers insisted that they were selling "mainly Their cheery optimism could be explained by the advice offered at Chanel as to where to eg your hemlines. "The style is short, shorten ev-

erything," said a saleswoman. And when hemlines drop again in a couple of years? "You'll have to throw all those short clothes away, and start over," she said

Here is a look at what's in store in major Paris shopping areas.

FAUBOURG ST. HONORE:

Lanvin's black fake fur short evening dress features a removable black tulle pouf to discard when poufs vanish from style. A black velvet cocktail suit is topped by a jacket trimmed with two frisky, embroidered scottie dogs.

As for hem lengths: "Clients wanting skirts shortened ask for wide hems," looking ahead to the day the short look dies, a Lanvin

Guy Laroche customers crowded in to try on bulky coats with wraparound scarves buttoned in front. Quilting abounds in a black suit with blouson jacket, a quilted gray skirt under a plaid jacket and a long fitted quilted coat.

At Yves Saint Laurent, a boutique manager announced, "A woman does not have to dress very short just because Yves Saint Laurent says short." Discreetly indi-cating a client, she added. "That customer has legs too long for a mini; knee-top is better. Yes, the top of the knee seems long now."
YSL winners include a classic

suit with huge patch pockets, a shift curved at the hem in front, lame suits with lace-edged jackets, satin blazers in shimmering colors and a dashing, long Cossack coat. Nina Ricci's elegant styles in-clude a black-and-white checked Louis Féraud's unusual suits

sport high stand-up collars or embroidered pockets for a fresh look. One of Pierre Cardin's popular looks is a bright blue suit, a wide belt cinching its waist under wide lapels and a giant collar. Ted Lapidus is showing a white-collared gray flannel dress stitched in white throughout Paris. eans-style, and a black-and-white checked suit with long, narrow la-

pels edged in black. AVENUE MONTAIGNE:

The fast-selling mix-and-match evening wear at Ungaro pairs slim, short velvet skirts or taffeta pour skirts with casual velvet sweatshirts, or velvet tops with skinny straps and velvet blazers. One sleek wool jersey dress has wide shoulders and pleats flipping

above the ankle — "but everybody wants it cut so the pleats hit above the knees," said a boutique

wool dress with a ruffle around the neck and down the front.

Christian Dior's star was a black velvet blazer brightened with multicolored dots and shown over slim black velvet skirts with satin blouses in dazzling colors. Black-and-white plaid suits are trimmed with dressy black satin collars and lapels, a trend noted

At Chanel, two American businesswomen were ordering blackgold buttoned suits shortened to above-knee. "We work on Wall Street and even there everybody is wearing short," one said.

Jean-Louis Scherrer's eyechecked coatdresses and a gray flannel dress with white touches and a curved hemline; a blackand-caramel striped suit with vel-stretch fabric for suit jackets and

vet collar and cuffs over a caramel satin blouse with black polka dots. PLACE DES VICTOIRES:

Kenzo offers four hemlines plus dphurs and calecons in successful mix match outlits for both day and evening. His new jacket is long and oval —one in camel with a brown corduroy collar over pants or skirts; another in red over short red dress. For evening, jackets in fake fur, velvet or brocade mix with short or long skirts.

Enrico Coveri's winsome handknitted sweaters with huge leg-ofmutton sleeves, combine with ruffled short skirts, both in multicolored fruit designs.

At Thierry Mugler the high points are a gray coatdress with one huge pocket; a black knitted skirt with matching sweater and gloves, both edged in gray checatchers include white striped or nille; a long black evening gown checked coaldresses and a gray with a giant ruffle around the bare back and a long-waisted coat.

numbers are a midealf black eve-

ning dress with a low pully collar

and long net sleeves and a red sun

with giant safety pins fastened

Among the mass-market knit-

wear shops, Alain Manoukian

shows sweater-skirt-scarf outfits

long and short. Rodier emphasizes

calmer outfits "for our clients who want classics at the knee." Kookai

sticks to minis and trousers, both

The Caroll boutiques have solved the hemline question with a

knitted strapless minidress with a

through the buttons.

ON THE LEFT BANK:

tighter than last year.

mini dresses. Among his unique

and you have a mandress. The Le Tournus boutique line up all three hemlines choices in it window a long black jacket over a green and black plaid miniskin, a superlong plaid outfit and a coat

dress hovering at the knee. In Sonia Rykiel's shop there was a familiar scene: a seamstress shortening an ankle-length skirt to just below the knee. "We always have shown very long, but this year we are selling about 50-50. short and long," a saleswoman

ALINE MOSBY writes about fashion for United Press Interna-

No Fashion Pro Can Afford to Ignore the Paris Collections

Continued from page 7

long défilés are usually preceded by a 45-minute wait that is usually endured under Paris' ever gray, ever rainy skies. Once sufficiently doused and admitted to the huge plastic tents where most of defiles are held, the lighting is forlorn and unflattering; someone has inevita-bly grabbed your seat and refuses to budge; there are too many tall photographers blocking too many short people's views and there's enough Gauloise cigarette smoke hovering that famous ladies in front-row seats - like Catherine Deneuve or Ivana Trump or Pa-loma Picasso — sometimes go un-

Once these shows start, not only are you at the mercy of a design er's clothing quirks, but also pref-erences for sounds. Never let it be said that someone who has a great taste for fashion has a matching taste for music. I have sat through 20 minutes of Moog-synthesized Wagner; disco tunes so dumb that they made Donna Summers sound cerebral; and soundtracks based on the theory that sugary show times put everybody in a jolly good mood. Once in a while, the music doesn't get in the way of the clothes. And, thankfully, once in a while, the accessories and props don't either. (There was a time when live horses, bicycles, sleighs, slide shows, laser beams, hats as big as bathtubs and brooches the size of breadhoxes obscured suits and dresses, but things seem to have calmed down a bit.)



If Parisian fashion collections sound a bit dicey from the audience standpoint, they are even more challenging on the other side of the fence. Designers do not nec-essarily enjoy themselves condens-ing six months of work into a show of less than 60 minutes. And if a designer is not a Cecil B. De Mille or Steven Spielberg, it's going to take him a considerable amount of time to hit the big time - if ever. A good showman is not necessarily a good designer, but he might be a successful designer.

What is a good fashion show? One that gets the message across in an original, clear manner. A good show includes models who understand — and hopefully like — the clothes. Even more impor-tant, a "good model" is one who corresponds with a designer's current female fantasy: Innocent lit-tle dumplings, sleek athletes, smoldering vamps, creatures of nature or driven career women are all acceptable model images to-

Sometimes these girls know how if the girl suits the designer's mood, it is acceptable. A good collection is also, of

course, filled with good clothes that are professionally turned out. Quality counts -so do silhouettes and cuts that might be worn by women who are not built like asparagus. These present several organizational problems. If the average collection is comprised of at least 100 ensembles, that means

that several hundred individual clothing items must be perfectly made and ready in time for the

Six months sounds like an ample period to round up 300 plouses, skirts, dresses, jackets, coats and pullovers, but given France's proclivity for strikes, deliveries that arrive a month late, fabrics that somehow get dyed in the wrong color and almost as many vacation days as work days,

And the cost of all of this hoop-ia is astounding. A good model earns more than \$1,000 per show and most designers hire about 30 per season. The official prêt-à-porter collection tents costs from porter collection tents costs from \$8,000 to \$20,000. Cost of pro-

grams, lighting, soundtracks, props, accessories and food can easily top \$40,000. Entertaining customer who's simply got to have the foreign press and buyers doesn't come cheap either. And the health farm afterward costs a

It comes down to a choice bewith umbrella, track shoes, ear plugs and an expensive hotel

that great new leather matador hula skirt look because it showed up all over the Paris runways. See you at the shows . . .

MARIAN MCEVOY is a Parisbased journalist who writes about fashion and style.

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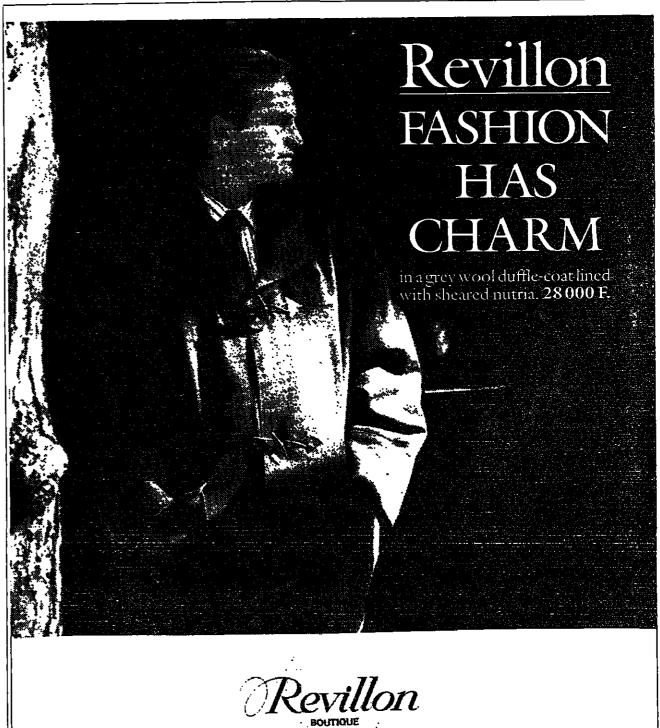
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Three Sales to Transform **French Auction World**

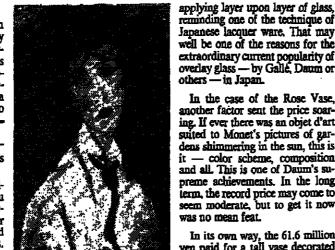
DARIS - The French auction world is going through the early stages of a far-reaching transfor-mation. Some tough infighting is going on, but the latest develop-ments show that it could conceivably lead to the emergence of a plausible competitor for the two

SOUREN MELIKIAN

leading world powers, Sotheby's and Christie's.

In Tokyo, the French scored brilliantly with a sale of Art Nouveau and Art Deco glass from the collection of Antonin Daum, the founder of the glass-making company, and continued by his descendants. While it was virtually a captive sale

— Daum, faced with the threat of bankruptcy, was forced to sell to get cash and could only do it through a French auctioneer could not have been better organized Conducted on Oct. 7 by Jacques Tajan of Ader Picard Tajan, the leading French auction partnership, the sale totaled 443.6 million yen, just over \$3 million. A record was set for a piece of Daum glass when the "Rose Vase," done in 1909 in multiple overlay technique under Daum's supervision, went up to 82.5 million yen.



Modigliani's "Femme à la cravate noire," also on sale.

al for Daum vases. An elongated mass of translucent glass rises, covered by almond green leaves. At the Japanese market. This did not pretop, there is a single yellow rose in high relief. Its stem comes off the shio Kitazawa for the outstanding vase and, breaking at an angle, veers back again, the blossom lean-True, the object is extraordinary green leaves in low relief has been and a technical tour de force. Only executed separately. The relief and one specimen was executed, unusu- color effects have been achieved by

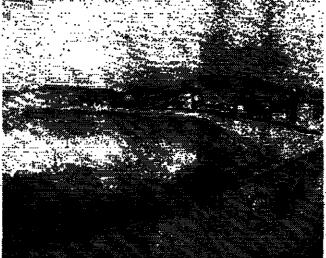
Japanese lacquer ware. That may well be one of the reasons for the extraordinary current popularity of overlay glass — by Gallé, Daum or others — in Japan. In the case of the Rose Vase, another factor sent the price soaring. If ever there was an objet d'art suited to Monet's pictures of gar-

dens shimmering in the sun, this is it — color scheme, composition and all. This is one of Daum's supreme achievements. In the long term, the record price may come to seem moderate, but to get it now was no mean feat. In its own way, the 61.6 million

yen paid for a tall vase decorated with clusters of light red berries is even more astonishing. Conceived in 1902 by Henri Berge, one of the foremost Daum designers, it was much admired before World War I. Last year, it traveled around the world from Zurich to Yokohama with other Daum pieces. But the broken and mended handle should have been a major handicap on the Art Nouveau glass museum he has set up as a private foundation. The underbidder was another Japanese. the real-estate developer Hiromoto Tsunoda. He later got the record Rose Vase and eventually bought up 60 percent of the sale, making him the biggest single buyer at any Art Nouveau glass sale. Most surprisingly, for the first time in the memory of professionals, a public auction in Japan was heavily attended by private buyers, not just dealers and agents.

This came about as a result of an outstanding campaign carried out months before the sale by the auctioneer and his two experts, Jean-Pierre Camard and Felix Marcilhac - particularly the latter, who has been advising the Kitazawa museum for two years. It was Marcilhac who persuaded Kitazawa to bid on the Aucuparia vase, in view of its historical importance and its Art, got a special budget. wrought-iron base, made at the time to match the decoration.

Tsunoda, for his part, had been conditioned to the right mood. In March 1984, at a previous Daum sale, he had been the underbidder to Kitazawa — operating via Marcilhac — on the then record "Spi-der" Vase. After missing out, he had asked if a Daum vase of equal phase of the 1930s leave buyers importance was to be had. He was told about the Rose Vase in the hands of the Daum family but that a sale of wares "from various failed to make an adequate offer. owners," meaning dealers' mer-At the auction, his determination chandise, would end in semi-failnot to miss a third time left no one ure, as did one of Tajan's mixed



In addition to personal canvassillustrated in color, also had Japanese captions. Uncharacteristically for a French auction, distribution

ders sitting on the first floor of the held at Drouot Montaigne, the des-Eiffel Tower took part via satellite ignation of the new huxnry location relay. As a result, 23 out of 200 lots for international sales on the prewent to Paris buyers, who underbid mises of the Theire des Champsnearly half of the remaining pieces Elysées. acquired by the Japanese. Some pieces alien to the Japanese thus sold very well.

He argues that the Japanese collecby the aura of the Danm family's own collection. They sensed the historic occasion. Institutions that do not usually go after decorative art from the West, such as the Tokyo National Museum of Modern
Art, got a special budget.

the Dann glass, in a separate room.
The day after, they could be seen in

rative arts department, Toyogiro Hida, acquired a splendid 1935 honey-colored wase with carved geometrical motifs in the advanced abstract manner of the Banhaus era. This is a most uncharacteristic stone-cold where Daum glass is concerned. Marcilhac's guess : is. sales at an earlier stage.

saturday, surday 18 a.m. to 7:30 p.m.

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Beach landscape by Dufy to be sold in Paris Nov.22.

But, in a way, the French have ing, there was a broad and thorough advertising campaign. The catalogue was based on information from the Daum family and the catalogue was based on information from the Daum family and the late French collector archive, largely gathered by Florence Camard, the wife of Jean-Pierre and herself an expert. It is very good, if prone to pseudo-literary verbiage in its French part and the content of the part and the part an to grammatical lapses in its English was in effect if not in theory a version, shorter and purely techni-cal. The trilingual volume, superbly dispute between two of the principal heirs, who went to court, a tribunal appointed the president of the Paris chamber of anctioneers as was good too, with Camard and a arbitrator. The president, Joël-Marcilhac using their own exhaus-Marie Millon, recommended an auction. Various members of the family having been in touch with Leaving no stone unturned, Ta-jan organized a duplex sale. As the auction proceeded in Tokyo, bid-the handling of the sale. It is to be

The interesting thing is that the Paris auctioneers rose to the occasion despite their bickering. Millon, who will be holding the ham-AJAN is pondering a possible mer, made a trip to Tokyo with six follow-up. Marcilhac is skeptical. of the most important works, inof the most important works, in-cluding Modigliam's superb pos-trait of a woman, "Femme à la Cravate Noire" - easily worth \$5 million, a large Matisse, and a rare Utrillo view of Autenii dated 1912. These were displayed on Oct. 7 at the Okura Hotel on the same day as the East West gallery, which has done some brilliant work while acting as agents for Tajan before the Daum sale. This week the pictures were on view in New York at the Plaza Hotel. The attempt at emu-lating Sotheby's and Christie's is

> other Ader Picard Tajan partner, was string at not being involved in the Renand auction. On short no-Paris is timidly beginning to coorcultural capital, and that is big

acroix's Second Strike

By Bernadine Morris

New York Times Service.

D ARIS — Three months after he I captured the attention of the fashion would with his first couture collection. Christian Facroix has scored a second hit Expanding into ready-to-wear, he presented a collection that was fresh, exuberant and will surely change the way peo-ple think about clothes for a long

Friday morning in the first of a series of small showings in his salon

PARIS FASHION

at 73 Rue du Faubourg Saint-Honore he proved he was not a one-shot igner. The collection he calls simply "Luxe" was full of the color and wit that marked his made toorder clothes. But it was also brilliantly thought out, making its impact with economy and intelligence. Because of its superb focus, some feel it will have even

There were, for example, more daytime clothes. The emphasis on will surely help make floor-length styles look and feel obsolete among acutely fashion-conscious women. The brevity has an immediacy and a verve with which conventional

styles cannot compete.

There are two basic shapes for jackets, both snugly fitted to blend into the skirt and give the look of a dress. A zip-front waist-length jacket accompanies the rounded skirts that have become a Lacroix trademark as well as some straight skirts. Hip-length jackets some-times have balloon-shaped puffs at the shoulders. In black wool or black silk dotted with multicolor circles, the suits are among the quietest styles in the collection.

ses tend to be high-waisted, emphasizing the little-girl look. The fichu collars have been adapted short evening dresses have panels at each side, elaborately ruched surfaces or are simply full, with a slew of petticoats. Some are like 18th century frocks cut short. Newest are the strapless short dresses in flower-printed taffeta or organza over black lace T-shirts.

the woman who is lecry of too- occasional black silk outfit might short skirts.

tend to accessories. "He's done dent clothes. They are for women more to bring back millinery than who love to dress and Lacroix re-There is another significant consequence of the new mood prevailing in Paris. Jean-Louis Picard, and Officer Ader Picard Taian partner.

Goodman. His favorite shape is an average price is around \$3,000 and other Ader Picard Taian partner. inverted some bowl, filled with the more decorated evening styles flowers, but there are also platters, go up to \$9,000. A less expensive forward tilled sailor hats and straw tice he whipped up a companion caps to cover a chignon. Dotted by Genny Moda. It will be intro-sale scheduled at Drouot Mon-sanglasses and bracelets and the duced in Paris in March. same on Nov. 22. It includes a few pumps with the spool-shaped heels. But there was no lack of interest gens ranging from an exquisite Pissarro landscape of 1877 to a masterly sketch by Toulouse-Lautrec and one of the great Duty land-spool of the great Duty land-spool of the Kray and Duty land-spool of the Kray and Deptite. scapes of the Fauve period. Despite or contrast with the outfit worn. So a lot of kicking under the table, are large and small rectangular handbass. Lacroix designed them dinate. At long last, it is to have a all and will sell them in his salon. It sale worthy of its reputation as a is a complete fashion package. Never mind the practicality of the short skirts for women past the

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From Lacroix "Luxe," a heart-shaped bustier in rose print.

Lacroix doesn't forget pants. In age of puberty. These are clothes glowing colors and flower prints, that dazzle, and eventually refine ion countries," according to a spokesman for the house. It is a case where the seller can pick and hort skirts. pass muster, these are not your ba-The Lacroix influence will ex- sic board-member or bank presichoose. Fashion's new hero looks stores for them some of the excite- DOONESBURY

> ME? HEY, I'VE GOT collection will be produced in Italy NEWS FOR YA, 19 ANYTHING. States on Oct. 28 by Bergdorf Goodman. Martha will have the clothes later. Saks Fifth Avenue will introduce the collection Nov. 4 at a party in Beverly Hills. Ultimo

in Chicago, Neiman-Marcus in Dallas and Houston, and I. Magnin in San Francisco are among the 23 stores in the United States that will sell the first Lacroix ready-to-wear Negotiations are going on with stores in France, Italy, Singapore, Hong Kong, Norway, Sweden and

Berlin Museum Plan The Associated Press

BONN - The West German government says it is prepared in principle to finance a German history museum in West Berlin in honor of the city's 750th anniversary. The German Historical Museum would foster interest in German history and strengthen bonds between West Germany and West Berlin, a federal government

Plans for a federally funded his-tory museum have been under dission for years, but some political groups have criticized proposals because of the way in which they call for Germany's past to be por-

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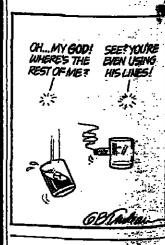
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Page 11

ECONOMIC SCENE

Why Dollar's Fall Failed To Stem the Trade Deficit

By CLYDE H. FARNSWORTH

New York Times Service ASHINGTON — Although the raw numbers show little improvement in the U.S. trade deficit, Reagan administration officials and other analysts paint a administration officials and other analysts paint a more optimistic picture. For instance, they note that the import totals have been swollen by price increases that conceal an underlying shift favorable to the United States.

Over the past 12 months, according to the Bureau of Labor Statistics, import prices have risen by 14.5 percent while export prices have gone up a much more modest 3.3 percent.

Thus, if the \$15.68 billion deficit reported on Wednesday had been calculated with 1006 mice for instantion that

been calculated with 1986 prices for imports and exports, the number would have been a much improved \$12 billion, said Robert Ortner, undersecretary of commerce for econom-

The darned

trouble is that price

increases are still

Trade has already begun to contribute to real economic growth and jobs," Mr. Ortner said. "The darned trouble is that price increases are still very big in imports, covering up the underlying shift and

big in imports.' disturbing financial markets." Nonetheless, persistent problems are still holding back the faster export growth that will be needed to solve the trade

problem. For one thing, economic growth in many world markets is just too slow to generate a thirst for U.S. goods. West Germany and Japan have placed their priorities on cutting inflation and reducing fiscal deficits. These moves have weakened consumption, causing a decline in U.S. exports despite more competitive pricing. So far this year, American sales to Japan have fallen by 4 percent. This weak consumption comes on top of persistent regulatory problems in penetrating Japan and other protected markets.

As part of its strategy to reduce the deficit, the government engineered a sharp drop in the dollar's value, causing imports to rise in price and making U.S. exports more competitive.

THE DOLLAR, measured against many major currencies, is now 40 percent to 50 percent below its level of February 1985. That much devaluation should have spurred export sales because the dollar price of U.S. goods has become cheaper when calculated in foreign currencies

But the lower-priced dollar has not yet had the trade impact that experts expected. To be sure, overall exports are higher than they were last year. They have rested on a plateau for the past six months at slightly more than \$20 billion. But imports are higher as well, averaging around \$35 billion in recent months.

The dollar has not fallen much, however, against the currencies of some important trading partners. The trade deficit has worsened most with the countries that have been the biggest markets for U.S. exports. These include such newly industrialized Asian countries as Taiwan, South Korea, Singapore and Hong Kong. U.S. exports in these countries rose by 16 percent this year, but imports are up by 19 percent.

One reason that their products are selling so well in the United States is that these countries have refused to permit their currencies to rise significantly against the dollar.

Analysts said exports from these countries were displacing products from Japan, whose yen has appreciated against the

dollar by about 50 percent in the past two years.

In the oil-exporting countries, U.S. exports have been hurt by falling demand, while imports are rising in dollar terms primarily because of increased oil prices. In the first half of 1987, the deficit with these countries worsened by \$2 billion.

Many analysts say that the most effective way to redress the trade deficit is by increasing exports of American manufacturers. In 1980 the United States ran a \$5 billion surplus in manufacturing trade. Last year the deficit was around \$125 billion.

OPEC May Raise **Prices**

\$18 Is Worth Less Now, It Says

LAGOS — OPEC's president said Friday that the cartel might adjust oil prices in December to between \$19 and \$20 a barrel from the current \$18 target because of

the dollar's decline.

Rilwanu Lukman, who is also the Nigerian oil minister, asserted that "\$18 now is worth less than \$18 when we fixed the price. An adjustment, not a raise, is possible in December."

We think the threshold is \$19 to \$20," he said. "Above that it will begin to make oil from hostile areas competitive."
Ministers from the 13 nations of

the Organization of Petroleum Exporting Countries are to meet in Vienna to negotiate a new agreement in December, when a year-long accord limiting OPEC production and targeting a price of \$18 a barrel expires.

Mr. Lukman said a committee on which he serves with the Indonesian and Venezuelan oil ministers visited OPEC states in the Gulf last week and received support from heads of state for the December meeting.

The trip by the quota committee

vas approved after reports that the cartel had exceeded its joint pro-duction ceiling of 16.6 million bar-rels a day by 3 billion barrels a day in August.

Asked whether he believed that Iran would accept a higher output quota for its enemy fraq in ex-change for higher prices, Mr. Luk-man said, "The Iranians are very keen on higher prices." He added,
"I suspect it is a question of give and take and maybe a negotiable

Irao, which insists on a quota equal to Iran's limit of 2.369 mil-lion barrels a day, does not recog-nize its 1.54 million barrel quota Mr. Lukman said that OPEC would struggle to bring Iraq into the next agreement.

Analysts believe that OPEC reduced output considerably in Sep-tember. The International Energy Agency estimated OPEC's September output at 18.5 million barrels a day after 19.7 million in August.

Mr. Lukman did not say by how much overproduction had been reduced, but said that the cutback had helped to keep the market steady around OPEC's official sell-



Off the Sick List: MCI and Its 'Brains' Founder Feels Fit, and Phone Company Wins Contracts

By Calvin Sims

New York Times Sernce
WASHINGTON — A year ago, things could not have been much worse for MCI Communications Corp., the second-largest U.S. long-distance telephone company, and its chairman, William G. McGowan.

Forced to lower its rates after American Telephone & Tele-graph Co. cut prices, MCI posted a huge loss and reduced its staff by 15 percent. Then, Mr. McGowan, the brains behind the company's early success, suffered a heart attack that temporarily removed him from the

Today, both Mr. McGowan, who underwent a heart transplant in April, and MCI appear to be recovering. The company has brought its costs under control and won several multimillion-dollar contracts. Analysts predict that proposed changes in the telephone regula-tory system will mean bigger profits for MCI. And Mr. McGowan is once again working a 40-hour week.

Reflecting these encouraging developments, the company's stock price has doubled since the first of the year, closing Thursday at \$10.875 in over-the-

counter trading.
To be sure, MCI is still struggling and its future is still uncertain. Its operating profit fell 25 percent in the first six months of the year, to \$27 million from \$36 million a year earlier. And many

analysts believe that the company must increase its market share to between 12 and 15 percent. from about 10 percent now, if it is to remain profitable. To accomplish this, MCI must

gain more large business custom-ers, which account for most of long-distance spending in the United States. In the past month, MCI has won a multimillion-dollar con-

Its stock price has doubled since Jan. 1, and analysts expect third-quarter

earnings of 6 to 7 cents a share. tract from United Airlines, beating out AT&T and Sprint Communications Corp. MCI also won a \$30 million contract to

provide long-distance service to the Pentagon. There has been heavy demand from businesses for MCI's new Prism Plus switching system, and the company now offers 800 numbers. Watts lines and international service. These businesses account for about 20 percent

of the long-distance market. MCI also plans to offer its own operator service by the end of 1988, a move it hopes will generate about \$500 million in

annual revenue. The company posted a \$448.4 million loss last year on revenue of \$3.6 billion.

"The changes you see taking place now," Mr. McGowan said are part of a plan we devised over a year ago when we decided that we would either be a major

player or get out of this business for good."

Mr. McGowan, 59, who returned to the company full time two weeks ago, remains the chairman. But he shares the newly created office of the chief executive with V. Orville Wright, 67, MCT's vice chairman. Mr. McGowan turned MCI

from a small radio communications company that was nearly bankrupt in 1968 into the only profitable major discount long-

distance carrier.

Now that MCI has established its credibility, it is seeking to gain a bigger percentage of corporate

When we show them that we are offering responsive service to meet their specific needs - the kind they can't get from 'Big Mother,' " Mr. Wright said, re-ferring to AT&T, "that's when they will come around."

For the moment, MCI appears to be holding its own. Analysts expect the company to report third-quarter earnings of 6 to 7 cents a share.

And Mr. McGowan is back in the driver's seat. Now, he said, he exercises regularly, no longer smokes, works normal hours and

Producer Prices Rise by Modest 0.3% in U.S.

WASHINGTON — U.S. whole-sale prices climbed a moderate 0.3 economic problem for 1987. But percent in September while industrial production rose 0.2 percent, the government said Friday, in two reports that eased fears of a resur"I think the PPI continued to

partment's Producer Price Index followed no change in August. Economists had predicted their Economists had predicted that a sharp rise in the index could trigger further interest-rate increases in nervous credit markets and put more pressure on the Federal Re-serve to join in boosting rates.

The rise in industrial production was slightly lower than a 0.3 percent increase in August, the Feder-al Reserve Board said. It was the second straight small increase after robust growth in the late spring and early simmer. It was the smallest gain in output

since April, when output climbed

"The two reports combined should be reassuring to the finan-cial markets," said Norman Rob-ertson of Mellon Bank, "in the sense that inflation is not going to rocket out of sight and the economy is not on the verge of a major

The increase in the Producer Price Index left wholesale inflation for the first nine months of 1987 at an annual rate of 3.6 percent, compared with a 2.5 percent drop for all of 1986.

The biggest one-month dip in energy costs in nearly a year par-tially offset higher food and automobile prices in September, the government said. After rising 1.5 percent in both July and August, overall energy prices fell 3.7 percent in September.

The drop in energy prices was paced by a strong 6.4 percent plunge in gasoline prices after a 4.2 percent increase in August. Heating oil prices plunged 11.4 percent after rising 3.7 percent in August. But food prices increased 1.1

percent after falling 1.3 percent in August. The index for goods other than food and energy increased a hefty 0.6 percent, twice the increases in each of the previous months. Economic policy makers and fi-

nancial markets had been eagerly awaiting the figures on wholesale prices for signs of whether inflation was again on an upswing.

Most analysts, including those in

nervousness returned after the Consumer Price Index for August show that inflation is not picking

Joe Carson, an analyst with Chemical Bank, agreed. The mar-ket's inflation fears are overdone," he said. "The market is ignoring reality. The Fed doesn't have to do

Reagan administration officials have said that recent higher interest rates were based on "unjustified fears in financial markets of higher inflation resulting from fresh de-clines in the value of the dollar.

Pressure has been building for higher interest rates, both in the United States and in other industrialized nations, as major central banks attempt to quell inflation fears with righter monetary policy. The Producer Price Index itself, unlike other figures in the monthly report, is not adjusted for seasonal

hictuations. The companion Consumer Price Index has been advancing this year at a 5 percent rate, the highest since a 8.9 percent increase in 1981. That index, which more directly reflects inflation from rising import prices,

will be reported next week. Wholesale prices for new automobiles were up 3.6 percent in Sep-tember following a 1.8 percent decline in August.

But Mr. Carson of Chemical Bank said the rise in September auto prices was distorted by a change in the way manufacturers price the cars they sell to dealers.

Because the manufacturers offered low-rate, incentive financing and price rebates in August, they reduced the usual September price allowance to dealers by half. That resulted in an increase in the wholesale price of cars, he said.

u Inventories Rise

U.S. business inventories in August grew at 0.2 percent to \$678.8 billion following a 0.4 percent rise in July, the Commerce Department said. Business sales advanced 1.3 percent, the biggest gain since a 4.3 percent increase in February, following a modest 0.2 percent July increase. (AP, Reuters, UPI)

Currency Rates

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U.S. Money Market Funds Oct. 16

30-day overage yield: 6.22 Telerate interest Rate index: 8.257

Gold Ch'ge

Some Bills TOKYO - The Bank of Japan has given tacit approval to an in-

crease in interest rates on commercial bills, reinforcing sentiment that it is preparing to tighten credit, traders said Friday. The bank has a strong grip on interbank market rates and any

change in these normally needs its unofficial consent, traders said. Rates on one-, two- and threemonth bills rose .0625 of a percentage point to 3.8125 percent, 3.8750

percent and 3.9375 percent, effective immediately, traders said. Interest rates in West Germany also have been nudged higher. The central bank agreed to the increases in light of seasonal fac-

tors, bank officials said. They de-tions group. nied that the move meant an overall tightening of credit policy. They said short-term rates were poised for a further rise toward year-end as demand for funds is growing because of seasonal effects. The offering of a second tranche of 1.95 million shares of Nippon Telegraph & Telephone

Corp. is likely to absorb more cash from the market. A Bank of Japan official said the central bank had permitted the rise in the key interbank rates because differentials between them and open-market rates were so large that activity on the interbank mar-

ket had shrunk. Open-market rates, over which the bank exercises less control, such as those on certificates of de-posit, have remained substantially igher than interbank rates.

The rate on the key three-month certificates in the primary market was around 4.9 percent in trading, compared with the new 3.9375 percent rate on three-month commercial bills in the interbank market.

However, traders said, the central bank should have guided open market rates lower to reduce the differential with interbank rates, because higher interbank rates would help speculation about a rise in the discount rate, now at 2.5

The Bank of Japan has said that it has no immediate plans to raise the discount rate. But traders said the central bank customarily has tried to keep the differential be-tween the official discount rate and the two-month bill discount at 1.2 to 1.3 percentage points. The current gap is 1.37 points.

Japan Allows In Poll on Bosses, Power Edges Out Teamwork Rate Rise on

By Reginald Dale International Herald Tribute

PARIS - Do Western Europe's corporate bosses have the right leadership qualities to cope with the complexities of today's business world? The answer, according to their own senior executives, is generally a scathing "No."

Asked to comment on their chief executive officers by Management Center Europe, a Brussels-based management development organization, a significant number of the 350 executives polled gave their bosses a failing grade. Their leaders, they complained, were too greedy, ruthless and hungry for power.

Only 56 percent said that their superiors had the single most important leadership quality identified in the survey, the ability to build effective teams. Even fewer, 45 percent, said their bosses "knew how to listen," the second most desirable characteristic.

The initial results of the survey, which ultimately will include more than 1,000 senior executives in Western Europe, are to be published this week in Profile, the magazine of Alcatel NV, the international telecommunica-

"On these first findings, it is clear that to-day's business leader — whether in Scandinavia, West Germany, France or Spain - is not matching up to the perceived qualities of those who work for him or her," the magazine says.

The executives conceded that their chiefs had some leadership abilities. Seventy-two percent praised their bosses for being "capable of mak-ing their own decisions," and 70 percent said their CEOs were "energetic." Only 42 percent, however, believed that they "knew how to re-tain good people."

Ruthlessness was considered an important leadership requirement by only 10 percent of those polled, but nearly a third, or 31 percent, detected it in their own bosses. Seventy-nine percent said that their corporate leaders should "visionary," but only 49 percent viewed

And only 52 percent believed that their bosses were physically fit.

Just over one-third of respondents said that the CEOs should be "motivated by power," but two-thirds thought they were. The same went for money. Only 16 percent saw money as a

HT 10/50

desirable motivating force, but 41 percent saw

it guiding their bosses' decisions. The managers had little hesitation in choosing their No. 1 overall leader, inside or outside business. Prime Minister Margaret Thatcher of Britain easily topped the popularity poll, receiving more than twice as many votes as Mikhail S. Gorbachev, the Soviet leader, who land-

ed in second place.

Immediately behind Mr. Gorbachev was a longstanding favorite, Lee Iacocca, the chairman of Chrysler Cosp. Pope John Paul II came in fourth. No one else among the 50 leaders named won more than 3 percent of the vote. Back in the business world, Bill Mainguy,

rope, emphasized the need for corporate leaders to surround themselves with good people and good teams. "You get good people around you and you get them working on the issue," he said. "Then you don't have to make the decision, because

anaging director of Management Center Eu-

unless they all believe it, it's not going to happen anyway." "If the leader makes the decision and they don't believe it, they will subvert it somehow," he remarked.

Tokyo Exchange Seeks More Seats

TOKYO - A subcommittee of the Tokyo Stock Exchange has recommended an increase in the number of seats on the exchange from 93 to 114, an exchange spokesman said. The exchange chairman, Michio Ta-keuchi, said after the meeting that more than half the new memberships would go to for-

eign firms. Approval for the extra seats is still needed from the exchange directors, who are scheduled to meet Oct. 20, and by existing members, who will

meet Nov. 4. Applications for membership will be accepted once a decision to increase the seats is made. Six foreign companies now hold seats, but Japanese officials have been under pressure to expand foreign membership.

3

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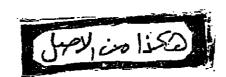
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Sie Chise 100s High Low Guat, Chise MARTS: Dow Plummets 108 in Sell-Off (Continued from Page 1)

Chemical Bank of New York Thursday. The prime is the rate banks charge on borrowings by While higher rates and fear of inflation are reating uncertainty among investors, the U.S. bond market managed to hold small gains Fri-

day.

The dollar ended mostly lower Friday in New York, slipping below the psychologically important level of 1.80 Deutsche marks, (Page 17.) Gold prices in New York jumped Friday with the continued erosion in stocks. On the spot market gold closed at \$471.25, up more than \$8 from \$462.82.

The fall in stock prices caused Treasury bill rates to decline dramatically in anticipation of a switch from stocks into bills, traders said.

The Dow's plunge erased an early %-point gain in long-term Treasury bonds, which finished only a county higher Bill prices became here. ished only narrowly higher. Bill prices, however, rallied. Bill rates fell to a low of 6.69 percent, and closed at 6.80 percent bid, a fall of 27 basis points from the previous close. The 8% percent, 30-year bellwether bond rose 6/32 to 87 21/32.

Stock Exchange posted big losses. The NYSE index fell 8.32 to 159.13. Standard & Poor's 500-stock index dropped 15.38 to 282.70. The price of an average share plunged \$1.38.

Prices plunged in heavy trading of over-the-counter and American Stock Exchange issues

counter and American Stock Exchange issues. The American Stock Exchange index plummet

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ed 12.25 to 323.55 while the National Association of Securities Dealers composite index dropped 16.18 to 406.33.

"The market's just not ready to go up yet," said Rodd Anderson, vice president in equity trading at Shearson Lehman Brothers Inc.

"After such a steep correction, it's awfully tempting to steep in and buy," said Mr. Anderson, "but we'll just have to see. We could get another day of this, and my buy tickets are still firmly on my desk. I haven't picked up one yet."

Metrill Lynch & Co, said its investment strategists raised the bond portion of their model portfolio to 40 percent of assets from 35 percent. portfolio to 40 percent of assets from 35 percent and lowered the stock portion to 40 percent from 45 percent. Twenty percent of the model portfolio's assets remain in cash.

Merrill's chief investment strategist, Charles Clough, said the trade deficit news that has triggered the financial markets' recent declines were "just the catalyst."

AT&T was the most active NYSE-listed is-

sue, falling 21/2 to 30. Exxon follwood, falling 3 to 43%. International Business Machines was third,

dropping 51/2 to 135. Among other blue chips, Eastman Kodak fell 2% to 90%, American Express slid 3 to 30%, General Electric slid 3 to 50% and General

Motors lost 31/2 to 67. Amdahl led the Amex actives, falling 31/4 to

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Newmont Shares Plunge on Ruling

that a hostile bid by T. Boone Pick-mont. ens, the Texas oilman, would suc- Ivanhoe said it intended to ap-

group Ivanhoe Partners had appeal, Ivanhoe extended its cash lannched the bid, lost a major court ruling late Thursday. A Delaware shares of Newmont until Oct. 29. court upheld Consolidated Gold The offer was to have expired Fri-Fields PLC's open market purday.

Consolidated, which stated in stake in Newmont.

Also on Friday, Consolidated, which had increased its holdings to to raise its borrowing limit from help Newmont defeat Mr. Pick- one and a half times its share capiens's bid, said it was seeking the tal and reserves to two and a half consent of shareholders to increase

The Delaware Chancery Court and reserves of £684.7 million along upheld a two-day "street (\$1.14 billion) as of June 30, the LONDON — Newmont Mining roling upheld a two-day "street corp. shares tumbled Friday as stock speculators gave up any hope bought 15.8 million shares in Newcompany is authorized to borrow up to £1.03 billion, although its current borrowings amount to £587 million. The increase would raise

the limit to £1.71 billion.

The company's purchase of

Newmont shares was partly fi-

nanced by increased borrowings.

but much of this borrowing has now been repaid, Consolidated

Ivanhoe had sued to void Conso-

lidated's stock purchases on the

ground that Newmont breached its

fiduciary duties to shareholders by

Ivanhoe is offering \$72 a share to acquire 28 million of Newmont's

66.8 million common shares out-

standing, which combined with its

present holdings would give it a 51

percent stake in Newmont. If the

tender offer succeeded, Ivanhoe

then would move eventually to ac-

quire the remaining shares for \$72

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and Quer. 1997 Revenue 175.8 Nel Inc. 6.27 Per Share 0.52

Lockheed

Mack Trucks

Monville

Marine Midland

1967 547.9 48.6 1.76 1967 1.540. 132.6 4.74

1986 1,430, 76,5 2,40

1907 2,710. 101.0 1.52

1967 1986 436.9 356.2 0.59 (0)43.7 0.02 —

熔镫

1997 1994 1890 1000 1113 (a)973 126

piece, giving the takeover a value of more than \$4.3 billion.

Company Results

Revenue and profits or losses, in millions, are in local currencies unless otherwise indicated.

First Wisconsin

and Quar. 1997 1996
Revenue 105.7 91.7
Oper Not 10.92
Oper Store 1997 1996
Revenue 314.3 281.9
Oper Net 81.8 40.6
Oper Store 2.30 1.70
Nats exclude credits of \$118
million vs \$92.5 million in quarters and of \$135.5 million vs \$182 million

Gillette

Hercules

1986 1,970. 158.6 2,82

1984 138.7 5.15 0.47

1987 1984 1460 1346 149 128 0.57 0.49 1987 1984 434.3 417.2 453 39.2 1.74 1.53

9 Months 1997 Revenue 2010. Oper Net 158,9 Oper Share 282

3rd Quar. 1997
Revenue 776.7
Net inc. 516.7
Per Share 0.51
9 Moaths 1997
Revenue 2200.
Net inc. 171.6
Per Share 1.47

1947 105.7 31.4 0.92

First Wisconsin

2rd Quer. 1987 1986 2rd Quer.
Net Inc. 16.1 13.0 Revenue ...
Per Shore 0.70 0.66 Nel Inc. ...
9 Meeths 1987 1984 Per Shore ...
Net Inc. (a)24.9 40.3 9 Meeths
Per Shore ...
1.87 Revenue ...
Revenue ...
Per Shore ...

allowing the transactions.

peal the ruling to the Delaware Su-Mr. Pickens, whose investor preme Court. To accommodate the tender offer for 28 million common

August that it did not plan to seek The purchase put Consolidated's control of Newmont, said Friday share in Newmont at 49.7 percent, a big enough position to bar Ivan-hoe from ever gaining control. Newmont shares dropped 22 resort to debt finance for acquisipercent, or \$13, to \$45.625, according to preliminary figures, on the New York Stock Exchange Friday.

Consolidated said it was seeking to raise its borrowing limit from

Based on Consolidated's capital

United Cable, United Artists Agree to Merge

The Associated Press DENVER - United Cable Television Corp. and United Artists Communications Inc., owner of movie theaters and real estate, said Friday that they had agreed to merge in a stockswap transaction valued at \$2

The new company, NEW-UA, would serve about 2 million cable viewers, operate 2,020 U.S. movie houses and manage about \$320 million in real estate assets. Under the agreement's terms,

United Cable shareholders would exchange 1.05 shares of United Cable common stock for one share of NEW-UA. United Artists shareholders would exchange their shares for NEW-UA stock on a one-for-

1947 455.1 52.4 1.03

1987 200.5 5.91 0.42

NBD Bancore

1997 36.1 0.77

1947 83.4 2.20

1987 48.6 1.51

1987 3,080, 392,1 1,62 1987 8,990, 954,0 4,68

NYNEX

Old Stone

PACCAR

Pacific Telesis
and Quar. 1987 1
Revenue 2,330, 2
Net inc. 310,3 2
Per Shore 0,72

3rd Quer. 1987 Revenue 246.8 Net Inc. 22.60 Per Share 0.76

Riggs National

9 Months 1987 1984 Net Inc. 5.48 29.9 Per Shore ... 0.39 2.18

Santa Fe Sthra Pac.

9 Moaths 1987 Revenue 4010. Net Inc. 259.8 Per Shore 1.64

Parker-Hanniffs

1987 444.3 18.9 0.42

1984 2500 14.74 0.50 1984 733.1 49.81 1.74

1986 1,310. 12,4 0,08

1988 1987 191.5 144.6 6.98 6.58 0.42 0.39

1984 38,67 0,82

3rd Quar. 1987 Not inc. ____ 48,99 Per Share ___ 1.05

Cassoni to Head AT&T Data Systems

By Arthur Highee International Herald Tribune

American Telephone & Telegraph Co. has named Vittorio Cassoni president of a new Data Systems Group with his own sales force to sell the company's comput-

Mr. Cassoni, 44, a former Olivetti executive, was hired a year ago to revive AT&T's flagging computer division. He had been senior vice president in charge of the data systems division. It was part of the company's Business Markets Group, which also includes longdistance and telephone equipment sales. Mr. Cassoni now heads a separate division under Randall L. Tobias, AT&T vice chairman.

The New York Times said part of AT&T's poor performance in selling computers could be traced to the lack of a separate sales force and dedicated to selling computers. AT&T had almost a \$1 billion loss in computers last year and expects to cut the loss by more than half this year.

Ford Motor Co. of Detroit has senior member of the founding announced a management reshuf-fling that emphasizes the tighter Mocatta Commercial Ltd., the bonds between its domestic and European divisions and the growing importance of its financial service subsidiaries. Harold A. Poling, 62, was promoted to vice chairman and F. Legg, 42, becomes managing and will continue as chief operating director, succeeding Colin A. Grifofficer. His former post as corpo-rate president has been abolished in favor of twin command chains, both of which have presidents who

report to Mr. Poling.
The first, Ford Automotive Group, is headed by Philip E. Benton, Jr., 58. He formerly was head of international automotive opera-

W. Ford, 64, chairman of Ford Mo-ceeds Frank N. Grimsley, 60, who tor Credit Co., who is not related to will remain on the board. Caterpilthe founding family.

Both divisions come under ternatives such as leasing and in-Ford's chairman, Donald E. Peterstallment contracts to customers sen, 61. William C. Ford, 62, the and dealers.

metals and commodity broking subsidiary of Mocatta Group Ltd. of London, has named two of its fith. 40, who has joined Credit Suisse-First Boston, Nigel K. Den-

was acquired last year by Standard Chartered Bank PLC. Caterpiller Inc. of Peoria. Illinois, manufacturer of earth-moving and construction equipment tions. That post goes to Allan D. has named James S. Beard presi-Gilmour, 53, who had been chief dent of Caterpillar Financial Scrfinancial officer.

The second, Ford Financial Services Group, is headed by James

vices Corp. Mr. Beard, who has been vice president and general manager of the subsidiary, such vices Corp. Mr. Beard, who has lar Financial provides financing al-

toom, 31, becomes deputy manag-

ing director. The Mocatta Group

Deposit Insurer Names Director New York Times Service

NEW YORK - Stuart D. Root, a former president of New York's Bowery Savings Bank, has been named the acting director of Federal Savings & Loan Insurance Corp., which guarantees deposits in 3,100 U.S. savings and loan institu-

Twenty percent of U.S. savings and loan units are insolvent candidates for merger or

Mr. Root. 54. who succeeds Brian M. Neuberger as acting director, said he was not a candidate for permanent director. One executive mentioned for that post is Robert B. O'Brien Jr., chairman of Carteret Savings Bank in Morristown, New Jersey. Carteret said Mr. O'Brien was unavailable for com-

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Icahn Offer of \$1.35 Billion For TWA Approved by Board

NEW YORK - Trans World NEW YORK — Trans World Airlines Inc. said Friday that its \$1.2 billion and the new offer at board had approved a buyout offer from the company's chairman, Carl C. Icahn, valued at about \$1.35

The offer gives shareholders \$20 in cash and \$25 worth of 12 percent subordinated bonds due in 2007 for each share of stock. The new offer must still be approved by the stockholders.

Early in the month, Mr. Icahn increased his earlier offer valued at about \$1.2 billion after the lower bid was judged insufficient by Dil-lon Read & Co., the board's finan-

Mr. Icahn, in a statement, said: "Less than two years ago, before I took control, TWA stock was trading at about \$10 per share and TWA was on the verge of bankruptcy. Now, stockholders will have the opportunity to approve a merger that will give them substantial consideration for each of their shares," he said.

Mr. Icahn's earlier offer would have exchanged \$20 in cash and \$20 in bonds.

There are now about 30 million

Shearson Lehman Brothers Inc.,

roughly \$1.35 billion. A TWA spokesman, Mark Buck-stein, however, declined to estimate the value of either bid because of the unpredictability of the deben-

tures' future value. Another analyst, Anthony Hatch, called the offer fair to share-

holders, but added, "Icahn is still getting a pretty good deal." He calculated that on a per-share basis the first deal was roughly equal to \$34 a share and the second one equalled about \$36 a share.

"The earlier offer was definitely not high enough," Mr. Hatch said.
"The new offer is not screamingly unfair but a number closer to \$40 a share probably would have been better," he said.

Mr. Buckstein said shareholders might be able to meet to vote on the proposal as early as late December.

This week the company's stock fell in line with other issues traded on the New York Stock Exchange. At one point it traded down around \$29 a share, after trading at \$32 a Recognie share in early October.

On Friday TWA stock closed up There are now about 30 million On Friday TWA stock closed up shares of TWA stock outstanding.

Robert J. Joedicke, an analyst at share.

Santa Fe Employees Offer \$750 Million for Rail Line

By Kurt Eichenwald New York Times Service NEW YORK --- Santa Fe Southern Pacific Corp. has received sev- group would allow the manageeral bids for its Southern Pacific ment to join it. Thursday, the man-

Transportation Corp., including one from the railroad's employees. The Railway Labor Executives

Late Thursday, a spokesman for Santa Fe said that the company had not seen the proposal from the employees group but that it had been expecting the bid. He declined

to comment on the other bids.

"This proposal represents a fundamental change in the way railroad workers view the industry in which they work," Richard I. Kilroy, chairman of the employees group, said, "Our intention is to take over our own destiny."

The Southern Pacific employs 25,500 and operates more than within 90 days.

13,000 miles (21,000 kilometers) of The Justice De cisco, Los Angeles, New Orleans, SL Louis and Portland, Oregon.

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Police Pursuing Guinness Case

LONDON — Detectives investigating the Guinness PLC £2.6 bil-lion (\$4.2 billion) takeover of Distillers Co. last year said Friday that more arrests could not be ruled out.

Detective Superintendent Richard Botwright said the investiga-tion was continuing. Magistrates on Friday remanded Roger Seelig. the former corporate finance director of Morgan Grenfell Group PLC, on £500,000 bail until Nov. 3.

Mr. Seelig, who was charged Thursday with theft and conspiracy, was a key actviser to Guinness during the Distillers bid. He is the fifth person to be arrested in connection with the case.

If more investors understood the incredible cost-cutting potential of newest technological tools, they would stop having fits when the human regulators push control buttons and start studying the stocks that have sooned recently and those which will erupt in the future as growth strategies, write, phone or telex for complimentary reports.

Anta Palma de Mallerca 43, Terremotines, Malaga, Spaid.

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The employees group said that Southern Pacific's management submitted a similar bid and that the

with the employees group. The joint offer would re on Thursday for the rail line. The employees group, which would also assume the line's long-term debt tain investors, it said. The employ-

agement of Southern Pacific said it

had agreed in principle to work

retain some tax advantages.

The labor association submitted its bid as an agent for 17 unions of its bid as an agent for 17 unions of Southern Pacific, said Tom Con-way, a spokesman for the workers and Henley Group Inc., according to Mr. Conway.

Officials from Denver & Rio Grande and Kansas City Southern could not be reached for comment. A spokesman for Henley said the company would have no comment.

cago, has owned both the Southern Pacific and the Atchison Topeka & Santa Fe railroads since 1983. In June, the Interstate Commerce Commission rejected the company's plan to merge the two and ordered it to sell one of the lines within 00 decrease.

The Justice Department had oprailroad track between San Fran-cisco, Los Angeles, New Orleans, grounds, but the Transportation Department supported it.

In the September 19 Advertising

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creased construction of large

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er role in the process have

raised the standards of yacht

building "Custom building fo-cuses the mind of both the

designer and the owner, so that

everything is state-of-the-art."

a fast boat.

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NYC. Send resumé & references to:
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CT 068/7 USA or call: 203-438-1662
No agencies!.

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help with 2 small girls ages 5 & 7.
Responsibilities include transportation,
fight houseleeping & cooleng. Please
send photo & resume to: Nancy Suilivon, 12 Rutherford Ave, Hoverhall,
MA 01830 USA

HOUSBIGEEPER for New York City, co-

van, 12 kamerora Ava, Fraveria,
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HOUSBREEPER for New York City couple with 1 child if yrs, 2 dag, Cookrg oblint, othernon & evening childcore, Freter European female, Englishspecialing, Owen com/bash/TV. ReplyBox 5141, Herold Tribune, 92521
Neuilly Cades, France

AU PAIR, English speciaring French female age 35-50, to live an mid size
southern US city. Drive car, travel
with family, 2 school age daughters,
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AMERICARST LADY TRANS ATOR! AU PAIR FOR nice New Jersey family. English specking, non-smoking re-male, 3 boys 67, 7, 3, Light house-lescing, own room/ both/17, 45 min, to NYC. Photo & letter to ALC., PO Box 400, Keniworth, NI 07033 USA HOUSEKEEPER: Surburban NYC, 2 children, bosic household duties, some English preferred. Solary \$475/morth + beyefits. Will sponsor, Send letter with picture to R. Schrier, 991 Sewart Ave., Garden Gity, NY 11530 USA.

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AU PAIR FOR 3 mo. old. Cook, dean. Own room/TV/phone. Start now. L. Waltzer, 3350 NE 192 ST., 3H, NMB, Ronda 33180 USA 305-931-6441 GERMAN FAMILY is looking for an English speaking Au Pair. If you are interested, please call: (0) 6431/55 (0) as soon as possible. HALE CHAUFFER / HOUSEKEEPER Photo & references to: Mr. School rmoto & references to: Mr. Schowone 271 Central Park West, New York, NY 10024 USA DOMESTIC POSITIONS WANTED PLEASANT REPICH GIRL, 19, seeks ou pair job with American furnity in Paris. Lower children, driver's license, could disc teach french. Knowledge of English and Sponish, excellent referenches. Enrolled to study at the French Press, Attachle School, Paris, starting September. Tel: Mass Cot Britishie Jousselin, Paris 45 32 62 67 filt 11 c.m. or other 8 p.m.

AU PAIR- pour enform 3 ons. Chambre personelle, pas de mérage. Parlant trançois courannems. Contrat d'un an. J.P. Cypras, P.O. Ros 52001, Knosokle, TN 37950-2001 USA.

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DM Futures Options

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square kilometers) off the southern coast of Gabon in West Africa,

Profit Boom Is Seen in Philippines

MANILA — Philippine corporate earnings are likely to grow by 80 percent in 1987 and by 35 percent in 1988, the London stockbrokerage James Capel & Co. said in a report.

"This is well above the other regional stock markets, suggesting a strong upside potential for the Philippine stock prices." said the re-

ippine stock prices," said the re-port, a copy of which was made available Thursday. The report said that President Corazon Aquino's government is expected to complete its term despite recent upheavais, and that the country's economic recovery is expected to broaden.

"The political risks are higher for the Philippines." the report said, "but so are the potential returns." The report, prepared for clients, was undated but contained information up to the end of September.

Descriptions are higher for the Philippines. The report prepared for clients, was undated but contained information up to the end of September.

Recent weakness in the market reflected nervousness by foreign investors who think that Mrs. Aquino is vulnerable, the report said. "On the other hand, Filipinos believe the political situation has improved" as Mrs. Aquino "has reacted positively to all regime arch." ed positively to all serious problem

The expected short-term weakness in the stock market should provide good opportunities to ac-quire shares, it added.

Stock prices have risen strongly this week for the first time since an Aug. 28 coup attempt against Mrs. Aquino.

The report said that interest rates had risen since then while the Philippine peso's rate against the dollar had weakened considerably.

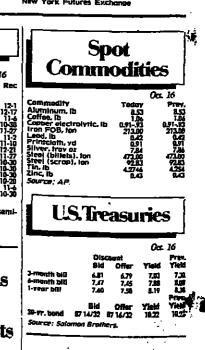
Empire of Carolina Engraph Inc Gillette Co Grumman Carp Lego Mason Inc Marshall & Isley NE RCO Inc Northwest Natri Gs ONEOK Inc Standard Resister Union Planters Willimingston Trust

GM Hughes Wins \$766 Million in **Defense Contracts**

The largest is a five-year, \$495 million contract to produce systems to produce nearly 3_300 thermal imaging systems that allow tank crews to identify targets in the dark and about 1_560 laser range-finder units that give process firms. finder units that give precise firing coordinates, the company said.

The contract also includes spare parts for the U.S. Army's M-1 tanks over the next five years.

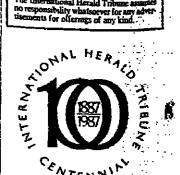
The GM division said it also was awarded a \$190 million contract for sighting systems for the army's Bradley Fighting Vehicle and an \$81 million contract to produce more than 3,000 high-frequency radios with an anti-tam canability for dios with an anti-jam capability for the army, marines, air force and

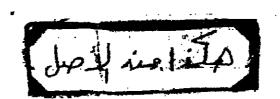


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S & P 100 index option prices

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LUMBER (CME)
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6.97 7.47 7.43 7.75 7.87

7,05 7,60 7,74 7,97 7,99 4.97 7.45 7.61 7.72 7.83 -.17 -.07 -.17 -.48 -.18

+.11 +.16 +.16 +.17 +.16 +.23 +.19

-25 +45 +36 -35 -35 -28 +35 +35

CANADIA Sper dir-1 7690 7680 7680 7577 7554 Esi, Soles Prev. Day FRENCH Sper franc 1865 18610 18675 Est, Soles Prev. Day

7.15 7.59 7.77 7.87 7.87 8.45

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EURODOLLARS (IMMA) | million-six of 100 pct. | million-six of

56.60 56.75 56.75 54.20 51.40 57.40 57.50

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Commodity Indexes

Moody's 1,049.00 f
Reuters 1,679.30
D.J. Futures 133.58
Com. Research N.A.
Moody's : base 100 : Dec. 31, 1931,
p - pretiminary ; f - final
Reuters : base 100 : Sep. 18, 1931,
Dow Jones : base 100 : Dec. 31, 1974.

58.10 58.15 57.70 55.55 51.75 51.86 57.86

57.90 57.90 57.90 55.40 55.40 57.40 57.40 57.40 57.40 56.50 56.75 56.40 54.10 52.50 51.40 57.30 52.50

+1.万公元 | 1.7公元 | 1.7公元

57.40 57.50 57.50 55.12

Dividends

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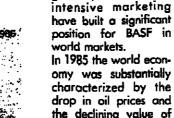
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TRANS EUROPE FUND N.V. ANNUAL REPORT 1986

BASF

BASF is a major international chemical company. Its trailblazing scientific and technological achievements, integrated production and intensive marketing



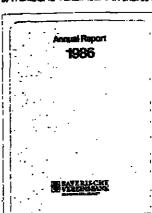
world markets. In 1985 the world economy was substantially characterized by the drop in oil prices and the declining value of the dollar. Both factors put heavy pressure on chemical product prices. Although BASF sold higher volumes, sales receded for the first time since 1975. In spite of these turbulences BASF had a good year in 1986, in keeping with

the standard of the pre-

vious years' successes.

BAYERISCHE VEREINSBANK AG

BAYERISCHE VEREINSBANK AG payed its more than 90,000 shareholders an increased dividend of DM 13.00 (= 26%) for 1986. As a successful commercial and mortgage bank, we have continued to expand at home and abroad. Total assets rose by DM 1.3 billion to DM 80.9 billion in the second quarter, falling short of the year-end figure for 1986 by less than DM 0.6 billion. At mid-year 1987 total assets of the BV Group rose by DM 1.6 billion to DM 141.7 billion. BAYERISCHE VEREINSBANK shores are traded on all stock exchanges



in the Federal Republic of Germany as well as in Zurich, Geneva, Basel and Vienna. The bank is active through its branch network in all parts of the world: in the U.S.A. (five outlets), in Japan (two outlets), in South America, in China (Beijing), in Hong Kong, in the Middle East, in Africa and in Europe. The number of outlets comes to roughly 400 altogether. Information on BAYERISCHE VEREINSBANK'S top-quality shares can be had under our Munich telephone number (089) 3884-8811.

CERUS

CERUS: Consolidated net profit of 194 million francs for the first six

CERUS, the French holding company of the De Benedetti Group created on July 1, 1986, had a consolidated net profit of 194 million French Francs for the first six months of 1987. This compares with a non-consolidated profit of 54,3 million French Francs for 1986. Annual earnings for 1987 are expected to be in line with those of

CERUS, which is now one of the major Groups listed on the Paris Stock Exchange, has become a diversified holding company with major investments in Valeo, Yves Saint Laurent and Pearson plc. Two share issues, the first in January and the second in April, were fully offered in 1987.

VALEO, in which CERUS has a controlling stake, had a consolidated net profit of 203 million French Francs, representing 2,8% of total revenues, during the first six months of 1987.
YVES SAINT LAURENT, a company in which Cerus is associated

with Yves Soint Lourent and Pierre Bergé, concluded an agreement with Revion for the sale of its mass-market perfumes and cosmetics, last June. These activities had been acquired in December 1986 by Yves Soint Laurent through the acquisition of Charles of the Ritz. If the sale to Revion is taken into account, the Yves Soint Laurent perfumes have been acquired on the basis of a p/e of 16,5. The share holding structure of CERUS, in which the De Benedett group holds 40%, has been reinforced by the acquisition of a 3% stake by Shearson Lehman (American Express Group), which is

already a shareholder in Cofide in Italy and in Cofir in Spain.



CREDIT BANK A.E., ranks fourth among commercial banks in Greece and is the largest private sector bank. In 1986 assets increased by 28% to Dr. 439,437 million (US\$3,255 million), deposits by 26% to Dr. 232,336 million (US\$1,674 million), loans

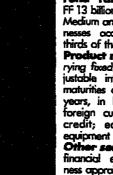


and advances by 36% to Dr. 113,023 million (US\$814 million) and net profits by 82% to lion). As a result, the market rose from Dr. 1,750 (31 Dec. 1985) to Dr. 3,570 (31 Dec. 1986) to Dr. 11,400 (31 Aug. 1987). The Bank, advanced edged as one of the most units all over the country and a network of 50 Automatic Teller Machines. On May 5, 1987 the Bank increased its share capital to Dr. 3,300 million by issuing 440,000 new



CREDIT NATIONAL

1986: a varied range of loans to meet all corporate needs. New long term loans: FF 15 billion (U.S.\$23 billion); loans outstanding: FF 72 billion (U.S.\$11.1 billion); investments financed in 1986 FF 108 billion (U.S.\$16.7 billion).



Fund raised in 1986: FF 13 billion (U.S.\$2 billion). Medium and small-sized busi nesses accounted for two thirds of the dientele Product range: loans carrying fixed, variable, or adustable interest rates with maturities of one to twenty years, in French francs or foreign currencies; lines of credit; equity financing;

equipment lease financing. Other services: legal and financial engineering; business appraisals, mergers and acquisitions; financial and economic analysis; diagnostics and financial consulting. 🔏



DAIMLER-BENZ AG

In 1986 Daimler-Benz was able to continue on its successful course of growth. Consolidated sales, of which one-quarter was accounted for by the new divisions AEG, Dornier and MTU, and three-quarters by the traditional automotive sector, rose 25% to over DM 65 billion. Demand for Mercedes cars once again exceeded our production capabilities. In the highly competitive

> Daimler-Benz maintained its leading market position as the world's biggest manufacturer of trucks upwards of 6 tonnes. Altogether, the new divisions in the group succeeded in raising sales and employment. Operational results continued to be encouraging in 1986, above all because of favorable developments in the car sector. and amounted to DM 1,767 million for the group as a whole and DM 1,404 million for Daimler-Benz AG.

DUBOIS INVESTISSEMENTS

The Dubois Investissements Group is France's leading DIY retailer, with 81 hypermarkets carrying the Castorama sign. 1986 highlights:

- sales were up 20.5% to F.Fr. 4.756 billion;

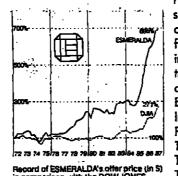
- Funds provided from operations rose 35.5% to F.Fr. 178.6 - million: - Consolidated net cur-

> rent income was up 26.2% to F.Fr. 64.1 Affributable income totalled F.Fr. 34 million, 26.9% up from the 1986

> figure of F.Hr. 20.6 million. The Group is continuing its exponsion in 1987 with the opening of 5 new stores and forecast sales of F.Fr. 5.6 million.



ESMERALDA, quoted on the Luxemburg Stock Exchange, is an international investment fund established in 1972 according to Dutch law. The investment activities of the fund are mainly directed to investment in the shares of corporations. ESMERALDA selects with care the objects it invests in and diversifies these throughout a number of countries and sectors. Currently, the investment fund has a worth of approximately \$ 100 Millions. During the past 10 years the achieved



results of investment, measured in US Dollars, overages 18% annually. For further information on the investment opportunities the ESMERALDA Fund offers you: ESMERALDA International

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Mark Twain said:



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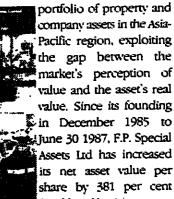
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F.P. Special Assets Ltd.

F.P. Special Assets Ltd is a public listed Hong Kong company specialising in the acquisition of undervalued assets and special situations to create value for its shareholders. F.P. Special Assets Ltd is an active, deal-doing company whose management concentrates on a small, focused portfolio of property and



market's perception of value and the asset's real value. Since its founding in December 1985 to June 30 1987, F.P. Special Assets Ltd has increased its net asset value per share by 381 per cent (undiluted basis).

GAN

Chairman and Chief Executive Officer: François Heilbronner.

1986 revenues: FF 19.6 billion. Consolidated net income: FF 1.37 billion.

After a year of strong growth in 1986 (with revenues up by 16.6%), GAN has opted for performance through innovation in response to changes in the French insurance environment. The reform of insurance law, privatization in prospect and increasing competition are all accompanying the emergence of new insurance RAPPORT ANNUEL 1986



requirements. Nor should one forget the need to prepare for the advent of the single European market, open to all European companies, in 1992. GAN's innovative commercial policy and growing internationalization demonstrate its determination to serve its clients as an active partner in their projects.

Hutchison Whampoa Limited



export, retailing, quarrying,

telecommunications, con-

tainer terminal operations,

HWL is one of Hong Kong's largest and most profitable corporations, holding a solid and diversified portfolio of leading companies involved in property development and management, import and



Industriekreditbank (IKB)

"The bank Committed to Enterprise" is the only nationally active German bank that lends exclusively to corporations. For this reason, the first part of IKB's 1986/87 annual report is devoted to matters of special interest to companies. IKB also reports a highly successful 1986.87 business year. Claims



the Bank's own foreign bond issues grew at an even higher rate. Capital resources amounted to DM 746 million — 24% above the previous year's figure. Proposed is a dividend of DM 8.00 per DM 50 nominal share of the increased capital.

DM 1.9 billion to

DM 14.2 billion, with net

interest income growing

by 13.7% to DM 256 mil-

lion. Although issuing do-

mestic bonds continued

to be the major source of

refinancing, funding from

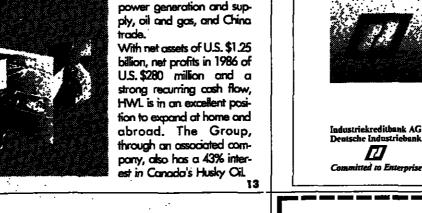


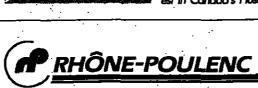
vestors with a means of investing in small and medium-seed listed US corporations with above average long term growth potential. The shares of these companies are mainly moded on the NASDAQOTC market, one of the largest stock markets in the world. The companies in which DP Amenca Growth Fund investes should meet certain funda-mental conditions on market position, financial strength, quality of management and product innovation policy. The primary objective of the fund is to achieve capital growth on the longer term.



DP Asset Management Inc. an American joint venture of Pierson, Heldring & Pierson, acts as invest-ment advisor. DP America Growth Fund has the status of an open-end investment com-pany incorporated under the laws of the Nerherlands-Anniles and hence in the peainon to issue and repurchase shares, Issue and repurchase of shares can till e place as of each first working day of the week at the not asset value per share, after addition or deduction of expenses (185 and 1.5% respectively). The shares of DP America Growth Fund, denominated in US Sare daily readed on the Amstendam Stock Exchange. The share prace is based on the net asset value and daily quoted in the newspapers. Investors may purchase and sell shares through banks and brokers. Information: the position to issue and reputchas Information: Pierson, Heldring & Pierson

The Netherlands - tel :+31-20-211188.





Rhone-Poulenc, the leading French chemical and pharmaceutical group operates in 140 countries and generates 70 % of its net sales outside France. Rhone-Poulenc's activities are organised into five sectors:

Agrochemicals, Media. In 1986, the group generated consolidated net sales of 52.7 billion francs and a consolidated net income of 2,000 billion

francs. The net financial debt to equity ratio progressed from 1,5 to 1,1 over the year, and this after financing 5 billion francs in investments and 5 billion

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Nowailable available The Food Lover's Guide to France by Patricia Wells

Food Lover's Ginde to IFRANCE

Patricia Wells' new book is a mouth-watering guide that leads food lovers through the gastronomic pleasures of France from North to South and East to West. Traveling over 30,000 miles on an exhilarating culinary treasure hunt, Ms Wells writes of her discoveries: great restaurants, cafes, markets, pastry and cheese shops.

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Dollar Ends Mostly Lower in N.Y.

NEW YORK — The dollar endmostly lower Friday in New ork, dropping below the psycho-scically important level of 1.80 heursche marks and raising the ossibility of renewed intervention w the central banks to halt its

The sentiment remains excomely bearish in light of the trade ata," said Earl Johnson of Harris ank in Chicago, referring to the I.S. government's report Wednesay that the nation's merchandise ade deficit narrowed in August to 15.7 billion from a \$16.5 billion portfall in July.

Most expectations had called for deficit of \$14 billion to \$15 bil-

Dealers also said that a plunge in ock prices weighed on the dollar. he Dow Jones industrial average hummeted by a record 108 points

7980 DM, down from 1.8005 DM hursday, and at 142.40 yen, up actionally from 142.10.

Lit fell to 6.0045 French francs om 6.0105 and to 1.4880 Swiss and from 1.4900. The dollar also est ground against the British ound, which ended at \$1.6665, painst \$1.6625 Thursday.

The dollar's gain against the yen as attributed to increased ten-ons in the Gulf, where a U.S.agged tanker was hit by a missile Kuwaiti waters. Japan depends eavily on oil exports from the julf and oil prices rose in reclose came after it had held modest. Fed raised the rate to 6 percent gains for much of the day, buoyed by the Gulf situation and an im-

In Europe, the dollar firmed provement in bond prices. slightly Friday in abbreviated trad-ing. But dealers said that market The 140-yen level is critical in that it's probably the floor for the Louvre accord," Mr. Johnson said. participants remained unwilling to push it aggressively up or down The market is going to test the after its midweek slide on the large central banks to see if they are er-than-expected U.S. trade deficit.

going to intervene." In London, where the pound Foreign exchange traders believe closed at \$1,6643 Thursday, foreign that the Group of Seven nations - exchange markets were closed Frithe United States, West Germany, day because of hurricane-force Great Britain, Japan, France, Italy winds that swept Britain overnight. and Canada — agreed during a The U.S. currency was fixed in

tneeting in Paris in February to Frankfurt at 1.8025 DM, up from defend a trading range of 140 year 1.8014 DM on Thursday, and in Paris at 6.0130 French francs, from Mr. Johnson said that the Feder-6.0115. al Reserve Board might be forced

from 5.5 percent.

The dollar closed in Zurich at 1.4955 Swiss francs, up from

Belgium Raises Some Rates To Bolster Weakened Franc

BRUSSELS - Belgium raised interest rates on Friday to defend the franc, which has been weakened by a political crisis that threatens the stability of a government that has been popular with investors.

The economic austerity policies of Prime Minister Wilfried Martens's coalition have slashed Belgium's huge budget deficit, putting the economy on a healthier footing and winning a large measure of business confidence, economists say.

But the government's offer to resign on Thursday over a language dispute raises the possibility of a new coalition including socialist parties, and analysis said foreign investors could be frightened off if they tone down the austerity program. The offer to resign pushed the franc sharply lower against the Deutsche mark on Thursday.

Belgium's central bank raised very short-term interest rates, its main tool for guiding the money market. The Belgian National Bank said it raised its key three-month certificate rate by 0.50 point to 7.15 percent, the one-month certificate rate by 0.25 point to 6.75 percent, and the two-month rate by 0.30 to 6.80.

The rate increase succeeded in pushing the franc up slightly. The franc was fixed in Brussels at 20.818, compared with 20.855 at

The dollar closed in New York at SLIDE: Stock Investors Are Wary, Dreading Another October Massacre

(Continued from Page 1)

to increase the discount rate to de-

fend the dollar. In September, the

to 160 yen.

clines going back to 1914. On Oct. 28, 1939, known as Black Friday, the Dow dropped 12.8 percent, the greatest one-day decline in value

But Mr. Birinyi considers comparisons since 1945 more meaningful. "In the postwar period, the most severe decline was the 35.9 percent fall from December 1968 to May 1970," when the Dow plum-meted from 985,20 to 631.15, he

ones to the news.

Since 1945, there have been 30 Eliades is a market timer — that is, declines of 10 percent or more in he tries to identify major swings in

or exceeded the current retreat.

But statistics cannot come close to measuring the anxiety. Despite the fact that Wall Street lives by the numbers, it is ruled by emotions. And those emotions are decidedmixed. The stock market has fallen sharply, wiping out billions

"I think we've got a good chance of looking at the bottom," said Peter Eliades, publisher of Stock Market Cycles, a Los Angelesbased investment newsletter. Mr. When the mout any approximation of the massed investment newsletter. Mr. Since 1945, there have been 30 Eliades is a market timer — that is,

the Dow. Of those, 18 have equaled the stock market for his 4,000 sub- purged much of the optimism not

Mr. Birinyi of Salomon, speaking before trading Friday, said he pessimism, these analysts say, is believed that the bull market is still often a sign of an imminent bounce intact. Noting that the market has reacted badly to widely publicized worries about the trade delicit, interest rates and the dollar, he said:

'If the problems of the market are When the market goes down with-

Other analysts are arguing that Dow transports plunged 38.59 the current Wall Street rout has points, to 941.65, Friday.)

to mention inflated price-carnings ratios — from stocks. High levels of

That notwithstanding, some analysts are decidedly gloomy.

Richard Russell, publisher of a so obvious, that's not a bad sign. stock market newsletter that tracks moves in both the Dow industrial out any apparent reason, then it's a and transportation averages, said sign the market knows something. Thursday that stocks had entered "a primary bear market." (The

"With the system repurchases to-

United States is saying it will be

dragged kicking and screaming to

Penzer of BankAmerica said

"The system repurchase was

about as blunt a message as you

can get that the Fed won't increase

the discount rate if they can help

it," added Mr. Winder of Merrill

In recent days, Alan Greenspan, the Fed chairman, and Robert

Heller, a board member, have both

tried to calm inflation fears. On

Thursday, they were followed by President Ronald Reagan, Trea-sury Secretary James A. Baker 3d.

Manuel H. Johnson, the Fed's vice

chairman, and Beryl W. Sprinkel, chairman of the Council of Eco-

"It's a long time since I've seen

such a coordinated effort," Mr.

Penzer of BankAmerica said.

They are saying, 'Look boys, we don't want things to take off.'

"But I'm afraid that trying to

nomic Advisers.

Data Raise Questions on Fed's Policy Analysts See Firming, but Reluctance to Raise Discount Rate

Economists cited two factors re- talk the market into calming down

Thursday.

NEW YORK - The latest inforcing this view. banking data raise some questions about the degree to which the Fed-First, they said, the Fed entered the government securities market eral Reserve has tightened mone-tary policy and underscore the view earlier than usual Thursday to add reserves aggressively via overnight that it is unwilling to raise the dissystem repurchase agreements with federal funds at 7.75 percent. Econcount rate, economists say. omists expected term system repur-

"I do believe policy has firmed lately," James Winder of Merrill Second, administration and Fed Lynch Capital Markets said Thursofficials have been united in recent day. "But the extent of the tightendays in berating the financial maring has to be re-evaluated in light of kets' fears over the threat posed by

Discount window borrowings averaged a low \$345 million a day in the week ended Oct. 14. In the previous two weeks, they averaged \$726 million a day. raise the discount rate," Michael

Given the high level of borrowings in the previous maintenance period along with an elevated federal funds rate, some economists had thought that the Fed had raised its two-week borrowing target to \$700 million from \$500 mil-

To meet that goal, borrowings in the current week — the second half of the period — would have to be about \$1 billion.

But economists now say that, while the Fed may have raised the borrowings target, a \$600 million level is more probable. That implies an average federal funds rate of about 7.5 percent. In the latest week, the federal funds rate averaged 7.59 percent, up from 7.43

And despite the clamorings of the bond market, the Fed has clearly signaled that it is reluctant to take the more overt step of increasing the 6 percent discount rate now.

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will not work. He said that, especially after Wednesday's news of a larger-thanexpected U.S. merchandise trade

deficit for August, the Fed may be forced to do more than just talk.
"Given all the speeches, they probably won't" raise the discount

rate soon, he said. Mr. Penzer and some other economists agree with the official U.S. view that inflation and growth indicators do not warrant a higher discount rate and that market con-

cerns about inflation are day as well as with speeches, the overblown. But some economists, such as Stephen Slifer of Shearson Lehman Government Securities Inc., think

the Fed should act. "If the Fed is the keeper of inflation expectations, then it needs to do something," Mr. Slifer said. "If inflation expectations are rising, it's better to do something before those expectations become reality."

Bill Jordan of Ried, Thunberg & Co. said the latest data and officials' comments suggest that a discount rate increase is not imminent. But he said he thought the Fed might have raised its borrowing target to \$700 million.

"Borrowing was held down because free reserves were abundant," he said. "That was because the Fed didn't like the fed funds rate being so high and supplied

reserves early. Separately, Thursday's data on the monthly aggregates showed sluggish, below-target M-2 money supply growth and M-3 expansion at the low end of the Fed's target.

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Happy if I knew

YOU ONLY LIKED ME

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8 Munched

9 Run

allegations 53 Despicable 54 Teheran native 55 Caravansary 22 Start of a four-56 Bluewing 57 Group of six 58 Three sheets to the wind Michael

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109 Certain motel 110 Tallinn natives DOWN

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42 Sam of links nor Dem. 19 Church official fame supporter 44 Flynn of flicks 46 Kind of illusion 48 Ham it up 49 Puts thumbs 32 "Katie Went to down 50 Immense

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O New York Times, edited by Eugene Malesk DOWN

DOWN DOWN 76 Help to adjust 87 What "Mac" 77 Long-running Broadway means 88 Guernseys musical 90 "Aida" 78 Round Table 91 Leatherwing knight 84 Deaden

Sore Bones and Saw Bones By Alfio Micci

101 Marsh elder 102 Partner of 92 Cuff 93 Singer Logan 94 Discordant 96 Surrender formaily

board 103 Roman or Christian 104 Macerate

97 Piques

98 Copper

99 Castigate 100 Vous —

the 50th anniversary of the composer's death.

A longtime friend of the Gershwin family, Jab-

lonski writes knowledgeably about the composer's work, his collaboration with his brother, Ira, and the

genesis and evolution of individual compositions (including "Rhapsody in Blue," "An American in Paris" and such songs as "He Loves and She Loves," "Fascinating Rhythm" and "Do-Do-Do").

He devotes little space, however, to Gershwin's non-work life and so we are left with little insight into

the composer's psyche. Whereas Schwartz's book purveyed a portrait of the artist as a conflicted

egotist — a man who was rarely on time for appoint-

ments, a man who was inordinately charming, care-less and self-absorbed — this volume simply gives

Gershwin's childhood in New York, the son of

Russian-Jewish immigrants, is quickly and broadly

sketched in, and the well-known facts of his appren-ticeship and early success are succinctly recounted

as well: his first piano lessons with "Miss Green"

and Charles Hambitzer; his job as Tin Pan Alley's youngest "piano pounder" at the age of 15; his

emulation of Irving Berlin and Jerome Kern; his breakthrough in 1920 with Al Jolson's recording of

us a picture of a dedicated professional at work.

By Edward Jablonski. 436 pages. \$21.95. Doubleday, 245 Park Avenue, New York, N. Y. 10167.

Reviewed by Michiko Kakurani

LIKE F. Scott Fitzgerald, George Gershwin seemed to personify the Jazz Age. He had early, brilliant success, a hectic, glamorous life, and his best work embodied the United States's own youthful romanticism, its tough, unvarnished capacity for wonder, its yearning after beauty and lost possibility. Both men died, shockingly, young — the composer at 38, the author at 44. Both commuted between related careers - Gershwin between song writing and more formal composition; Fitzgerald between the writing of magazine stories and novels. And while both enjoyed enormous popular success, both left legacies that would earn them enduring recognition as distinguished American artists.

Over the years, half a dozen books about Gershwin have been written — including Charles Schwartz's chatty, gossip-filled biography ("Gershwin: His Life and Music"); a sumptious, photo-filled volume by Robert Kimball and Alfred Simon ("The Gershwins") and another pictorial tribute by Edward Jablonski and Lawrence D. Stewart ("The Gershwin Years"). The latest is Jablonski's full-

DENNIS THE MENACE

"Swanee" (written with Irving Caesar); and his achievement of sudden fame with the performance **BOOKS** of "Rhapsody in Blue" at Paul Whiteman's Acolian Hall concert in 1924. scale biography, published this year to coincide with

'Shampoo

successor

Jablonski shows us how Gershwin's scores for George White's "Scandals," which "were stitched together from individual numbers," served as transitional works between Tin Pan Alley and Broad-way, and how "Lady, Be Good," written with Ira in 1924, marked "the advent of the Gershwin musi-While writing dozens of standards for Broadway

and Hollywood, Gershwin was also working on such longer concert pieces as "Rhapsody in Blue," "An American in Paris" and eventually his opera, "Porgy and Bess"; and in tracing his development as a composer, Jablonski illuminates his creative process. We learn that he preferred to write in New York (as opposed to London, Paris or Los Angeles), that he tended to write late at night, that he did better work in the fall and winter (as opposed to the spring and summer, when he was distracted by golf

In addition to seeing how Gershwin incorporated new knowledge into his compositions, we come away with an appreciation of his intentions in individual compositions. In the composer's own words, "Rhapsody in Blue" was supposed to "ex-press our manner of living, the tempo of our modern life with its speed and chaos and vitality," while "An American in Paris" aspired to "portray the impressions of an American visitor in Paris as he strolls about the city, listens to various street noises, and absorbs the French atmosphere."

There are many glimpses of Gershwin in this volume, playing the piano at glittering social events, hobnobbing with the rich and famous, drinking

BLONDIE AS SOON AS THEY NO, BUT HER FAMILY MOVED INTO O SHE HAD A TOUGH TIME HERE'S GREAT-GRANDMA RAMONA, THE PIONEER was she born in BEETLE BAILEY VERY SARGE ALWAYS WONDER IF SOUND SLEEPS WITH HE'S A SOUND HIS FEET OUT SLEEPER THE MINDOM ON HOT NIGHTS ANDY CAPP

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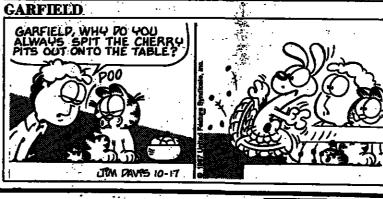
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Oct. 16

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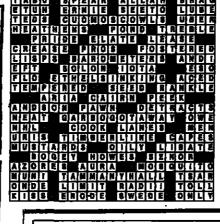
"GEE, I was quiet all night while I was sleep<u>i</u>n YA CAN'T EXPECT ME TO BE QUIET DURING THE DAY, TOO!"

WEATHER

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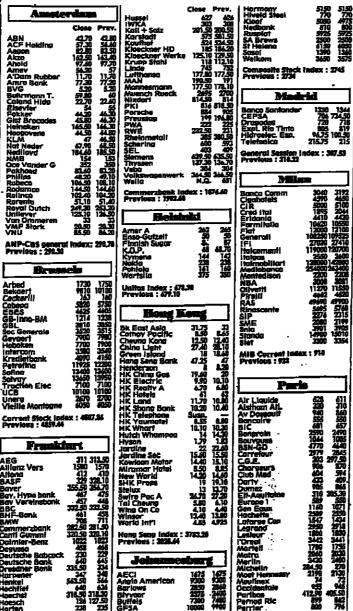
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Solution to Last Week's Puzzle



champagne, touring Europe, but hardly a single scene that gives us any insight into his personality or his inner, imaginative life. The sources of his ambition and drive, the emotions that informed his
compositions, the need to continually challenge
himself — these matters are skimmed over by Jablonski, as are his relationships with his parents, with
his brothers and sister, with his longtime friend Kay
Swift. As a result, we finish this book with little
insight into Gershwin the man but a good working
knowledge of his music — which, in itself, is hardly Michiko Kakutani is on the staff of The New York

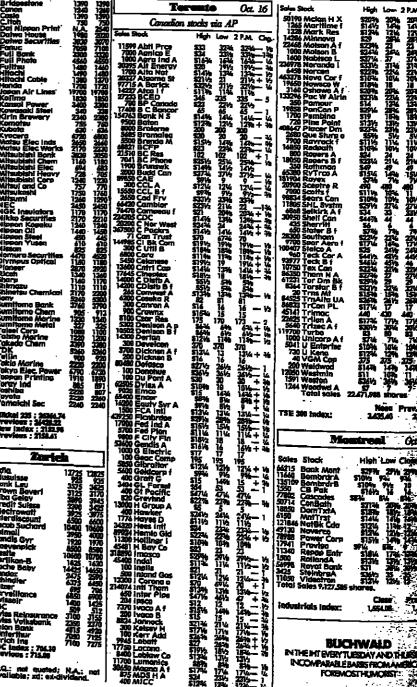
Closing prices in local currencies, Oct. 16.



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To Our Readers

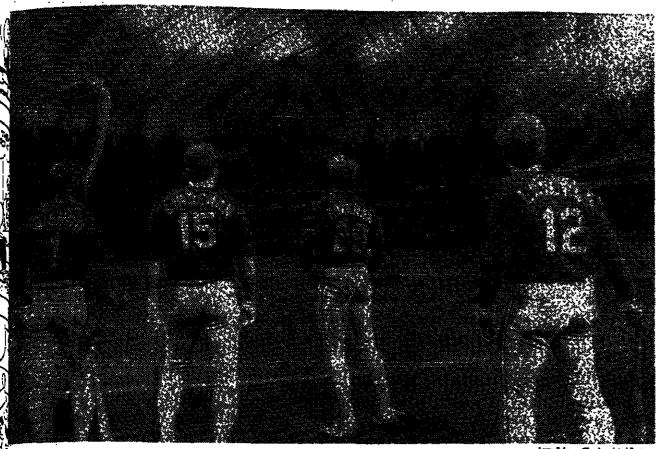
There was virtually no trading in London on Friday because of bad weather conditions. Reg-ular tables on London stock, commodity and currency markets do not appear in this edition.



BUCHWALD



SPORTS



St. Louis players Ozzie Smith, Jim Lindeman, Vince Coleman and Tom Lawless at practice in Minnesota's Metrodome.

Swins and Cardinals Head for the Great Indoors

New York Times Service
MINNEAPOLIS — The St.
ouis Cardinals and the Minnesota wins won their league permants y playing surprisingly well under dwerse conditions. But no matter ow resilient they are, only one of Sem can win the World Series.

been played indoors.

s in the major leagues this sea-

5COREBOARD

Payoff Composite Statistics

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MINNESOTA PITCHING

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PB-Nokes, SK-Stroker.

Clark, their top slugger.

Whitey Herzog, who directed his team to its third pennant in six years, arrived here Thursday with the belief that, at best, he will have the cardinals should win the series without his more frequent. The series was starting Saturday the Metrodome here. It is the st time World Series games will Clark as a pinch-hitter. "I don't know if he can run."

The Twins, one of the worst road Herzog said. "I can't DH him if he

Baseball

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St. Louis

Game Winnies RBIs—Pendielon, WcGark,
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E—Driessen, Uribe, Smith, Mitchell, Herr,
Thompson, WCGark, Reuschel, Dovis, DP—
Son Francisco 10, 5t. Louis 5, LOB—Son Francisco 43, 5t. Louis 37, 58—WCGark, Thompson
2, Herr, Johnson, Mitchell, Coleman, Pena,
CS—Coleman 2, Pena, Uribe, WClark, McGee,
Thompson 2, 5—Marhaws 2, Reuschel, Millier,
Herr, Smith, Liribe, Cox. 55—Lindeman, Herr,
Smith, Aldrete, Oquenda,

ST. LOUIS PITCHING

son, wrapped up the American
League pennant by winning two kle Sept. 9, batted only once as a games in Detroit. The Cardinals, pinch-hitter in the seven-game pennlar season, they surprised the Ti-gers with 5-3 and 9-5 victories in one of the least powerful teams in nant playoff. Under the rules, the the majors, won the National teams can use the designated hitter League pennant without Jack for the games at the Metrodome, the American League park but

> services, the Twins wouldn't be able to win the title by winning games in St. Louis. After compiling a 29-52 road record during the reg-

Postseason Histories

MINNESOTA TWINS

-Lost to Los Angeles Dodgers, 4-3 rd—Won 11, Lost 15

Record—Won 45, Lost 44 LEAGUE CHAMPIONSHIP (Won 3, Lost 6)

Wan 11, Lost 5.

eta at St. Louis z-THURSDAY, OCT. 22 to of St. Louis X-SATURDAY, OCT. 24

NFL Standings

World Series Schedule

TUESDAY, OCT. 28 WEDNESDAY, OCT. 21

E-SUNDAY, OCT. 25

Football

Altente Broves, 3 comes to 0.

Washington Senators 1991 to 1940) WORLD SERIES (Woo 1, Lost 3) Best New York Glants, 4 games to Lost to Pittsburgh Pirates, 43 Lost to New York Glants, 4-1

Discussing his young pitchers Greg Mathews and Joe Magrane, he said, "I don't know if the two kids can handle the crowd there." The Metrodome crowd was deaf-

ening during the league champion-ship games last week. [Sull, Herzog later decided to start Magrane in the first game, in which he will face Frank Viola of the Twins, The Associated Press reported from Minneapolis. Herzog will use Danny Cox and John

Detroit last Sunday and Monday.

They started the permant playoff by winning twice at the Metro-dome; they had the same advanta-

geous scheduling to start the series. Even before the Cardinals stepped into the Metrodome for

batting practice and a simulated game Thursday night, the bizarre

stadium was on Herzog's mind.

Tudor in the following games.]
Herzog is starting the left-handed Magrane despite the fact that the Twins are basically a righthanded hitting team. Viola, a left-hander, has a good move to first base and should be

1945—Lest to Los Angeles become
Record—Won 11, Lost 15
LEAGUE CHAMPIONSHIP (Won 1, Lost 2)
1948—Lest to Battimore Cricles, 3 games to 0
1978—Lest to Battimore Cricles, 3 games to 0
1973—Lest to Battimore Cricles, 3-0
1973—Lest to Partie Tisers, 4-1
Record—Won 4, Lost 7,
ST. LOUIS CARDINALS
WORLD SERIES (Wes 9, Lost 5)
1924—Geet high York Yorkess, 4-9ames 10,3,
1928—Lest to New York Yorkess, 4-9.
1928—Lest to Philodelphia Athletics, 4-2,
1931—Beat Philodelphia Athletics, 4-3,
1931—Lest Philodelphia Athletics, 4-3,
1931—Lest Philodelphia Athletics, 4-3,
1931—Lest To Partie Tigers, 4-3, more effective than the Twins' right-handed starters in holding the Cardinals' road runners.

Further, the Cardinals' switch-hitters haven't hit as well righthanded as left-handed. Against the Giants, the switch-hitting six — Vince Coleman, Ozzie Smith, Tom Herr, Willie McGee, Terry Pendle-

ton and Jose Oquendo - batted a collective .203 against left-handers and 279 against right-handers. Pendleton's status was uncermuscle in his left side running the bases Wednesday night and had to leave the game in the third inning. Clark's absence had already

forced Herzog to shuffle his de-

rookie, who lasted only 2% innings against Detroit, then come back with Viola and Blyleven.

■ Home in the Dome

The Associated Press reported: The Metrodome sits on 10 acres (4 hectares) of land, lighted at night by a soft glow that makes it look a bit eerie, almost like a space capbit eerie, almost like a space capw L T seters Amer
2 2 0 0-30 2-00
2 2 0 1-10 1-10
3 2 2 0 1-10 1-10
4 If Star Trek had a baseball team,
bit eerie, almost like a space capsule that found its way to the outskirts of downtown Minneapolis.

If Star Trek had a baseball team,

squinting up at the roof.

If it sometimes seems a trille 4 0 0 20-5 20-8 squinting up at the roof.
2 2 0 20-0 0-20 If it sometimes seems a trifle
2 2 0 1-1-0 1-1-0 dim, almost gloomy on the field,
1 2 1 0-1-1 1-10 that is a characteristic it shares with 3 0 0-20 1-10 that is a characteristic it shares with

> sky.
> Then there is the wall. Most walls are concrete. A ball hits a wall, it bounces off. One of the mysteries of the Green Monster in Fenway Park is learning how to play the caroms. The Metrodome has a blue monster in right field.

The 23-foot fence was an afterthought, exected to make home runs more difficult down the 327foot line. It stands in front of the rolling stands that are used to conWith Strike Broken, Players Sue NFL By Michael Janofsky

New York Times Service

WASHINGTON — The Na
WASHINGTON — The Na
But upon their return, team after team found that the clubs were standing by the league rule, imposed during the strike, that re-

only to have them find something next game and be paid. The players were told they could stay and be paid at the preseason With neither a back-to-work agreement nor a new collective bar rate of \$750 a week. On hearing this, the players all left again, only gaining contract between the union to hear later in the day from Upand the owners in place, the returnshaw that the strike was over. ing players were told Thursday by

This weekend's games will be management that they could not play this weekend. Nor, they played by replacement players and regulars who had crossed the picket lines by 1 P.M. Wednesday. All learned, would they receive their At the same time, the union filed regulars were expected to report by Monday and play next weekend.

a lawsuit against the league. The suit charges that without a bargainsuit charges that without a bargaining agreement, the system that ties said the clubs were in the process of players to their current teams, making it virtually impossible for a "giving players physical examinations, issuing equipment and taking player to sell his services to the the steps necessary" to have them highest bidder, violates U.S. antitrust laws. A major goal of the ready for games starting Oct. 25. The inability to achieve a backunion in striking was to achieve union in striking was to acmove unrestricted free agency, the right of a player to change clubs once his contract expires.

Transm. eventive directions of an end to the strike had grown.

tor of the union, charged that NFL owners had "abused their monopo-ly powers to the extreme detriment executive director of the Manageof the players."

less than a warm reception.

regular salaries.

"It's unfair to the players to continue making the great sacrifices of five elements in a back-to-work they have made in the face of this blatant display of monopoly powoutside the Players Association's they began to draw further apart, offices here. The player reps, therefore, voted Thursday to send the players back to work. The players back to work.

the players back to work." issues and on keeping the terms of And back they went around the 1982 bargaining agreement, league on a frenzied day of activity which both sides agreed would re-

tional Football League Players As-sociation ended its 24-day strike by sending its members back to work, Wednesday to be eligible for the Team owners 'abused their monopoly powers to the extreme

> - Gene Upshaw Executive director of the NFL Players Association

players.'

terms extend at least until June 16. With neither side willing to comomise and the union weakened by more defections — more than teams by Wednesday — the union sent the others back and filed the suit in federal court in Minneapolis. The players asked for a declara-tory judgment that the NFL's re-By late Wednesday night, rces on both sides had indicated serve system, which includes the draft, first-refusal rights and comthat Upshaw and Jack Donlan, the

ment Council, had agreed on three agents, be declared illegal. "Our position is that without a agreement, including the use of a collective bargaining agreement, mediator in future negotiations. there can be no restrictions once a By Thursday morning, however, player's contract is up on Feb. 1, said Dick Berthelsen, the union's general counsel. He said about 300 players would be affected.

The union filed a similar lawsuit in 1972, seeking to have a court rule the so-called Rozelle Rule illegal. for both sides. Players started remain in effect during negotiations, turning Thursday morning after in effect only until Feb. 1. The rule empowered Commission-the union told them they would be tion and insisted that the 1982 The rule empowered Commission-the linebacke repeated arbitraphic and insisted that the 1982 The rule empowered Commission-the linebacke repeated what compand if they went back to work.

detriment of the

court ruled in favor of the union, in essence establishing free agency. But the union, in bargaining, traded free agency for a dues checkoff 260 players had returned to their and the current reserve system, which gives a team the right to match any offer a free agent re-ceives from another team.

■ Players Dismayed

A number of players were dismayed by the way the strike ended, pensation to teams losing free The Associated Press reported.

"It was like being in a war and losing your bullets," said Rickey Hunley, player rep of the Denver Broncos. "There was nothing left to fight with."

Cris Collinsworth, wide receiver of the Cincinnati Bengals, said, "It's the end of the Civil War and they're taking Atlanta. Let's get the furniture before it burns, too."

Jeff Rohrer, a Dallas Cowboys
linebacker, said. "The management played hardball and accomplished what they wanted to do. They bust-

Owners Stood Fast as Union's Solidarity Dwindled

WASHINGTON — The next time a sports union considers going out on strike — if indeed any of them considers such folly in the future — it **VANTAGE POINT/Tony Kornheiser** ought to reflect on what happened to the NFL Players Association, and remember this cardinal rule: If you can't shut it down, don't go out.

The Players Association's position eroded so rapidly, Gene Upshaw was up to his waist in water before he ever got to the bargaining table. Blessing the players' return to work Thursday was symbolic. Considering the stamped of union members across the picket lines, Upshaw would've been trampled had he tried to stand firm.

The owners held tight and bent the players to their will, spanking them as if they were foolish children. "Now go to your room and don't come out until you're called." What turned the strike was the players' diminishing sense of solidarity and predictable reversion to individualism. When he crossed the line, Lawrence Taylor of the Giants said something about having tried "this unity thing" and finding it wasn't as important as the money he was losing. The romance of "this unity thing" stretches just so far. The money being lost was dearer to the players than the owners. The owners' position was immutable. They were on a mission to regain

control of the product. They were in for the duration. The union position was handicapped by a convergence of inhospitable trends and strategic miscalculations:

There was no competitive league so players could not threaten to take their services elsewhere. Players can thank the U.S. Football League for catapulting the average NFL salary more than \$100,000 since 1983 when the USFL was formed Ironically, had the USFL survived there surely would have been no strike as NFL owners would have been too fearful of losing fans and players to the rival league. As it is, the union was up

against a powerful monopoly subsidized by the television networks.

• The players were undercut by anti-labor sentiment nationwide, fueled by the Reagan administration. Not only is the American union worker under life, but sympathize with the plight of football players whose average salary was \$230,000. The good fortune pro players enjoyed while the USFL existed pushed them beyond the ken of the brotherhood of workers.

• Striking players went to the barricades without a passionate issue to rally behind, an error. Mere days into the strike, players were saying they fense, moving Jim Lindeman to didn't know why they were out. The owners propped free agency up as a first base against left-handers and straw man, then refused to bargain until the union dropped it. Outloxed, putting Oquendo in right field. Lin-the union was reduced to posturing about an issue a majority of its deman and Oquendo hit the only members had no zeal for. The owners agreed where they stood on free

two home runs the Cardinals had against the Giants.

Tom Kelly, the Twins' rookie manager, doesn't have injury problems. But after his first two starting pitchers, Viola and Bert Blyleven, his staff is shaky. For the third game, he plans to use Les Straker, a game, he plans to use Les Straker, a game, he plans to use Les Straker, a problem who lested only 24 inprings.

Meant the miner had no zeal for. The owners agreed where they stood on lite agency: It terrified them. Twenty-seven would spend their money stupidly, and Al Davis would use the rule to came them.

The propaganda battle was no contest. The players allowed themeselves to be saddled with the image of overpaid, overindulged brats with no real love for the game that patronized their luxuries. Public sentiment was overwhelmingly with the owners and the replacement players, who were seen as plucky and, in contrast to the strikers, as representative of an game, he plans to use Les Straker, a problem was overwhelmingly with the owners and the replacement players, who were seen as plucky and, in contrast to the strikers, as representative of an game, he plans to use Les Straker, a problem was overwhelmingly with the owners and the replacement players, who were seen as plucky and, in contrast to the strikers, as representative of an game, he plans to use Les Straker, a problem was overwhelmingly with the owners and the replacement players.

What the miner had no real love for the game that patronized their huxuries. Public sentiment

What the union might have done is explain that players have prepared their whole lives for a career that on average lasts less than four seasons and pays less than \$600,000 total. Contrast that with the typical professional —a lawyer, accountant or physician — who might earn more than \$3 million over the course of his career. In that light, the case for pensions, severance pay and even free agency becomes more realistic.

• The owners were more prepared for a strike than the players: They wouldn't be closed down like in 1982. They had in Jack Donlan a tough professional negotiator. They had a clear strategy, including a plan not to negotiate so they could unveil the masterstroke of Scab Ball and prove to the players that they were replaceable. Even to the end, the owners insisted the players come back on management terms or not at all. Stay out forever. Who needs you?

On the other side the players - most of whom don't dare negotiate their own individual contracts - had a chief negotiator who prepared for

For a while it seemed the players had a chance if the public rejected Scab Ball by not watching on TV. Ratings faltered, but didn't swoon.

And the more players who crossed the line in search of a new fur-lined Rolls, the more determined, the more smng the owners became. Not

letting the real players play this Sunday can only be interpreted as an act of woodshedding, a further humiliation of the errant child.

A few weeks ago, the day of the Redskins-Cardinals game —a day of optimism for the union — Milot stood shoulder-to-shoulder with striking teammates near the main gate at RFK Stadium, signing autographs and explaining the union's position to all who cared to hear. But in a quieter

tone, he addressed the apprehension that it all might fall apart, that the players might not have the patience for a long, cold night. "If we hang Gene out to dry," Milot said, "then we've got no gripe about anything that happens to us. Because it's us who did it. We caved in."

Most of all, the owners' advantage was that the players - unlike most

union members - love their work, because it really is play. They don't want to be on strike. They want to play football.

When push comes to shove, it isn't the size. It's the leverage.

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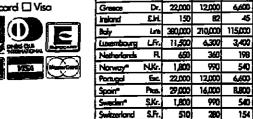
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WORLD MATCHPLAT
First Road

(At Wartworth England)

Ion Weesnam, Weles, def. Som Randoloh,
U.S., 43; Severiano Ballesterae, Spain, det.
Katsunari Takohashi, Japan, 42; Mark
McNutty, Safrica, def. Howard Clark, England, 2-1; Sandy Lyle, Scatland, def. David WORLD MATCHPLAY CHAMPIONSHIP

SUNDAY'S GAMES

this would be the perfect park. It is home instead to the Twins, who

west

2 1 0 1-1-0 2-0-0
2 2 0 1-1-0 1-1-0
1 3 0 1-1-0 0-2-0
1 3 0 0-2-0 1-1-0
The roof is opaque, somewhat
transfucent. It is not, however, the

But this monster has no caroms. vert the dome to its football config-

uration. Because it had to be portable, this wall is soft, made of a vinyl substance. When a ball hits it, the wall surrenders a thud and the ball drops instead of bouncing back. The vinyl causes the wall to billow, almost like a shower curtain.

under a blue sky. You will find neither of those old-fashioned commodities in this, one of four domed stadiums—the others are in Seattle, Houston and I 3 0 1-1-0 1-1-0 others are in Seattle, Houston and Montreal — used in the major leagues. SPORTS BRIEFS SPORTS BRIEFS SPORTS BRIEFS SPORTS BRIEFS Fenech Retains Super-Bantary Crossers For so many reasons, it was the wrong time for the players to strike. "But what choice did we have?" Rich Milot asked. "The agreement was up. It was the only time we had." SPORTS BRIEFS Fenech Retains Super-Bantary Crossers Fenech Retains Super-Bantary Crossers SYDNEY/AM SYDNEY/A Council super-bantamweight title Friday with a victory over Carlos Zarate of Mexico. The fight was stopped after the fourth round with the

champion cut under his right eye.

The referee, Hank Elesperu of the United States, ruled the cut was caused by an accidental butt and ordered the judges' cards counted. Fenech led 40-34 on all three.

O'Meara, With 63, Leads Disney Golf LAKE BUENA VISTA, Florida (AP) - Mark O'Meara shot a 9-

under-par 63 Thursday and took a two-shot lead over J.C. Snead after the first round of the \$600,000 Walt Disney World Golf Classic. O'Meara played Lake Buena Vista, at 6,706 yards (6,130 meters) the shortest and easiest of the three resort courses being used. He missed only one green in his bogey-free round.

U.S. Colleges Oppose Football Playoff

CHICAGO (AP) - Athletic directors of Division I-A universities, at a meeting here Thursday, voted by a 2-1 margin to oppose any NCAA football playoff plan.

A one-game playoff proposal is expected to be on the list of proposed legislation for the NCAA's January convention in Nashville, Tennessee.

Quotable

• Long-hitting golfer Jim Dent, on why he hasn't won more on the PGA tour: "I can airmail the ball, but sometimes I don't put the right address on it."

Pag~ 1

POSTCARD

A Hudson Landscape

By Joseph Giovannini
New York Times Service
NEW YORK — If 19th-century
Hudson River artists were to visit the back porch of the New York preservationist Joan David-century mansion. The house overson today - or those of Count Jean looks the site where Fulton's de Castella or the investment bank- steamboat Clermont was launched; er Dick Jenrette - they could paint Franklin Roosevelt is said to have the same luminous scenes they captured a century ago: long views of the Catskills and the Hudson that dissolve before the eyes as the light. clouds, river and sun imperceptibly

Much of the area between Hyde Park and the town of Hudson reand it is a secret residents would prefer to keep. But in the last several years, New Yorkers and Europeans, attracted by a landscape of rich colors and old storied buildings, have bought year-round weekend homes in southern Columbia and northern Dutchess Counties in New York, from the river to the Connecticut and Massachusetts borders.

For the first time in centuries, residents without family ties to the area have become the chatelains of some of the great river estates. In areas east of the river, where agriculture has declined since the war, professionals and artists have

So far there has been a peaceful coexistence of old and new residents. But many residents fear that the rediscovery of the Hudson Valley now transfusing it with new vitality may undo the bucolic atmosphere for which people have come - the same atmosphere captured in paintings at the Metropoli-tan Museum of Art show on the Hudson River School. Even New Yorkers who have found refuge there fear newer New Yorkers.
The east bank of the river —

birthplace of the New York 400 was long a monolithic social wall, occupied by Livingstons, Astors, Roosevelts, Delafields and Vanderbilts. Income taxes and subdivisions of family fortunes, however, deeply eroded the wall during this century. Though residents like the late Helen Huntington Astor Hull returned for the tulip season and Christmas and lived in state and style until fairly recently, others used buckets to catch the leaks

"In the mid-70s, many of these

phants and were on the market for peanuts," said de Castella, a Swiss investment banker who in 1978 bought and restored the Callendar proposed to Eleanor by the pool. Preserving the house was something I never questioned," said de

While the stately houses, with their 12-foot ceilings, are the con-spicuous architectural monuments. the charming farmhouses, like the mains as the painters depicted it - modest ancestral home of the Rockefellers, known as "the tavern," are as old as many river houses. It now belongs to Mary Black, an art historian, and Mike Gladstone, a publisher.

> MANY of the houses have turned the people who buy them into preservationists. "It's a form of financial suicide, said Glad-stone, glancing at the 18th century foundations. The house, whether a mansion or farmhouse, is the fundamental unit in the community. Preserving it preserves a please join-us-for-dinner way of life that dates from the time it was built. Friends see one another over teas or dinners quietly at home. Though the 20 miles of contigu-

ous estates form two connected national historic districts and the stretch from Hyde Park to Germantown is a designated scenic district, the designations do not protect the areas from development. A large condominium development called the Woods was built in Rhinebeck, and the developer has proposed building hundreds more. Springside, an estate in Poughkeep-sie with a historic landscape by A.J. Downing, the 19th-century romantic landscape designer, narrowly escaped an unsympathetic condominium development, after conservation studies.

"My concern is respect for the land — that it not be subjected to violent change," said John Win-throp Aldrich. Aldrich, a Livingston descendant and an owner of the estate known as Rokeby, works in Albany as a special assistant to the State Communissioner of Environmental Conservation. "My "In the mid-70s, many of these hope is the people will buy and houses were considered white ele-

New Interest in Lord Lucan Case

By Suzanne Lowry rnational Herald Tribune

TONDON - The case of the missing Lord Lucan and the dead namy is one of the great unsolved murder mysteries of our time. Besides the gothic and snobbish elements that inspire a prurient interest beyond that of a simple wish for justice and a closed file, the continued absence of the accused (or his corpse) has made it also a speculative playground for bar-room sleuths.

In one of his last known letters. written just after the killing, Lucan said that he had had "a tranmatic night of incredible coincidence." Indeed, bizarre notions of "luck" and "coincidence" are threaded through the whole story; the latest being that two books on the subject were published on the same day this week. Both are by journalists: "Trail of Havoc -- In the Steps of Lord Lucan" (Viking) by Patrick Marnham, Paris correspondent of The Independent newspaper, and "Lucan — Not Guilty" (Sidgwick and Jack-son) by Sally Moore, formerly on the staff of the Daily Star. By her own account Moore has

spent 12 years on the case on her own instigation, and the resulting 120,000 words show that she has been assiduous to the point of obsessiveness, often outsmarting, in Holmesian fashion, the police inspector in charge of the case. Her chapter on blood stains and blood groups is a minor masterpiece of forensic reportage. Moore had the cooperation of Lucan's family and friends, who unanimously believe in the earl's innocence; she did not interview his wife, Veronica, who has repu-diated the book and claims that it shock. He wrote two letters. He is an attempt to defame her.

The agreed facts, in brief, are that on the evening of Nov. 7, 1974, Veronica Lucan, estranged wife of the seventh Earl of Lucan, their three children aged between 10 and 4, and a nanny, 29-yearold Sandra Rivett, were at home and seven months later an inquest in 46 Lower Belgrave Street, a ruled that "murder by Lord Lu-large townhouse in one of the cam" was the cause of Sandra Ri-London's smartest districts. Some time before 9 o'clock, Rivett descended from the second floor to the basement to make a cup of tea. She did not return, and when Lady Lucan followed to look for her, she was attacked by a man to kill his intended victim.





Dead nanny Sandra Rivett (top left); Lady Lucan (below left); and the missing earl.

who attempted to bludgeon her. Sandra Rivett was already dead from the same treatment and bundled into a U.S. mailbag. Lady Lucan fought off her attacker, and at about 9:45 ran to a nearby pub, screaming that she had escaped from a murderer.

who was still in the house. During the same night Lord Lucan made various telephone calls and visits to friends, in a was last seen at 11 P.M. leaving a friend's house in Sussex, 16 miles from the English Channel port of Newhaven, where his abandoned car was found the next day.

Lady Lucan identified her husband to the police as the murderer vett's death.

It sounds like a simple case: Lucan hated his wife and wanted

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OPPORTUNITIES

It seemed convincing enough especially since Lady Lucan had lived to tell the tale so clearly. But after looking at the evidence again - Moore as through a forensic microscope and with a strong emotional bias in favor of a man found guilty without trial, Marnham with a better sense of historical and political context neither author believes that the

earl killed the nanny at all. Marnham believes that Lucan hired a killer who botched the job; Moore deduces that, by "in-credible coincidence," Lucan came to the house to check on the children and (as he claimed before disappearing) found Veroni-ca struggling with an intruder who had already killed Rivett.

By both accounts, Lucan could not have been the killer, because at the time of death he was seen by witnesses on the steps of his gambling home-away-fromhome, the Clermont Club, 10 minutes' drive away. Marnham's theory has it that, after thus estab-

he would have spirited off in a borrowed car and dumped in the mid-Channel from a power boat. Moore goes much further. She believes that previously unknown or suppressed evidence could show that the intruder was not only a burglar, but a "corrupt policeman" who had previously been haunting the life of Lady Lucan and was able to return to

the house in an official capacity and interfere with the evidence. Moore's style is ploddingly sensationalist, melodramatic, but there is no question that she has done her homework.

Marnham's picture is livelier, if sketchier; he evokes very well and with some relish the world in which Lucan flourished and floundered. He was one of a gen-eration of privileged, "outlaws," in the era of cads and bounders who lived in an aura of "snobbery laced with faint criminality." He emerges as a caricature of the En-glish aristocrat, so much so that he was canvassed for film parts, is still only one available witness

EDUCATION ...

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private 200-keeper, John Aspinall, is an eminence grise in the story but has for years refused to discuss it. (There was at one time a rumor that Lucan had committed suicide and his body been fed to Aspinall's tigers.) Aspinall had run private gaming parties before public gambling was legalized in 1962; then he opened the elegant Clermont Club in Berkeley Square, where "Lucky" Lucan (the grimly ironic sobriquet came from the time he won £26,000 in two nights of chemin de fer) started by gambling his inheritance and ended playing for the house

in return for free meals. Marnham looks at the allegedly "snooty" reaction of the Aspinail circle and of Lucan's family to the police investigation; a case of no-blesse not obliging.

Moore's book, on the other hand, is largely based on interviews with the same people, now apparently very anxious to put-the best possible case for Lucan. Can this be a curtain-raiser for the return of the earl? If he is alive Moore believes he is, Marnham thinks not) he will at least be heartened to read all the nice things people say about him.
"Gentle" is the word most often
applied. "Wouldn't hurt a fly." And perhaps most revealing of all: "Aristocrats just don't do that kind of thing." He was "known to get angry with golf caddies and inattentive waiters at times, but he'd never been known to throw a

Nevertheless he moved in circles with links to those as could throw a punch or two, and more, as Patrick Marnham shows.

The clairvoyant who told Sally Moore that he was innocent, had been "beautifully set up" and would come forward in her lifetime, may be right. Her pro-nouncement is, at this stage, as good as anyone else's guess or theory. Lady Lucan has not ap-plied for her husband to be declared dead, as she could have since 1981, and her 20-year-old son is not yet the eighth earl. But unless the seventh earl re-

turns from exile or the dead, there lishing his alibi, Lucan returned and even ribbed by his own racy to the events in the basement at 46 hoping to collect the body, which set for his stuffiness. Lower Belgrave Street.

PEOPLE

Chinese-American, 94, Gets Hunger Day Award

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A 94-year-old Chinese Amen can social reformer brought teams to the eyes of some fellow recon-ents of the Presidential End Himger Awards with his plea to conting ue the fight against world hunger. "God looks with tremendous sym-pathy on those people with nothing to eat." Y.C. James Yen said at & Washington news conference for the World Hunger Day observance Yen, founder of the International Institute of Rural Reconstructions was among 11 individuals and groups receiving the awards, hand-ed out by the film stars Joyce. DeWitt and Jeff Bridges. Yen was credited with "60 years of work. toward developing and disseminating a sustained integrated program to overcome the root causes of himger and poverty in the Third World." The awards are sponsored by the Agency for International

Development

The possessions of Stephen Team figure, brought almost £1.6 million (about \$2.66 million) in a two-day auction, Sotheby's said. British and foreign buyers this week flocked to Temant's 17th-century home near Amesbury in western England. They bought furniture, extravagant draperies, works of art and garden statuary. Among Tennant's friends were the writers Edith Sitwell and Siegfried Sassoon, the composer-William Walton and the photographer Cecil Beaton. Tennant died in February at the age of 80.

The former U.S. national security adviser Robert McFarlane talks

about his suicide attempt in the November issue of McCall's and says he now has a new perspective on life. He turned 50 recently and said he had a special birthday wish. "If you really want to know my most outrageous wish — I'd like my wife to have another baby. The may be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too much to ask but have my be a bit too my but have my be a bit too much to ask but have my be a bit too my but have I'd enjoy another child."

Dave Loggins has been named-songwriter of the year by the Amer-ican Society of Composers, Airthors and Publishers. Among the hits he wrote during the past year were Kenny Rogers' "Morning Do-sire," Alabama's "She and L" and Lee Greenwood's "Don't Underes" timate My Love for You."

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